Personal Retail Sales Goal: **JANUARY 2015 GOALS** Date Sales Total Sales Needed YOU WILL GET THIS IF YOU DO THIS and attend Career Conference 2015 Add 1 qualified* · A ravishing red and EACH NEW INDEPENDENT BEAUTY black bracelet new personal **CONSULTANT WHO:** A name badge ribbon team member · Becomes qualified* will receive a bracelet, a name badge ribbon and standing recognition at Career · Standing recognition at Conference 2015. Career Conference 2015 Becomes qualified and adds one qualified* personal team member will receive all of the above plus an Add 2 qualified* · Everything listed above plus ... invitation to the Career Conference Special Function.† new personal · An invitation to the Career Conference Special Function† team member Bring on the Bling Join the Class of 2015. Add 3+ qualified* · Everything listed above plus ... new personal • A pair of radiant red and black Aug. 1, 2014, through July 1, 2015 earrings to match your red team member and black bracelet LEARN MORE > 5 or More Personal Team Members My Team Production Goal: 1. Production Prod. Needed Date 2. 3. 4. 5. 6. 7. 8. 9. 10. Personal Seminar Goals Beginning of the Month End of Month Results STAR GOAL: Total Jan. 1: Total Jan. 31: **Court of Personal Sharing:** # Qualified by Jan.1: by Jan. 31: **Court of Personal Sales:** Mary Kay Customer Service: Retail Jan. 1: Jan. 31: **Car Production** Jan.1: Jan. 31: -800-272-9333



IF YOU DO THIS YOU WILL GET THIS

and attend Career Conference 2015

Add 1 qualified* new personal team member

- A ravishing red and black bracelet
- A name badge ribbon
- Standing recognition at Career Conference 2015

Add 2 qualified* new personal team member

- Everything listed above plus ...
- An invitation to the Career
 Conference Special Function[†]

Add 3+ qualified* new personal team member

- Everything listed above plus ...
- A pair of radiant red and black earrings to match your red and black bracelet

EACH NEW INDEPENDENT BEAUTY CONSULTANT WHO:

- Becomes qualified* will receive a bracelet, a name badge ribbon and standing recognition at Career Conference 2015.
- Becomes qualified and adds one qualified* personal team member will receive all of the above plus an invitation to the Career Conference Special Function.[†]

READY, SET, GO RED!

STARTED JANUARY AS A:

ENDED JANUARY AS A:

TOTAL TEAM PRODUCTION:

TOTAL NEW QUALIFIED TEAM MEMBERS:



FOR EXAMPLE

Peggy adds 1 qualified* new personal team member, Kim.

Both women register for and attend Career Conference 2015. Peggy receives a bracelet, a name badge ribbon and standing recognition at Career Conference 2015.



Kim receives the bracelet, name badge ribbon and standing recognition at Career Conference 2015.



Meredith adds 2 qualified* new personal team members, Marti and Barbara. Meredith registers for and attends Career Confernence 2015.

Marti and Barbara do not register. Meredith receives a bracelet, a name badge ribbon, standing recognition at Career Conference 2015 and an invitation to the Career Conference Special Function[†] because she registered before Feb. 28, 2015.



Marti and Barbara do not receive prizes because they did not register for Career Conference 2015.

Julie adds 3 qualified* new personal team members: Vicky, Kristen and Heidi. Julie registers on-site for Career Conference 2015, and Heidi registers and attends Career Conference 2015.

Kristen and Vicky do not register. Julie receives a bracelet, a name badge ribbon, standing recognition at Career Conference 2015 and a matching pair of earrings.

Julie does not receive an invitation to the Career Conference Special Function[†] because she registered after Feb. 28, 2015.



Heidi receives the bracelet, name badge ribbon and standing recognition at Career Conference 2015.

Kristen and Vicky do not receive prizes because they did not register for Career Conference 2015.



Distribution of Prizes

All qualifiers must register for and attend Career Conference 2015 to receive their prizes, which will be distributed at Career Conference 2015.

A TRACKED NUMBER GROWS WHEN YOU



JANUARY SHARING APPOINTMENTS

Shared With	Shared 1st Week	Shared 2nd Week	Shared 3rd Week	Shared 4th Week	I HAVE A NEW TEAM MEMBER!
1.					
2.					
3.					
4.					
5.					
6.					
7.					
8.					
9.					
10.					
11.					
12.					
13.					
14.					
15.					
Total Sharing Appointments :					(Total New Team Members)

JANUARY NEW PERSONAL TEAM MEMBERS

New JanuaryTeam Member	1st Order Amount	Active \$225-\$599	Qualified \$600 or more
1.			
2.			
3.			
4.			
5.			
6.			
7.			

	Appt. Date	Client's Name & Phone No.	# of Referrals	Total Retail Sales	2nd Appt. Booked	Interviews Scheduled
1						
2						
3						
4						
5						
6						
7						
8						
9						
10						
11						
12						
13						
14						
15						
16						
17						
18						
19						
20						
21						
22						
23						
24						
25						
26						
27						
28						
29						
30						

**

Be a 3rd Quarter Star!!

3rd Quarter: Dec. 16 — March. 15

Week Of	Weekly Retail Sales Total	40% Profit Total	Weekly Wholesale Orders Total	# Qualified* New Team Members	Contest Credits
Dec. 16- Dec. 20					
Dec. 21 –Dec. 27					
Dec. 28-Jan. 3					
Jan. 4-Jan. 10					
Jan. 11-Jan. 17					
Jan. 18-Jan. 24					
Jan. 25-Jan. 31					
Feb. 1-Feb.7					
Fe. 8-Feb. 14					
Feb. 15-Feb. 21					
Feb. 22-Feb. 28					
March 1-March 7					
March 8-March 15					
TOTALS			\$	+	=

^{*} A qualified new personal team member is one whose Independent Beauty Consultant Agreement and a minimum of \$600 in wholesale Section 1 orders are postmarked and accepted by the company within the contest quarter.

Every NEW Qualified* Team Member Once You Reach Sapphire Star gives you an additional 600 points!

Star Level	Average Sales Goal Per Week
Sapphire	\$300
Ruby	\$400
Diamond	\$500
Emerald	\$600
Pearl	\$800 or More

With every \$300, color in your thermometer!! Once you hit SAPPHIRE, add 600 with every qualified team member!

9,600	PEARL
9,300	$\stackrel{\wedge}{\searrow}$
9,000	
8,700	
8,400	
8,100	
7,800	PEARL
7,400	$\stackrel{\wedge}{\Longrightarrow}$
7,100	
6,600	
6,300	
6,000	PEARL
5,700	$\stackrel{\wedge}{\Longrightarrow}$
5,400	
5,100	
4,800	PEARL
4,500	$\stackrel{\wedge}{\Longrightarrow}$
4,200	
3,900	
3,600	EMERALD
3,300	\Rightarrow
3,000	
2,700	$\stackrel{\wedge}{\Longrightarrow}$
2,400	RUBY
2,100	
1,800	SAPPHIRE
1,500	\Rightarrow
1,200	
900	
600	
300	

Seminar 2014-2015 Personal National Court of Sales

\$20,000 Wholesale (\$40,000 Retail) July 1-June 30 With every \$400 in wholesale orders, cross out a square! YOU CAN DO IT!

\$4	00	\$400	\$400	\$400	\$400
\$4	00	\$400	\$400	\$400	\$400
\$4	00	\$400	\$400	\$400	\$400
\$4	00	\$400	\$400	\$400	\$400
\$4	00	\$400	\$400	\$400	\$400
\$4	00	\$400	\$400	\$400	\$400
\$4	00	\$400	\$400	\$400	\$400
\$4	00	\$400	\$400	\$400	\$400
\$4	00	\$400	\$400	\$400	\$400
\$4	00	\$400	\$400	\$400	\$400

Seminar 2014-2015 Personal National Court of Sharing 24 Qualified Team Members! Enter What Your Team Members Ordered Each Month!

$\underline{}$ Tr	ack	You	ır Na	ation	al C	ourt	of S	Shar	ing	with	Eac	ch N	ew	Tear	n M	emb	er J	uly1	-Jur	ne 3	0			
Comm Earned																								
June																								
May																								
Apr																								
Mar																								
Feb																								
Jan																								
Dec																								
Nov																								
Oct																								
Sept																								
Aug																								
July																								
First Order Star																								
First Order Qualified																								
Agreement Month																								
Name	1.	2.	3.	4.	5.	6.	7.	8.	.6	10.	11.	12.	13.	14.	15.	16.	17.	18.	19.	20.	21.	22.	23.	24.



Grand Achiever Tracking Sheet! Use This To Track Your Cruze! Earn Your Car or Take the Cash Compensation of \$375/month!

HOW TO GET ON-TARGET:

- 1. You Must Be Active
- 2. Have 5 or more Active Personal Team Members.
- 3. You and those 5 or more active do a combined wholesale production of \$5,000 in one calendar month
- 4. These requirements must be met each month to be on-target.

YOU & YOUR FIRST 5 TO GO ON TARGET	1ST ORDER	2ND ORDER	3RD ORDER					
YOUR PERSONAL ORDERS								
1								
2								
3								
4								
5								
TOTALS = \$5,000 OR MORE!								
DON'T STOP!! KEEP GOING! You can COMPLETE THIS WITHIN ONE to FOUR MONTHS!								

Cross Out Each Box As You & Your Team Reach that Production!	\$500	\$1,000	\$1,500	\$2,000
\$2,500	\$3,000	\$3,500	\$4,000	\$4,500

\$5,000 KEEP GOING! YOU CAN FINISH THIS IN 1,2,3 or 4 MONTHS! CRUZE OVER TO THE NEXT PAGE TO CONTINUE TRACKING YOU CAR!!

QUALIFICATIONS TO FINISH: You have 1-4 months to accomplish the following:

- 1. \$20,000 Combined Personal/Team Section 1 Wholesale Production (cross out each box) (You may only contribute up to \$4,000 wholesale)
- 2. Build your team to 14 Personal Active Team Members

	Must be \$5,000) om Month 1)		MONTH 3 (Must be \$5,000) MONTH (OR cont. from Month 1 & 2)		
\$5,500	\$6,000	\$10,500	\$11,000	\$15,500	\$16,000
\$6,500	\$7,000	\$11,500	\$12,000	\$16,500	\$17,000
\$7,500	\$8,000	\$12,500	\$13,000	\$17,500	\$18,000
\$8,500	\$9,000	\$13,500	\$14,000	\$18,500	\$19,000
\$9,500	\$10,000 1/2 WAY THERE!	\$14,500	\$15,000	\$19,500	\$20,000 YOU DID IT!

#	Team Member	Month 1	Month 2	Month 3	Month 4
1					
2					
3					
4					
5					
6					
7					
8					
9					
10					
11					
12					
13					
14					
15	Don't STOP at 14! Keep GOING!				
	Team Production				
	Your Personal Production				



- DIQ (Director In Qualification) can be accomplished in 1-4 months!
- Must be a Star Consultant with \$1,800 cumulative wholesale in the current quarter or previous quarter.
- Must have 10 active team members in addition to yourself to submit.
- Through DIQ:
 - * Have a total of \$18,000 or more cumulative unit wholesale production with at least \$4,000/month
 - *DIQ must have at least \$1,800 in personal cumulative personal wholesale production. (Maximum of \$4,000 personal production towards \$18,000)
 - *Have 24 or more active unit members (including DIQ)
 - *At least 10 of the 24 active unit members must have \$600 in cumulative wholesale production in qualification (does not include the DIQ)

See the Advance Brochure on marykayintouch.com for more details.

Team Member	Active or Qualified	Month 1 Orders	Month 2 Orders	Month 3 Orders	Month 4 Orders	TOTAL
1 Senior Beauty Consultant (4% Love Check)*						
2 (Order Your Red Jacket with 2nd Active Team Member)						
3 Star Team Builder (4% Love Check & \$50 Rebate for Red Jacket)*						
4 Start earning \$50 Team Building Bonus with each New Qualified*						
5 Team Leader (4%, 9%, or 13% Love Check & Go on Target for Car!)*						
6						
7						
8 Future Director (4%, 9%, or 13% Love Check)*						
9						
10 Submit to become a DIQ (Director in Qualification)*						
11						
12						
13						
14						
15						
16						
17						
18						
19						
20						
21						
22						
23						
24						
MY ORDERS						

New Mary Kay **Business Owners**

	Business Owners Work with your director to support your new team members with this list! Check off each activity as it is completed!			Welcome Packet Mailed	Entered Contact Info Phone/Email/	Personal Website/FirstPropay/First	Discuss First Order Product Options	First Orders Placed (Amount)	Husband Packet Mailed (if married)	Six Practice Interviews List/ Comple	NCT—Business Basics	NCT—Booking/Coaching	NCT—Selling/ First Party Booked	NCT—Team Building
a)	Call	New Consultant Name	Mailing Address	 	Ш	1 √	\Box	First	±	S √	∠	∠	∠	∠ √
Start Date	Welcome	Phone Number	City, State, ZIP					Second						
Starl	Welc	(Recruiter)	E-Mail					Third						
									_					

Website/FirstPropay/First Steps

ce Interviews List/ Completed

New Mary Kay **Business Owners**

	Business Owners Work with your director to support your new team members with this list! Check off each activity as it is completed!			Welcome Packet Mailed	Entered Contact Info Phone/Email/	Personal Website/FirstPropay/First	Discuss First Order Product Options	First Orders Placed (Amount)	Husband Packet Mailed (if married)	Six Practice Interviews List/ Comple	NCT—Business Basics	NCT—Booking/Coaching	NCT—Selling/ First Party Booked	NCT—Team Building
4	Call	New Consultant Name	Mailing Address	→	ш √	√	√	First		<i>√</i>	∠	∠	<i>∠</i>	∠
Start Date		Phone Number	City, State, ZIP					Second						
Start	Welcome	(Recruiter)	E-Mail					Third						

Website/FirstPropay/First Steps

ce Interviews List/ Completed

New Mary Kay **Business Owners**

	Business Owners Work with your director to support your new team members with this list! Check off each activity as it is completed!			Welcome Packet Mailed	Entered Contact Info Phone/Email/	Personal Website/FirstPropay/First	Discuss First Order Product Options	First Orders Placed (Amount)	Husband Packet Mailed (if married)	Six Practice Interviews List/ Comple	NCT—Business Basics	NCT—Booking/Coaching	NCT—Selling/ First Party Booked	NCT—Team Building
a)	Call	New Consultant Name	Mailing Address	 	Ш	1 √	\Box	First	±	S √	∠	∠	∠	∠ √
Start Date	Welcome	Phone Number	City, State, ZIP					Second						
Starl	Welc	(Recruiter)	E-Mail					Third						
									_					

Website/FirstPropay/First Steps

ce Interviews List/ Completed

CONFIDENTLY SHARE THE MARY KAY OPPORTUNITY

6 KEY QUALITIES IN SUCCESSFUL BEAUTY CONSULTANTS

(may have one or all of these qualities)

6 REASONS PEOPLE CHOOSE A MARY KAY BUSINESS

1. BUSY PEOPLE

- They know how to prioritize
- Good time managers
- Easy to train
- The average consultant works full time, is married and/or has to children.

2. MORE MONTH THAN MONEY

- Motivated to make more money
- Goal oriented & ambitious
- Can find access to some money
- Women are more creative with money

3. NOT THE SALES TYPE

- Not pushy, but informative.
- Like people and want to build relationships instead of just "getting" a sale.
- Not aggressive. Attract & not attack.

4. DON'T KNOW A LOT OF PEOPLE

- Friends & family are not best customers.
- Wonderful way to meet new people.
- Developing customers is covered in training and with ideas shared at success meetings

5. FAMILY ORIENTED

- Motivated by needs of family
- Don't use their family as an excuse but as a reason to do well.
- Want more for their family and want to be a good example for their children.
- Pass on good work ethic.
- Have a balanced life with God first, family second and career third.

6. DECISION MAKERS

- Do not procrastinate
- Take one step at a time on their time-table
- Live by their dreams and not circumstances

1. MONEY

- 50% profit
- 2 avenues of income: selling & sharing
- Selling via reorders (consumable), website, facials (average is \$100), parties (average is \$300), on the go selling, dovetail
- Team Buildling income: 4,9,13% commissions & more with leadership (bonuses, etc)

2. RECOGNITION

- Prizes weekly, monthly, quarterly, yearly
- Many people do not get recognition for a job well done.
- Praise people to success

3. SELF-ESTEEM/ PERSONAL GROWTH

- Like a college education in people skills but you get paid while you are learning.
- Only way to grow is to step out of your comfort zone & get heart racing
- Spiritual, Emotional, & Professional growth

4. CAR

- Approx 85% insurance is paid by Mary Kay.
- Build a team from 5 to 14 in 1-4 months and meet wholesale requirements.
- Cash option: \$375, \$500, \$900, or \$1,400 monthly

5. ADVANTAGES & ADVANCEMENTS

- Advance at your own pace/ flexibility
- Tax deductions, mileage, and so much more
- No quotas or territories
- Retirement available to NSD's

6. BE YOUR OWN BOSS

- \$100 Investment
- Inventory is optional with 90% buyback
- Decide your income, schedule, & future.

My Personal Sharing Appointments (Highlight New Team Members)

Date:	Name Cell/ Email	Address/Notes
	1	
	2	
	3	
	4	
	5	
	6	
	7	
	8	
	9	
	10	
	11	
	12	
	13	
	14	
	15	

Sharing Appointments (Highlight New Team Members)

Name Cell/ Email	Address/Notes
16	
17	
18	
19	
20	
21	
22	
23	
24	
25	
26	
27	
28	
29	
30	
	Name Cell/ Email 16 17 18 19 20 21 22 23 24 25 26 27 28

Sharing Appointments (Highlight New Team Members)

 Name Cell/ Email	Address/Notes
31	
32	
33	
34	
35	
36	
37	
38	
39	
40	
41	
42	
43	
44	
45	
43	

Contacts/Referrals/Leads to Call and Book!						
Name	Cell/ Email/ Address/ Notes					

Contacts/Referrals/Leads to Call and Book!						
Name	Cell/ Email/ Address/ Notes					

Contacts/Referrals/Leads to Call and Book!						
Name	Cell/ Email/ Address/ Notes					

NOTES		

January 2015

SUNDAY	MONDAY	TUESDAY	WEDNESDAY
4	5	6	7
11	12	13	14
18	19	20	21
25	26	27	28

THURSDAY	FRIDAY	SATURDAY							
1 New Years Day	2	3							
					RRU	ΔR	Y 2	015	
			Sun	Mon	Tues	Wed	Thurs	Fri	Sat
8	9	10	1	2	3	4	5	6	7
			8	9		11	12	13	
			15	16		18	19	20	21
			22	23	24	25	26	27	28
15 Last Day to Register Customers for Spring Look Book	16	17							
22	23	24							
29	30	31							

February 2015

SUNDAY	MONDAY	TUESDAY	WEDNESDAY
1	2	3	4
		40	A.A. Carina Fasty Ordanias for
8	9	10	11 Spring Early Ordering for PCP Participants
15	16 Spring Product Launch!	17	18
22	23	24	25

THURSDAY	FRIDAY	SATURDAY							
				6					
				M	AR	СН	201	15	
			Sun	Mon	Tues	Wed	Thurs	Fri	Sat
5	6	7							
			8	9	10	11	5 12	6 13	7
			15	16	17	18	19	20	21
			22	23	24	25	26	27	28
12	13	14 Valentines Day	29	30	31				
19	20	21	-						
19	20	21							
26	27	28							

March 2015

SUNDAY	MONDAY	TUESDAY	WEDNESDAY
1	2	3	4
8	9	10	11
15 Last Day Quarter 3	16 4th Quarter Begins	17	18
22	23	24	25
29	30	31	

THURSDAY	FRIDAY	SATURDAY							
				-					
			(0)		DD		204	-	
			Sun	Mon	Tues	Wed	201 Thurs	3 Fri	Sat
5	6	7				1	2	3	4
			5	6			9	10	11
			12	13			16 23	17 24	18 25
			26	27	28	29	30		
12	13	14							
19	20	21							
19	20	21							
26	27	28							

April 2015

	SUNDAY	MONDAY	TUESDAY	WEDNESDAY
				1
5	Easter	6	7	8
12		13	14	15
19		20	21	22
26		27	28	29

THURSDAY	FRIDAY	SATURDAY							
2	3	4			12				
			100		M V.	V 2	015		
			Sun	Mon	Tues	Wed	Thurs	Fri	Sat
9	10	11						1	2
			10	11		13	7 14	15	9
			17	18		20	21	22	23
			31	25	26	27	28	29	30
16	17	18							
23	24	25							
30									

May 2015

SUNDAY	MONDAY	TUESDAY	WEDNESDAY
3	4	5	6
10 Summer Early Ordering for PCP Participants Mother's Day	11	12	13
Would 3 Day			
17	18	19	20
24	25	26	27
31			

THURSDAY	FRIDAY	SATURDAY							
	1	2		*					
								4==	
			Sun	Mon	Tues	Wed	201: Thurs	5 Fri	Sat
7	8	9							
	0	9		1	2	3	4	5	6
			7	8	9	10	11	12	13
			14	15 22			18	19	20
			21	29			25	26	21
14	15	16 Summer Product Launch							
21	22	23							
28	29	30							
20	29	30							

June 2015

SUNDAY	MONDAY	TUESDAY	WEDNESDAY
	1	2	3
7	8	9	10
14	15 4th Quarter Ends	16 1st Quarter Begins	17
21 Father's Day	22	23	24
28	29	30 Last Day of Seminar Year	

THURSDAY	FRIDAY	SATURDAY							
			10			Vo	045		
			Sun	Mon	Tues	Wed	015 Thurs	Fri	Sat
4	5	6	_			1	2	3	4
-			5				9	10	11
			12 19	13		15 22	16 23	17 24	18 25
			26				30	31	23
44	12	12	_						
11	12	13							
18	19	20							
25	26	27							

July 2015

SUNDAY	MONDAY	TUESDAY	WEDNESDAY
			1 Happy MK New Year!
5	6	7	8
12	13	14	15 Last Day to Enroll Customers for Fall/Holiday Look Book
19	20	21	22
26	27	28	29

THURSDAY	FRIDAY	SATURDAY							
2	3	4 Independence Day							
			Sun	AL	Tues	JST Wed	20 Thurs	15 Fri	Sat
9	10	11	2	3	4	5	6	7	1 8
			9	10	11	12 19	13	14	15
16	17	18	30	24 31	25	26	27	28	29
23	24	25							
30	31								

August 2015

SUNDAY	MONDAY	TUESDAY	WEDNESDAY
2	3	4	5
9	Fall/Holiday Early Ordering for PCP Participants	11	12
16 Fall/Holiday Product Launch	17	18	19
23	24	25	26
30	31		

THURSDAY	FRIDAY	SATURDAY							
		1		2					
			Sun	Mon	Tues	/B	Thurs	201 Fri	5 Sat
6	7	8	-		1	2	3	4	5
			6	7	8	9	10	11	12
			13	14	15	16	17	18	19
			20	21	22	23 30	24	25	26
				20	29	30			
13	14	15							
			-						
20	21	22							
27	28	29							
21									
			-						
			lacksquare						

September 2015

SUNDAY	MONDAY	TUESDAY	WEDNESDAY
		1	2
6	7 Labor Day	8	9
13	14	15 1st Quarter Ends	16 2nd Quarter Begins
20	21	22	23
27	28	29	30

THURSDAY	FRIDAY	SATURDAY							_
3	4	5		2					
			Sun	OC Mon	Tues	Wed	R 20	0 15	Sat
10	11	12	4	5		7	1 8	2	3 10
			11 18 25	12 19 26	20	14 21 28	15 22 29	16 23 30	17 24 31
17	18	19			21	20	23	30	
24	25	26							

October 2015

SUNDAY	MONDAY	TUESDAY	WEDNESDAY
4	5	6	7
11	12 Columbus Day	13	14
18	19	20	21
25	26	27	28

THURSDAY	FRIDAY	SATURDAY	
1	2	3	
			NOVEMBER 2015 Sun Mon Tues Wed Thurs Fri Sat
8	9	10	1 2 3 4 5 6 7 8 9 10 11 12 13 14
			15 16 17 18 19 20 21 22 23 24 25 26 27 28
15	16 Bosses Day	17	29 30
22	23	24	
29	30	31 Halloween	

November 2015

SUNDAY	MONDAY	TUESDAY	WEDNESDAY
1	2	3	4
8	9	10 Early Winter Ordering For PCP Participants	11 Veterans Day
15	16 Winter Product Launch	17	18
22	23	24	25
29	30		

THURSDAY	FRIDAY	SATURDAY						
			DEC	:FM	IBE	R 2	01!	5
			Sun Mon		Wed	Thurs	Fri	Sat
5	6	7		1	2	3	4	5
			6 7 13 14		9	10	11	12 19
			20 21		23	24	25	26
			27 28	29	30	31		
12	13	14						
19	20	21						
26 Thanksgiving	27	28	-					

December 2015

SUNDAY	MONDAY	TUESDAY	WEDNESDAY
		1	2
6	7	8	9
13	14	15 2nd Quarter Begins	16 3rd Quarter Begins
20	21	22	23
27	28	29	30

THURSDAY	FRIDAY	SATURDAY							
				3					
			Sun	JA Mon	Tues	Wed	Y 2()16 Fri	Sat
3	4	5						1	2
			3	4	5	6	7	8	9
			10	11		13	14	15	16
			17 24	18 25		20	21	22	30
40	44	40	31						
10	11	12							
17	18	19							
24	25 Christmas	26							
31									

Notes	

Notes	

Weekly Plan Sheet from **DECEMBER 29**

weekly Plan Sheet fro	m DECEMBER 29		
Monday, December 29	Tuesday, December 30	Wednesday, December 31	Thursday, January 1
7	7	7	7
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
8	8	8	8
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
9	9	9	9
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
10	10	10	10
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
11	11	11	11
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
12	12	12	12
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
.15	:15	1 :15	1 :15
:30	:30	:30	:30
:45	:45	:45	:45
2	2	2	2
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
3	3	3	3
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
4	4	4	4
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
5	5	5	5
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
6	6	6	6
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
7	7	7	7
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
8	8	8	45
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45

[&]quot;Plan your work for today and everyday, then work your plan" - Norman Vincent Peale

to JANUARY 4

		•	ODANOAILI T
Friday, January 2	Saturday, January 3	Sunday, January 4	
7	7	7	MY WEEK INCLUDES:
:15	:15	:15	
:30	:30	:30	Color Your
:45	:45	:45	Weekly Plan Sheet with the Coordinating
8 :15	8 :15	8 :15	Colors to Plan Your Week
:30	:30	:30	and Work your Plan!
:45	:45	:45	
9	9	9	Schedule 15, 30, or 60
:15	:15	:15	minute time slots for each
:30	:30	:30	GREEN activity.
10	:45 10	:45 10	
:15	:15	:15	Blue: Quiet Time/Faith
:30	:30	:30	Pink: Mary Kay Time
:45	:45	:45	(Success Meeting, etc)
11	11	11	Yellow: Family Time
:15	:15	:15	Red: DATE NIGHT
:30 :45	:30 :45	:30 :45	
12	12	12	Purple: Exercise/Other Activities (Hair, Nails, etc)
:15	:15	:15	, ,
:30	:30	:30	Gray: Other JOB
:45	:45	:45	Green: Booking Appts
1	1	1	Green: Facials/Parties
:15	:15	:15 :30	Green: Coaching Calls
:45	:45	:45	Green: Customer Service
2	2	2	Calls/Reorders/Sales
:15	:15	:15	
:30	:30	:30	Green: Sharing MK
:45	:45	:45	SALES & STAR
3	3	3	Retail Sales This Week:
:15	:15	:15	\$
:30 :45	:30 :45	:30 :45	Wholesale In This Week:
4	4	4	\$
:15	:15	:15	
:30	:30	:30	Star Goal: Star Total To Date:
:45	:45	:45	Star Total To Date:
5	5 :15	.45	\$
:15 :30	:30	:15 :30	BOOKINGS/FACES
:45	:45	:45	
6	6	6	# Bookings Held This
:15	:15	:15	Week: # Bookings Next Week:
:30	:30	:30	# Bookings Next Week:
:45	:45	:45	Food Dormand
7 :15	7 :15	7 :15	Faces Pampered
:30	:30	:30	TEAM BUILDING
:45	:45	:45	TEAM BUILDING
8	8	8	# Sharing Appts:
:15	:15	:15	New Personals Team
:30	:30	:30	Members:
:45	:45	:45	

Weekly Plan Sheet from **JANUARY 5**

Weekly Plan Sheet from JANUARY 5				
Monday, January 5	Tuesday, January 6	Wednesday, January 7	Thursday, January 8	
	1			
7 :15	7 :15	7 :15	7 :15	
:30	:30	:30	:30	
:45	:45	:45	:45	
8	8	8	8	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
9	9	9	9	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
10	10	10	10	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
11 :15	11 :15	11 :15	11 :15	
:30	:30	:30	:30	
:45	:45	:45	:45	
12	12	12	12	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
1	1	1	1	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
2	2	2	2	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
3	3	3	3	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
4 :15	:15	4 :15	4 :15	
:30	:30	:30	:30	
:45	:45	:45	:45	
5	5	5	5	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
6	6	6	6	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
7	7	7	7	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
8	8	8	8	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	

[&]quot;Plan your work for today and everyday, then work your plan" - Norman Vincent Peale

to JANUARY 11

		i	JANUAKI II
Friday, January 9	Saturday, January 10	Sunday, January 11	
7	7	7	MY WEEK INCLUDES:
:15	:15	:15	
:30	:30	:30	Color Your
:45	:45	:45	Weekly Plan Sheet
8	8	8	with the Coordinating
:15	:15	:15	Colors to Plan Your Week
:30	:30 :45	:30	and Work your Plan!
9	9	9	Schedule 15, 30, or 60
:15	:15	:15	minute time slots for each
:30	:30	:30	GREEN activity.
:45	:45	:45	Orker v douvry.
10	10	10	Blue: Quiet Time/Faith
:15	:15	:15	
:30	:30	:30	Pink: Mary Kay Time
:45	:45	:45	(Success Meeting, etc)
11 :15	11 :15	11	Yellow: Family Time
:30	:30	:15	Red: DATE NIGHT
:45	:45	:45	Purple: Exercise/Other Activi-
12	12	12	ties (Hair, Nails, etc)
:15	:15	:15	
:30	:30	:30	Gray: Other JOB
:45	:45	:45	Green: Booking Appts
1	1	1	Green: Facials/Parties
:15	:15	:15	Green: Coaching Calls
:30	:30	:30	
:45	:45	:45	Green: Customer Service Calls/Reorders/Sales
:15	2 :15	:15	Calls/Reorders/Sales
:30	:30	:30	Green: Sharing MK
:45	:45	:45	SALES & STAR
3	3	3	
:15	:15	:15	Retail Sales This Week:
:30	:30	:30	\$
:45	:45	:45	Wholesale In This Week:
4	4	4	\$
:15	:15	:15	Star Goal:
:30 :45	:30 :45	:30 :45	Star Goal: Star Total To Date:
5	5	5	- \$
:15	:15	:15	
:30	:30	:30	BOOKINGS/FACES
:45	:45	:45	
6	6	6	# Bookings Held This
:15	:15	:15	Week:# Bookings Next Week:
:30	:30	:30	# Bookings Next Week:
:45	:45	:45	Econo Dominara
7 :15	7 :15	7	Faces Pampered
:30	:30	:15	TE 414 D
:45	:45	:45	TEAM BUILDING
8	8	8	# Charing Anata:
:15	:15	:15	# Sharing Appts:
:30	:30	:30	New Personals Team Members:
:45	:45	:45	MICHIDOI 2

Weekly Plan Sheet from **JANUARY 12**

Weekly Plan Sheet from JANUARY 12				
Monday, January 12	Tuesday, January 13	Wednesday, January 14	Thursday, January 15	
	7	7	7	
7 :15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
8	8	8	8	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
9	9	9 :15	9	
:15 :30	:15	:30	:15 :30	
:45	:45	:45	:45	
10	10	10	10	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
11	11	11	11	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
12	12	12	12	
:15	:15	:15	:15 :30	
:30 :45	:30 :45	:30 :45	:45	
1	1	1	1	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
2	2	2	2	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
3	3	3	3	
:15	:15		:15	
:30	:30	:30 :45	:30	
·45 4	:45 4	4	4	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
5	5	5	5	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
6	6	6	6	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	<u>:45</u>	
7 :15	7 :15	7 :15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
8	8	8	8	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	

[&]quot;Plan your work for today and everyday, then work your plan" - Norman Vincent Peale

to JANUARY 18

			O O ANO ANTI TO
Friday, January 16	Saturday, January 17	Sunday, January 18	
7	7	7	MY WEEK INCLUDES:
:15	:15	:15	
:30	:30	:30	Color Your Weekly Plan Sheet
:45	:45	:45	with the Coordinating
8 :15	8 :15	8 :15	Colors to Plan Your Week
:30	:30	:30	and Work your Plan!
:45	:45	:45	3
9	9	9	Schedule 15, 30, or 60
:15	:15	:15	minute time slots for each
:30	:30	:30	GREEN activity.
:45	:45	:45	
10 :15	10 :15	10 :15	Blue: Quiet Time/Faith
:30	:30	:30	Pink: Mary Kay Time
:45	:45	:45	(Success Meeting, etc)
11	11	11	Yellow: Family Time
:15	:15	:15	Red: DATE NIGHT
:30	:30	:30	
:45	:45	:45	Purple: Exercise/Other Activi-
12 :15	12 :15	12 :15	ties (Hair, Nails, etc)
:30	:30	:30	Gray: Other JOB
:45	:45	:45	Green: Booking Appts
1	1	1	Green: Facials/Parties
:15	:15	:15	
:30	:30	:30	Green: Coaching Calls
:45	:45	:45	Green: Customer Service
2	2	2	Calls/Reorders/Sales
:15	:15 :30	:15	Green: Sharing MK
:45	:45	:45	CALEC 9 CTAD
3	3	3	SALES & STAR
:15	:15	:15	Retail Sales This Week:
:30	:30	:30	\$
:45	:45	:45	Wholesale In This Week:
4	4	4	\$
:15	:15 :30	:15	Star Goal:
:45	:45	:45	Star Goal: Star Total To Date:
5	5	5	 \$
:15	:15	:15	
:30	:30	:30	BOOKINGS/FACES
:45	:45	:45	
6	6	6	# Bookings Held This
:15	:15	:15	Week:# Bookings Next Week:
:30 :45	:30 :45	:30 :45	# DOOMINGS NEXT WEEK.
7	7	7	Faces Pampered
:15	:15	:15	acco. amporca
:30	:30	:30	TEAM BUILDING
:45	:45	:45	I LAW DUILDING
8	8	8	# Sharing Appts:
:15	:15	:15	New Personals Team
:30	:30	:30	Members:
:45	:45	:45	

Weekly Plan Sheet from **JANUARY 19**

Weekly Plan Sheet from JANUART 19				
Monday, January 19	Tuesday, January 20	Wednesday, January 21	Thursday, January 22	
7	7	7	7	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
8	8	8	8	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
9	9	9	9	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
10	10	10	10	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
11	11	11	11	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
12	12	12	12	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
1	1	1	1	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
2	2	2	2	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
3	3	3	3	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
4	4	4	4	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
5	5	5	5	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
6	6	6	6	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
7	7	7	7	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
8	8	8	8	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	

[&]quot;Plan your work for today and everyday, then work your plan" - Norman Vincent Peale

to JANUARY 25

		•	O OANOAN 1 23
Friday, January 23	Saturday, January 24	Sunday, January 25	
7	7	7	MY WEEK INCLUDES:
:15	:15	:15	Color Your
:30	:30	:30	Weekly Plan Sheet
:45	:45	:45	with the Coordinating
:15	8 :15	8 :15	Colors to Plan Your Week
:30	:30	:30	and Work your Plan!
:45	:45	:45	•
9	9	9	Schedule 15, 30, or 60
:15	:15	:15	minute time slots for each
:30	:30	:30	GREEN activity.
:45 10	:45 10	:45 10	
:15	:15	:15	Blue: Quiet Time/Faith
:30	:30	:30	Pink: Mary Kay Time
:45	:45	:45	(Success Meeting, etc)
11	11	11	Yellow: Family Time
:15	:15	:15	Red: DATE NIGHT
:30 :45	:30 :45	:30 :45	
12	12	12	Purple: Exercise/Other Activities (Hair, Nails, etc)
:15	:15	:15	,
:30	:30	:30	Gray: Other JOB
:45	:45	:45	Green: Booking Appts
1	1	1	Green: Facials/Parties
:15	:15	:15	Green: Coaching Calls
:30	:30	:30	
:45	:45	:45	Green: Customer Service Calls/Reorders/Sales
2 :15	2 :15	2 :15	
:30	:30	:30	Green: Sharing MK
:45	:45	:45	SALES & STAR
3	3	3	
:15	:15	:15	Retail Sales This Week:
:30	:30	:30	Ψ Wholesale In This Week:
:45	:45	:45	\$
4 :15	4 :15	4 :15	
:30	:30	:30	Star Goal: Star Total To Date:
:45	:45	:45	Star Total To Date:
5	5	5	\$
:15	:15	:15	
:30	:30	:30	BOOKINGS/FACES
:45	:45	:45	# Bookings Held This
6 :15	6 :15	6 :15	Week:
:30	:30	:30	Week: # Bookings Next Week:
:45	:45	:45	
7	7	7	Faces Pampered
:15	:15	:15	
:30	:30	:30	TEAM BUILDING
:45	:45	:45	
:15	8 :15	8 :15	# Sharing Appts:
:30	:30	:30	New Personals Team
:45	:45	:45	Members:
	•		

Weekly Plan Sheet from **JANUARY 26**

Weekly Plan Sheet from JANUART 20				
Monday, January 26	Tuesday, January 27	Wednesday, January 28	Thursday, January 29	
7	7	7	7	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
8	8	8	8	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
9	9	9	9	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
10	10	10	10	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
11	11	11	11	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
12	12	12	12	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
1	1	1	1	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
2	2	2	2	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
3	3	3	3	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
4	4	4	4	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
5	5	5	5	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
6	6	6	6	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
7	7	7	7	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
8	8	8	8	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
.10	.10	1.10	I ···•	

[&]quot;Plan your work for today and everyday, then work your plan" - Norman Vincent Peale

to **FEBRUARY 1**

		10	EDITORITI
Friday, January 30	Saturday, January 31	Sunday, February 1	
7	7	7	MY WEEK INCLUDES:
:15	:15	:15	
:30	:30	:30	Color Your
:45	:45	:45	Weekly Plan Sheet with the Coordinating
:15	8 :15	8 :15	Colors to Plan Your Week
:30	:30	:30	and Work your Plan!
:45	:45	:45	
9	9	9	Schedule 15, 30, or 60
:15	:15	:15	minute time slots for each
:30	:30	:30	GREEN activity.
:45 10	:45 10	:45 10	
:15	:15	:15	Blue: Quiet Time/Faith
:30	:30	:30	Pink: Mary Kay Time
:45	:45	:45	(Success Meeting, etc)
11	11	11	Yellow: Family Time
:15	:15	:15	Red: DATE NIGHT
:30	:30	:30	
:45	:45	:45	Purple: Exercise/Other Activities (Hair, Nails, etc)
12 :15	12 :15	12 :15	,
:30	:30	:30	Gray: Other JOB
:45	:45	:45	Green: Booking Appts
1	1	1	Green: Facials/Parties
:15	:15	:15	
:30	:30	:30	Green: Coaching Calls
:45	:45	:45	Green: Customer Service
2	2	2	Calls/Reorders/Sales
:15	:15 :30	:15	Green: Sharing MK
:45	:45	:45	CALEC 9 STAD
3	3	3	SALES & STAR
:15	:15	:15	Retail Sales This Week:
:30	:30	:30	\$
:45	:45	:45	Wholesale In This Week:
4	4	4	\$
:15 :30	:15 :30	:15 :30	Star Goal:
:45	:45	:45	Star Goal: Star Total To Date:
5	5	5	\$
:15	:15	:15	
:30	:30	:30	BOOKINGS/FACES
:45	:45	:45	
6	6	6	# Bookings Held This
:15	:15	:15	Week: # Bookings Next Week:
:30 :45	:30 :45	:30 :45	# DOORINGS NEXT WEEK.
7	7	7	Faces Pampered
:15	:15	:15	accor amporca
:30	:30	:30	TEAM BUILDING
:45	:45	:45	I EAN DUILDING
8	8	8	# Sharing Appts:
:15	:15	:15	New Personals Team
:30	:30	:30	Members:
:45	:45	:45	

Weekly Plan Sheet from **FEBRUARY 2**

Weekly Plan Sheet from FEBRUARY 2				
Monday, February 2	Tuesday, February 3	Wednesday, February 4	Thursday, February 5	
			7	
7 :15	7 :15	7 :15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
8	8	8	8	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
9	9	9	9	
:15	:15	:15	:15	
:30 :45	:30	:30 :45	:30 :45	
	:45			
10 :15	10 :15	10 :15	10 :15	
:30	:30	:30	:30	
:45	:45	:45	:45	
11	11	11	11	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
12	12	12	12	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
1	45	1	1	
:15 :30	:15 :30	:15 :30	:15 :30	
:45	:45	:45	:45	
2	2	2	2	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
3	3	3	3	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
4	4	4	4	
:15	:15	:15	:15 :30	
:30 :45	:30 :45	:30 :45	:45	
5	5	5	5	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
6	6	6	6	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
7	7	7	7	
:15	:15	:15	:15	
:30 :45	:30 :45	:30 :45	:30 :45	
8	8	8	8	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
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[&]quot;Plan your work for today and everyday, then work your plan" - Norman Vincent Peale

to **FEBRUARY 8**

		to	EDITORITIO
Friday, February 6	Saturday, February 7	Sunday, February 8	
7	7	7	MY WEEK INCLUDES:
:15	:15	:15	
:30	:30	:30	Color Your Weekly Plan Sheet
:45	:45	:45	with the Coordinating
:15	8 :15	8 :15	Colors to Plan Your Week
:30	:30	:30	and Work your Plan!
:45	:45	:45	,
9	9	9	Schedule 15, 30, or 60
:15	:15	:15	minute time slots for each
:30	:30	:30	GREEN activity.
:45 10	:45 10	:45 10	
:15	:15	:15	Blue: Quiet Time/Faith
:30	:30	:30	Pink: Mary Kay Time
:45	:45	:45	(Success Meeting, etc)
11	11	11	Yellow: Family Time
:15	:15	:15	Red: DATE NIGHT
:30 :45	:30 :45	:30 :45	
12	12	12	Purple: Exercise/Other Activities (Hair, Nails, etc)
:15	:15	:15	,
:30	:30	:30	Gray: Other JOB
:45	:45	:45	Green: Booking Appts
1	1	1	Green: Facials/Parties
:15	:15	:15	
:30	:30	:30	Green: Coaching Calls
:45	:45	:45	Green: Customer Service
2 :15	2 :15	2 :15	Calls/Reorders/Sales
:30	:30	:30	Green: Sharing MK
:45	:45	:45	SALES & STAR
3	3	3	
:15	:15	:15	Retail Sales This Week:
:30	:30	:30	
:45	:45	:45	\$
:15	4 :15	4 :15	Ψ
:30	:30	:30	Star Goal: Star Total To Date:
:45	:45	:45	Star Total To Date:
5	5	5	\$
:15	:15	:15	
:30	:30	:30	BOOKINGS/FACES
:45	:45	:45	# Bookings Held This
6	6	45	Meek.
:15 :30	:15 :30	:15 :30	Week: # Bookings Next Week:
:45	:45	:45	Doorango Hoat Wook.
7	7	7	Faces Pampered
:15	:15	:15	<u>_</u>
:30	:30	:30	TEAM BUILDING
:45	:45	:45	. I. III DOILDING
8	8	8	# Sharing Appts:
:15	:15	:15	New Personals Team
:30 :45	:30 :45	:30 :45	Members:
.то	.τ∪	.τ∪	

Weekly Plan Sheet from **FEBRUARY 9**

Weekly Plan Sheet from FEBRUARY 9				
Monday, February 9	Tuesday, February 10	Wednesday, February 11	Thursday, February 12	
7	7	7	7	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
8	8	8	8	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
9	9	9	9	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
10	10	10	10	
:15 :30	:15 :30	:15 :30	:15 :30	
:45	:45	:45	:45	
11	11	11	11	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
12	12	12	12	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
1	1	1	1	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
2	2	2	2	
:15 :30	:15 :30	:15 :30	:15 :30	
:45	:45	:45	:45	
3	3	3	3	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
4	4	4	4	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
5	5	5	5	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45 6	:45	
6 :15	6 :15	6 :15	6 :15	
:30	:30	:30	:30	
:45	:45	:45	:45	
7	7	7	7	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
8	8	8	8	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	

[&]quot;Plan your work for today and everyday, then work your plan" - Norman Vincent Peale

to FEBRUARY 15

		to i	EDITORITI 13
Friday, February 13	Saturday, February 14	Sunday, February 15	
7	7	7	MY WEEK INCLUDES:
:15	:15	:15	
:30	:30	:30	Color Your Weekly Plan Sheet
:45	:45	:45	with the Coordinating
8 :15	8 :15	8 :15	Colors to Plan Your Week
:30	:30	:30	and Work your Plan!
:45	:45	:45	·
9	9	9	Schedule 15, 30, or 60
:15	:15	:15	minute time slots for each
:30	:30	:30	GREEN activity.
10	:45 10	:45 10	
:15	:15	:15	Blue: Quiet Time/Faith
:30	:30	:30	Pink: Mary Kay Time
:45	:45	:45	(Success Meeting, etc)
11	11	11	Yellow: Family Time
:15	:15	:15	Red: DATE NIGHT
:30 :45	:30 :45	:30 :45	
12	12	12	Purple: Exercise/Other Activities (Hair, Nails, etc)
:15	:15	:15	,
:30	:30	:30	Gray: Other JOB
:45	:45	:45	Green: Booking Appts
1	1	1	Green: Facials/Parties
:15	:15	:15	
:30	:30	:30	Green: Coaching Calls
:45	:45	:45	Green: Customer Service
2 :15	2 :15	2 :15	Calls/Reorders/Sales
:30	:30	:30	Green: Sharing MK
:45	:45	:45	SALES & STAR
3	3	3	
:15	:15	:15	Retail Sales This Week:
:30	:30	:30	Wholesale In This Week:
:45	:45	:45	
4 :15	4 :15	:15	\$
:30	:30	:30	Star Goal:
:45	:45	:45	Star Goal: Star Total To Date:
5	5	5	\$
:15	:15	:15	
:30	:30	:30	BOOKINGS/FACES
:45	:45	:45	# Bookings Held This
6	6	6	μροκιμός μεια μπο
:15 :30	:15 :30	:15	Week:# Bookings Next Week:
:45	:45	:45	2001
7	7	7	Faces Pampered
:15	:15	:15	' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' '
:30	:30	:30	TEAM BUILDING
:45	:45	:45	. L. III. DOILDING
8	8	8	# Sharing Appts:
:15	:15 :30	:15	New Personals Team
:30 :45	:30 :45	:30 :45	Members:
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Weekly Plan Sheet from **FEBRUARY 16**

Weekly Plan Sheet no	Weekly Plan Sheet from FEBRUARY 16				
Monday, February 16	Tuesday, February 17	Wednesday, February 18	Thursday, February 19		
7	7	7	7		
:15	:15	:15	:15		
:30	:30	:30	:30		
:45	:45	:45	:45		
8	8	8	8		
:15	:15	:15	:15		
:30	:30	:30	:30		
:45	:45	:45	:45		
9	9	9	9		
:15	:15	:15	:15		
:30	:30	:30	:30		
:45	:45	:45	:45		
10	10	10	10		
:15 :30	:15 :30	:15 :30	:15 :30		
:45	:45	:45	:45		
11	11	11	11		
:15	:15	:15	:15		
:30	:30	:30	:30		
:45	:45	:45	:45		
12	12	12	12		
:15	:15	:15	:15		
:30	:30	:30	:30		
:45	:45	:45	:45		
1	1	1	1		
:15	:15	:15	:15		
:30	:30	:30	:30		
:45	:45	:45	:45		
2	2	2	2		
:15	:15	:15	:15 :30		
:30 :45	:30 :45	:30 :45	:45		
3	3	3	3		
:15		:15	:15		
:30	:30	:30	:30		
:45	:45	:45	:45		
4	4	4	4		
:15	:15	:15	:15		
:30	:30	:30	:30		
:45	:45	:45	:45		
5	5	5	5		
:15	:15	:15	:15		
:30	:30	:30	:30		
:45	:45	:45	:45		
6	6	6	6		
:15	:15	:15	:15		
:30 :45	:30	:30 :45	:30 :45		
7	7	7	7		
:15	:15	:15	:15		
:30	:30	:30	:30		
:45	:45	:45	:45		
8	8	8	8		
:15	:15	:15	:15		
:30	:30	:30	:30		
:45	:45	:45	:45		

[&]quot;Plan your work for today and everyday, then work your plan" - Norman Vincent Peale

to FEBRUARY 22

		to i	LDINOAINI ZZ
Friday, February 20	Saturday, February 21	Sunday, February 22	
7	7	7	MY WEEK INCLUDES:
:15	:15	:15	
:30	:30	:30	Color Your Weekly Plan Sheet
:45	:45	:45	with the Coordinating
8 :15	8 :15	8 :15	Colors to Plan Your Week
:30	:30	:30	and Work your Plan!
:45	:45	:45	,
9	9	9	Schedule 15, 30, or 60
:15	:15	:15	minute time slots for each
:30	:30 :45	:30 :45	GREEN activity.
10	10	10	
:15	:15	:15	Blue: Quiet Time/Faith
:30	:30	:30	Pink: Mary Kay Time
:45	:45	:45	(Success Meeting, etc)
11	11	11	Yellow: Family Time
:15 :30	:15 :30	:15	Red: DATE NIGHT
:45	:45	:45	Purple: Exercise/Other Activi-
12	12	12	ties (Hair, Nails, etc)
:15	:15	:15	Gray: Other JOB
:30	:30	:30	
:45	:45	:45	Green: Booking Appts
1	1 :15	.15	Green: Facials/Parties
:15	:30	:30	Green: Coaching Calls
:45	:45	:45	Green: Customer Service
2	2	2	Calls/Reorders/Sales
:15	:15	:15	Green: Sharing MK
:30	:30	:30	Green. Sharing Wit
:45	:45	:45	SALES & STAR
3 :15	3 :15	:15	Retail Sales This Week:
:30	:30	:30	\$
:45	:45	:45	Wholesale In This Week:
4	4	4	\$
:15	:15	:15	
:30	:30	:30	Star Goal: Star Total To Date:
:45 5	:45	:45	\$
:15	5 :15	5 :15	
:30	:30	:30	BOOKINGS/FACES
:45	:45	:45	
6	6	6	# Bookings Held This
:15	:15	:15	Week:# Bookings Next Week:
:30	:30	:30	# DOOKINGS NEXT WEEK:
7	:45 7	:45 7	Faces Pampered
:15	:15	:15	raccor ampored
:30	:30	:30	TEAM BUILDING
:45	:45	:45	I LAM BUILDING
8	8	8	# Sharing Appts:
:15	:15	:15	New Personals Team
:30	:30 :45	:30	Members:
:45	.40	:45	

Weekly Plan Sheet from **FEBRUARY 23**

Weekly Plan Sheet from FEBRUARY 23				
Monday, February 23	Tuesday, February 24	Wednesday, February 25	Thursday, February 26	
7	7	7	7	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
8	8	8	8	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
9	9	9	9	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
10	10	10	10	
:15 :30	:15 :30	:15 :30	:15 :30	
:45	:45	:45	:45	
11	11	11	11	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
12	12	12	12	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
1	1	1	1	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
2	2	2	2	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
3 :15	3 :15	3 :15	3 :15	
:30	:30	:30	:30	
:45	:45	:45	:45	
4	4	4	4	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
5	5	5	5	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
6	6	6	6	
:15	:15	:15	:15	
:30	:30	:30	:30	
:45	:45	:45	:45	
7	7	7	7	
:15	:15	:15	:15	
:30	:30 :45	:30 :45	:30 :45	
:45				
:15	:15	8 :15	8 :15	
:30	:30	:30	:30	
:45	:45	:45	:45	
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[&]quot;Plan your work for today and everyday, then work your plan" - Norman Vincent Peale

to MARCH 1

			to MARCHI
Friday, February 27	Saturday, February 28	Sunday, March 1	
7	7	7	MY WEEK INCLUDES:
:15	:15	:15	
:30	:30	:30	Color Your
:45	:45	:45	Weekly Plan Sheet
8	8	8	with the Coordinating Colors to Plan Your Week
:15	:15	:15	and Work your Plan!
:30 :45	:30 :45	:30 :45	and work your rian:
9	9	9	Schedule 15, 30, or 60
:15	:15	:15	minute time slots for each
:30	:30	:30	GREEN activity.
:45	:45	:45	•
10	10	10	Blue: Quiet Time/Faith
:15	:15	:15	Pink: Mary Kay Time
:30 :45	:30 :45	:30 :45	(Success Meeting, etc)
11	11	11	
:15	:15	:15	Yellow: Family Time
:30	:30	:30	Red: DATE NIGHT
:45	:45	:45	Purple: Exercise/Other Activi-
12	12	12	ties (Hair, Nails, etc)
:15	:15	:15	Gray: Other JOB
:30	:30	:30	-
:45	:45	:45	Green: Booking Appts
1 :15	1 :15	:15	Green: Facials/Parties
:30	:30	:30	Green: Coaching Calls
:45	:45	:45	Green: Customer Service
2	2	2	Calls/Reorders/Sales
:15	:15	:15	Green: Sharing MK
:30	:30	:30	Green. Shaning Wilk
:45	:45	:45	SALES & STAR
3	3	3	Retail Sales This Week:
:15	:15	:15	\$
:30 :45	:30 :45	:30 :45	Wholesale In This Week:
4	4	4	\$
:15	:15	:15	
:30	:30	:30	Star Goal: Star Total To Date:
:45	:45	:45	Star Total To Date:
5	5	5	\$
:15	:15	:15	DOOKINGO/EAGEG
:30	:30 :45	:30	BOOKINGS/FACES
:45 6	6	:45 6	# Bookings Held This
:15	:15	:15	Week:
:30	:30	:30	Week: # Bookings Next Week:
:45	:45	:45	
7	7	7	Faces Pampered
:15	:15	:15	
:30	:30	:30	TEAM BUILDING
:45	:45	:45	
8 :15	8 :15	8 :15	# Sharing Appts:
:30	:30	:30	New Personals Team
:45	:45	:45	Members:
•			

Weekly Plan Sheet from MARCH 2

weekly Plan Sheet fro	III WARCH Z		
Monday, March 2	Tuesday, March 3	Wednesday, March 4	Thursday, March 5
7 :15	7 :15	7 :15	7 :15
:30	:30	:30	:30
:45	·45	·45	·45
8	8	8	8
:15	:15	:15	:15
:30	:30	:30	:30
·45	·45	·45	·45
9	9	9	9
:15	:15	:15	:15
:30 ·45	:30	:30 :45	:30 :45
10	10	10	10
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
11	11	11	11
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	<u>:45</u>
12	12	12	12
:15	:15	:15	:15
:30	:30 :45	:30	:30 :45
:45		:45	1
1 :15	1 :15	1 :15	:15
:30	:30	:30	:30
:45	:45	:45	:45
2	2	2	2
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
3	3	3	3
:15 :30	:15 :30	:15 :30	:15 :30
:45	:45	:45	:45
4	4	4	4
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
5	5	5	5
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
6 :15	6 :15	6 :15	6 :15
:30	:30	:30	:30
:45	:45	:45	:45
7	7	7	7
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
8	8	8	8
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45

[&]quot;Plan your work for today and everyday, then work your plan" - Norman Vincent Peale

to MARCH 8

			to MARCH 0
Friday, March 6	Saturday, March 7	Sunday, March 8	
7	7	7	MY WEEK INCLUDES:
:15	:15	:15	
:30	:30	:30	Color Your Weekly Plan Sheet
:45	:45	:45	with the Coordinating
8 :15	8 :15	8 :15	Colors to Plan Your Week
:30	:30	:30	and Work your Plan!
:45	:45	:45	•
9	9	9	Schedule 15, 30, or 60
:15	:15	:15	minute time slots for each
:30	:30	:30	GREEN activity.
10	:45 10	:45 10	
:15	:15	:15	Blue: Quiet Time/Faith
:30	:30	:30	Pink: Mary Kay Time
:45	:45	:45	(Success Meeting, etc)
11	11	11	Yellow: Family Time
:15 :30	:15 :30	:15	Red: DATE NIGHT
:45	:45	:45	Purple: Exercise/Other Activi-
12	12	12	ties (Hair, Nails, etc)
:15	:15	:15	,
:30	:30	:30	Gray: Other JOB
:45	:45	:45	Green: Booking Appts
1	.15	1	Green: Facials/Parties
:15	:15	:15	Green: Coaching Calls
:45	:45	:45	Green: Customer Service
2	2	2	Calls/Reorders/Sales
:15	:15	:15	Green: Sharing MK
:30	:30	:30	Oreen. Sharing with
:45	:45	:45	SALES & STAR
3 :15	3 :15	3 :15	Retail Sales This Week:
:30	:30	:30	\$
:45	:45	:45	Wholesale In This Week:
4	4	4	\$
:15	:15	:15	
:30	:30	:30	Star Goal: Star Total To Date:
:45	:45	:45	\$
5 :15	5 :15	5 :15	T
:30	:30	:30	BOOKINGS/FACES
:45	:45	:45	
6	6	6	# Bookings Held This
:15	:15	:15	Week: # Bookings Next Week:
:30	:30	:30	# BOOKINGS NEXT WEEK:
7	<u>:45</u>	:45 7	Faces Pampered
<u>1</u> :15	:15	:15	i doos i dilipered
:30	:30	:30	TEAM PHILIDING
:45	:45	:45	TEAM BUILDING
8	8	8	# Sharing Appts:
:15	:15	:15	New Personals Team
:30	:30	:30	Members:
:45	:45	:45	

Weekly Plan Sheet from MARCH 9

weekly Plan Sheet fro	Weekly Plan Sheet from MARCH 9				
Monday, March 9	Tuesday, March 10	Wednesday, March 11	Thursday, March 12		
	Ī		_		
7 :15	7 :15	7 :15	7 :15		
:30	:30	:30	:30		
:45	:45	:45	:45		
8	8	8	8		
:15	:15	:15	:15		
:30	:30	:30	:30		
:45	:45	:45	:45		
9	9	9	9		
:15	:15	:15	:15		
:30	:30	:30	:30		
:45	:45	:45	:45		
10 :15	10 :15	10 :15	10 :15		
:30	:30	:30	:30		
:45	:45	:45	:45		
11	11	11	11		
:15	:15	:15	:15		
:30	:30	:30	:30		
:45	:45	:45	:45		
12	12	12	12		
:15	:15	:15	:15		
:30	:30	:30	:30		
:45	:45	:45	:45		
1	1	1	1		
:15	:15	:15	:15		
:30	:30	:30	:30		
:45	:45	:45	:45		
2 :15	2 :15	2 :15	2 :15		
:30	:30	:30	:30		
:45	:45	:45	:45		
3	3	3	3		
:15	:15	:15	:15		
:30	:30	:30	:30		
:45	:45	:45	:45		
4	4	4	4		
:15	:15	:15	:15		
:30	:30	:30	:30		
:45	:45	:45	:45		
5	5 :15	5 :15	5 :15		
:15 :30	:30	:30	:30		
:45	:45	:45	:45		
6	6	6	6		
:15	:15	:15	:15		
:30	:30	:30	:30		
:45	:45	:45	:45		
7	7	7	7		
:15	:15	:15	:15		
:30	:30	:30	:30		
:45	:45	:45	:45		
8	8	8	8		
:15	:15	:15	:15		
:30	:30	:30	:30		
:45	:45	:45	:45		

[&]quot;Plan your work for today and everyday, then work your plan" - Norman Vincent Peale

to MARCH 15

			to MAINOTT 13
Friday, March 13	Saturday, March 14	Sunday, March 15	
7	7	7	MY WEEK INCLUDES:
:15	:15	:15	
:30	:30	:30	Color Your Weekly Plan Sheet
:45	:45	:45	with the Coordinating
8	8 :15	8 :15	Colors to Plan Your Week
:15 :30	:30	:30	and Work your Plan!
:45	:45	:45	and Work your Flam.
9	9	9	Schedule 15, 30, or 60
:15	:15	:15	minute time slots for each
:30	:30	:30	GREEN activity.
:45	:45	:45	·
10	10 :15	10 :15	Blue: Quiet Time/Faith
:15	:30	:30	Pink: Mary Kay Time
:45	:45	:45	(Success Meeting, etc)
11	11	11	Yellow: Family Time
:15	:15	:15	,
:30	:30	:30	Red: DATE NIGHT
:45	:45	:45	Purple: Exercise/Other Activi-
12	12	12	ties (Hair, Nails, etc)
:15	:15	:15	Gray: Other JOB
:30	:30	:30	Green: Booking Appts
:45 1	:45 1	:45 1	
:15	:15	:15	Green: Facials/Parties
:30	:30	:30	Green: Coaching Calls
:45	:45	:45	Green: Customer Service
2	2	2	Calls/Reorders/Sales
:15	:15	:15	Green: Sharing MK
:30	:30	:30	Oreen. Sharing with
:45	:45	:45	SALES & STAR
3	3	3	Retail Sales This Week:
:15	:15 :30	:15 :30	\$
:30 :45	:45	:45	Wholesale In This Week:
4	4	4	\$
:15	:15	:15	
:30	:30	:30	Star Goal: Star Total To Date:
:45	:45	:45	Star Total To Date:
5	5	5	\$
:15	:15	:15	DOOKINGS/EAGES
:30 :45	:30 :45	:30 :45	BOOKINGS/FACES
6	6	6	# Bookings Held This
:15	:15	:15	Week:
:30	:30	:30	Week: # Bookings Next Week:
:45	:45	:45	
7	7	7	Faces Pampered
:15	:15	:15	
:30	:30	:30	TEAM BUILDING
:45	:45	:45	
8 :15	8 :15	8 :15	# Sharing Appts:
:30	:30	:30	New Personals Team
:45	:45	:45	Members:
•			

Weekly Plan Sheet from **MARCH 16**

weekly Plan Sheet fro	m WARCH 10		
Monday, March 16	Tuesday, March 17	Wednesday, March 18	Thursday, March 19
7	7	7	7
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
8	8	8	8
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
9	9	9	9
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
10	10	10	10
:15 :30	:15	:15	:15 :30
:45	:45	:45	:45
11	11	11	11
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
12	12	12	12
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
1	1	1	1
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
2	2	2	2
:15	:15	:15	:15
:30	:30 :45	:30	:30 :45
3		:45	
:15	3 :15	3 :15	3 :15
:30	:30	:30	:30
:45	:45	:45	:45
4	4	4	4
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
5	5	5	5
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
6	6	6	6
:15	:15	:15	:15
:30 :45	:30 :45	:30 :45	:30 :45
7	7	7	7
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
8	8	8	8
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45

[&]quot;Plan your work for today and everyday, then work your plan" - Norman Vincent Peale

to MARCH 22

			10 MARCHI ZZ
Friday, March 20	Saturday, March 21	Sunday, March 22	
7	7	7	MY WEEK INCLUDES:
:15	:15	:15	
:30	:30	:30	Color Your Weekly Plan Sheet
:45	:45	:45	with the Coordinating
:15	8 :15	8 :15	Colors to Plan Your Week
:30	:30	:30	and Work your Plan!
:45	:45	:45	·
9	9	9	Schedule 15, 30, or 60
:15	:15	:15	minute time slots for each
:30 :45	:30 :45	:30 :45	GREEN activity.
10	10	10	DI 0:17: /5:11
:15	:15	:15	Blue: Quiet Time/Faith
:30	:30	:30	Pink: Mary Kay Time
:45	:45	:45	(Success Meeting, etc)
11 :15	11 :15	11 :15	Yellow: Family Time
:30	:30	:30	Red: DATE NIGHT
:45	:45	:45	Purple: Exercise/Other Activi-
12	12	12	ties (Hair, Nails, etc)
:15	:15	:15	Gray: Other JOB
:30	:30	:30	
:45	:45	:45	Green: Booking Appts
1 :15	1 :15	1 :15	Green: Facials/Parties
:30	:30	:30	Green: Coaching Calls
:45	:45	:45	Green: Customer Service
2	2	2	Calls/Reorders/Sales
:15	:15	:15	Green: Sharing MK
:30	:30	:30	
3	:45	:45	SALES & STAR
:15	3 :15	3 :15	Retail Sales This Week:
:30	:30	:30	\$
:45	:45	:45	Wholesale In This Week:
4	4	4	\$
:15	:15	:15	Star Goal·
:30	:30 :45	:30	Star Goal: Star Total To Date:
:45 5	5	:45 5	\$
:15	:15	:15	
:30	:30	:30	BOOKINGS/FACES
:45	:45	:45	
6	6	6	# Bookings Held This
:15	:15 :30	:15 :30	Week:# Bookings Next Week:
:45	:45	:45	" Doomings INEXT VVCCK.
7	7	7	Faces Pampered
:15	:15	:15	
:30	:30	:30	TEAM BUILDING
:45	:45	:45	. L DOILDING
45	8 .15	45	# Sharing Appts:
:15	:15 :30	:15 :30	New Personals Team
:45	:45	:45	Members:
1 · · ·	···-	··· ·	

Weekly Plan Sheet from **MARCH 23**

weekly Plan Sheet fro	m WARCH 23		
Monday, March 23	Tuesday, March 24	Wednesday, March 25	Thursday, March 26
7	7	7	7
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
8	8	8	8
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
9	9	9	9
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
10	10	10	10
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
11	11	11	11
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
12	12	12	12
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
1	1	1	1
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
2 :15	2 :15	2 :15	2 :15
:30	:30	:30	:30
:45	:45	:45	:45
3	3	3	3
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
4	4	4	4
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
5	5	5	5
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
6	6	6	6
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
7	7	7	7
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45
8	8	8	8
:15	:15	:15	:15
:30	:30	:30	:30
:45	:45	:45	:45

[&]quot;Plan your work for today and everyday, then work your plan" - Norman Vincent Peale

to MARCH 29

			to MAINOIT 23
Friday, March 27	Saturday, March 28	Sunday, March 29	
7	7	7	MY WEEK INCLUDES:
:15	:15	:15	Color Your
:30	:30	:30	Weekly Plan Sheet
:45	:45	:45	with the Coordinating
:15	8 :15	8 :15	Colors to Plan Your Week
:30	:30	:30	and Work your Plan!
:45	:45	:45	·
9	9	9	Schedule 15, 30, or 60
:15	:15	:15	minute time slots for each
:30	:30	:30	GREEN activity.
:45 10	:45 10	:45 10	
:15	:15	:15	Blue: Quiet Time/Faith
:30	:30	:30	Pink: Mary Kay Time
:45	:45	:45	(Success Meeting, etc)
11	11	11	Yellow: Family Time
:15	:15	:15	Red: DATE NIGHT
:30 :45	:30 :45	:30 :45	
12	12	12	Purple: Exercise/Other Activities (Hair, Nails, etc)
:15	:15	:15	
:30	:30	:30	Gray: Other JOB
:45	:45	:45	Green: Booking Appts
1	1	1	Green: Facials/Parties
:15	:15	:15	Green: Coaching Calls
:30	:30	:30	
:45	:45	:45	Green: Customer Service Calls/Reorders/Sales
2 :15	2 :15	2 :15	
:30	:30	:30	Green: Sharing MK
:45	:45	:45	SALES & STAR
3	3	3	
:15	:15	:15	Retail Sales This Week:
:30	:30	:30	Ψ Wholesale In This Week:
:45	:45	:45	\$
4 :15	4 :15	4 :15	
:30	:30	:30	Star Goal: Star Total To Date:
:45	:45	:45	Star Total To Date:
5	5	5	\$
:15	:15	:15	
:30	:30	:30	BOOKINGS/FACES
:45	:45	:45	# Bookings Held This
6 :15	6 :15	6 :15	Week:
:30	:30	:30	Week: # Bookings Next Week:
:45	:45	:45	
7	7	7	Faces Pampered
:15	:15	:15	·
:30	:30	:30	TEAM BUILDING
:45	:45	:45	
:15	8 :15	8 :15	# Sharing Appts:
:30	:30	:30	New Personals Team
:45	:45	:45	Members:
· · · =			

Weekly Plan Sheet from MARCH 30

Weekly Plan Sheet from MARCH 30						
Monday, March 30	Tuesday, March 31	Wednesday, April 1	Thursday, April 2			
7 :15	7 :15	7 :15	7 :15			
:30	:30	:30	:30			
:45	:45	:45	:45			
8	8	8	8			
:15	:15	:15	:15			
:30	:30	:30	:30			
:45	:45	:45	:45			
9	9	9	9			
:15	:15	:15	:15			
:30	:30	:30	:30			
:45	:45	:45	:45			
10	10	10	10			
:15	:15	:15	:15			
:30	:30	:30	:30			
:45	:45	:45	:45			
11 :15	11 :15	11 :15	11 :15			
:30	:30	:30	:30			
:45	:45	:45	:45			
12	12	12	12			
:15	:15	:15	:15			
:30	:30	:30	:30			
:45	:45	:45	:45			
1	1	1	1			
:15	:15	:15	:15			
:30	:30	:30	:30			
:45	:45	:45	:45			
2	2	2	2			
:15	:15	:15	:15			
:30	:30	:30	:30			
:45	:45	:45	:45			
3 :15	3 :15	3 :15	3 :15			
:30	:30	:30	:30			
:45	:45	:45	:45			
4	4	4	4			
:15	:15	:15	:15			
:30	:30	:30	:30			
:45	:45	:45	:45			
5	5	5	5			
:15	:15	:15	:15			
:30	:30	:30	:30			
:45	:45	:45	:45			
6	6	6	6			
:15	:15	:15	:15			
:30	:30	:30	:30			
:45	:45	:45	:45			
7	7	7	7			
:15 :30	:15 :30	:15 :30	:15 :30			
:45	:45	:45	:45			
8	8	8	8			
:15	:15	:15	:15			
:30	:30	:30	:30			
:45	:45	:45	:45			
:45	:45	:45	:45			

[&]quot;Plan your work for today and everyday, then work your plan" - Norman Vincent Peale

to APRIL 5

			(O AFINIL 3
Friday, April 3	Saturday, April 4	Sunday, April 5	
7	7	7	MY WEEK INCLUDES:
:15	:15	:15	
:30	:30	:30	Color Your
:45	:45	:45	Weekly Plan Sheet with the Coordinating
8	8	8	Colors to Plan Your Week
:15	:15	:15	and Work your Plan!
:30 :45	:30 :45	:30 :45	and work your rian:
9	9	9	Schedule 15, 30, or 60
:15	:15	:15	minute time slots for each
:30	:30	:30	GREEN activity.
:45	:45	:45	
10	10	10	Blue: Quiet Time/Faith
:15	:15	:15	
:30	:30	:30	Pink: Mary Kay Time (Success Meeting, etc)
:45	:45	:45	
11 :15	11 :15	11 :15	Yellow: Family Time
:30	:30	:30	Red: DATE NIGHT
:45	:45	:45	Purple: Exercise/Other Activi-
12	12	12	ties (Hair, Nails, etc)
:15	:15	:15	
:30	:30	:30	Gray: Other JOB
:45	:45	:45	Green: Booking Appts
1	1	1	Green: Facials/Parties
:15	:15	:15	
:30	:30	:30	Green: Coaching Calls
:45	:45	:45	Green: Customer Service
2	2	2	Calls/Reorders/Sales
:15 :30	:15 :30	:15 :30	Green: Sharing MK
:45	:45	:45	041 50 0 0740
3	3	3	SALES & STAR
:15	:15	:15	Retail Sales This Week:
:30	:30	:30	\$
:45	:45	:45	Wholesale In This Week:
4	4	4	\$
:15	:15	:15	Star Coal:
:30	:30	:30	Star Goal: Star Total To Date:
:45	:45	:45	\$
5	5	5	Ψ
:15 :30	:15 :30	:15 :30	BOOKINGS/FACES
:45	:45	:45	DOURINGS/FACES
6	6	6	# Bookings Held This
:15	:15	:15	Week:
:30	:30	:30	Week: # Bookings Next Week:
:45	:45	:45	
7	7	7	Faces Pampered
:15	:15	:15	
:30	:30	:30	TEAM BUILDING
:45	:45	:45	
45	.45	8	# Sharing Appts:
:15	:15	:15	New Personals Team
:30 :45	:30 :45	:30 :45	Members:
. 70	.TV	.70	

Notes	

Notes	

Date: Thursday, January 1

Make every day count! Make every hour count! Make every minute count! And don't stop until you have exercised your full potential, realizing your impossible dream & fulfilling your total destiny to become the person that you, & only you, are capable of being." - Mary Kay Ash

impossible dream & fulfilling your total destiny t	o become the person that	you, & only you, ar	e capable of being." - Mary Kay Ash	5AIVI—VVake up, Prayer & Devotion
Six Most Important Thir	Million \$ Call: 641.715.3900 44336# & 26717#			
1.	6AM			
2.				
3.				7AM
4.				
5.				8AM
6.				
Six Most Important Thir	ngs to Accom	plish Toda	ay—Personal/Family	9AM
1.				
2.				10AM
3.				
4.				11AM
5.				
6.				12PM
Phone Calls to Make/R	eturn	Today's	Errands:	
				1PM
				2PM
				3PM
New Contacts/Referrals	S:	Thank Y	ou/Love Notes to:	4PM
				5PM
				6PM
New Bookings:	Retail Sales	Today:	Shared MK With: Track Under Sharing too & Highlight New Team Members	7PM
				8PM
				9PM
Mileage to Record:				10PM Review the day tomorrow!
				# T

Personal Booking Calls (Classes/Facials/Interview "I think that you have to believe in your destiny; that you will succeed, you will meet a lot	/s) from Leads/Referrals/Current Customer Base t of rejection and it is not always a straight path, there will be detours - so enjoy the view Michael York
1.	6.
2.	7.
3.	8.
4.	9.
5.	10.
Coaching Calls/Pre-Profiling (Hostesses, Guest List An class worth booking is a class worth coaching." - Mary Kay Ash	sts, Facials Tomorrow)
1.	6.
2.	7.
3.	8.
4.	9.
Customer Service/ Follow-Up Calls "It costs five times as much to attract a new customer as it does to maintain an establish	ned one. So determine to make your customers the happiest in town!" - Mary Kay Ash
1.	6.
2.	7.
3.	8.
4.	9.
5.	10.
Sharing the Opportunity/ Team Building Calls "Treat your business as a gift. Give it with love & concern for women-not out of expectate	tion for return, but for the sweet and deep joy of giving." - Mary Kay Ash
1.	
2.	
3.	
4.	
5.	
Daily Notes/Gratitude/Assistant-To-Do	
""Vou can have anything in the world if you want it hadly enough & are willing	to pay the price. With your priorities in order, press on, and never look back! - Mary Kay Ash

Date: Friday, January 2

Make every day count! Make every hour count! Make every minute count! And don't stop until you have exercised your full potential, realizing your

impossible dream & fulfilling your total destiny	to become the person that	you, & only you, ar	e capable of being." - Mary Kay Ash	5AM—Wake up, Prayer & Devotion
Six Most Important Thir	Million \$ Call: 641.715.3900 44336# & 26717#			
1.				6AM
2.				
3.				7AM
4.				
5.				8AM
6.				
Six Most Important Thir	ngs to Accom	plish Toda	ay—Personal/Family	9AM
1.				
2.				10AM
3.				
4.				11AM
5.				
6.				12PM
Phone Calls to Make/R	eturn:	Today's	Errands:	
				1PM
				2PM
				3PM
New Contacts/Referrals	S:	Thank Y	ou/Love Notes to:	4PM
				5PM
				6PM
New Bookings:	Retail Sales	s Today:	Shared MK With: Track Under Sharing too & Highlight New Team Members	7PM
				8PM
				9PM
Mileage to Record:				10PM Review the day tomorrow!
				1

Personal Booking Calls (Classes/Facials/Interview "I think that you have to believe in your destiny; that you will succeed, you will meet a lot	/s) from Leads/Referrals/Current Customer Base t of rejection and it is not always a straight path, there will be detours - so enjoy the view Michael York
1.	6.
2.	7.
3.	8.
4.	9.
5.	10.
Coaching Calls/Pre-Profiling (Hostesses, Guest List An class worth booking is a class worth coaching." - Mary Kay Ash	sts, Facials Tomorrow)
1.	6.
2.	7.
3.	8.
4.	9.
Customer Service/ Follow-Up Calls "It costs five times as much to attract a new customer as it does to maintain an establish	ned one. So determine to make your customers the happiest in town!" - Mary Kay Ash
1.	6.
2.	7.
3.	8.
4.	9.
5.	10.
Sharing the Opportunity/ Team Building Calls "Treat your business as a gift. Give it with love & concern for women-not out of expectate	tion for return, but for the sweet and deep joy of giving." - Mary Kay Ash
1.	
2.	
3.	
4.	
5.	
Daily Notes/Gratitude/Assistant-To-Do	
""Vou can have anything in the world if you want it hadly enough & are willing	to pay the price. With your priorities in order, press on, and never look back! - Mary Kay Ash

Date: Saturday, January 3

Make every day count! Make every hour count! Make every minute count! And don't stop until you have exercised your full potential, realizing your

impossible dream & fulfilling your total destiny	to become the person that	you, & only you, ar	e capable of being." - Mary Kay Ash	5AM—Wake up, Prayer & Devotion
Six Most Important Thir	Million \$ Call: 641.715.3900 44336# & 26717#			
1.				6AM
2.				
3.				7AM
4.				
5.				8AM
6.				
Six Most Important Thir	ngs to Accom	plish Toda	ay—Personal/Family	9AM
1.				
2.				10AM
3.				
4.				11AM
5.				
6.				12PM
Phone Calls to Make/R	eturn:	Today's	Errands:	
				1PM
				2PM
				3PM
New Contacts/Referrals	S:	Thank Y	ou/Love Notes to:	4PM
				5PM
				6PM
New Bookings:	Retail Sales	s Today:	Shared MK With: Track Under Sharing too & Highlight New Team Members	7PM
				8PM
				9PM
Mileage to Record:				10PM Review the day tomorrow!
				1

Personal Booking Calls (Classes/Facials/Interview "I think that you have to believe in your destiny; that you will succeed, you will meet a lot	/s) from Leads/Referrals/Current Customer Base t of rejection and it is not always a straight path, there will be detours - so enjoy the view Michael York
1.	6.
2.	7.
3.	8.
4.	9.
5.	10.
Coaching Calls/Pre-Profiling (Hostesses, Guest List An class worth booking is a class worth coaching." - Mary Kay Ash	sts, Facials Tomorrow)
1.	6.
2.	7.
3.	8.
4.	9.
Customer Service/ Follow-Up Calls "It costs five times as much to attract a new customer as it does to maintain an establish	ned one. So determine to make your customers the happiest in town!" - Mary Kay Ash
1.	6.
2.	7.
3.	8.
4.	9.
5.	10.
Sharing the Opportunity/ Team Building Calls "Treat your business as a gift. Give it with love & concern for women-not out of expectate	tion for return, but for the sweet and deep joy of giving." - Mary Kay Ash
1.	
2.	
3.	
4.	
5.	
Daily Notes/Gratitude/Assistant-To-Do	
""Vou can have anything in the world if you want it hadly enough & are willing	to pay the price. With your priorities in order, press on, and never look back! - Mary Kay Ash

Date: Sunday, January 4

Make every day count! Make every hour count impossible dream & fulfilling your total destiny	5AM—Wake up, Prayer & Devotion			
Six Most Important Thi	Million \$ Call: 641.715.3900 44336# & 26717#			
1.				6AM
2.				
3.				7AM
4.				
5.				8AM
6.				
Six Most Important Thi	ngs to Accom	plish Toda	ay—Personal/Family	9AM
1.				
2.				10AM
3.				
4.				11AM
5.				
6.				12PM
Phone Calls to Make/R	Return:	Today's	Errands:	
				1PM
				2PM
				3PM
New Contacts/Referral	s:	Thank Yo	ou/Love Notes to:	4PM
				5PM
				6PM
New Bookings:	Retail Sales	Today:	Shared MK With:	7PM
			Track Under Sharing too & Highlight New Team Members	
				8PM
				9PM
Mileage to Record:				10PM Review the day tomorrow!

Personal Booking Calls (Classes/Facials/Interview "I think that you have to believe in your destiny; that you will succeed, you will meet a lot	/s) from Leads/Referrals/Current Customer Base t of rejection and it is not always a straight path, there will be detours - so enjoy the view Michael York
1.	6.
2.	7.
3.	8.
4.	9.
5.	10.
Coaching Calls/Pre-Profiling (Hostesses, Guest List An class worth booking is a class worth coaching." - Mary Kay Ash	sts, Facials Tomorrow)
1.	6.
2.	7.
3.	8.
4.	9.
Customer Service/ Follow-Up Calls "It costs five times as much to attract a new customer as it does to maintain an establish	ned one. So determine to make your customers the happiest in town!" - Mary Kay Ash
1.	6.
2.	7.
3.	8.
4.	9.
5.	10.
Sharing the Opportunity/ Team Building Calls "Treat your business as a gift. Give it with love & concern for women-not out of expectate	tion for return, but for the sweet and deep joy of giving." - Mary Kay Ash
1.	
2.	
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4.	
5.	
Daily Notes/Gratitude/Assistant-To-Do	
""Vou can have anything in the world if you want it hadly enough & are willing	to pay the price. With your priorities in order, press on, and never look back! - Mary Kay Ash

Date: Monday, January 5

Make every day count! Make every hour count! Make every minute count! And don't stop until you have exercised your full potential, realizing your

Make every day count! Make every hour count! Make every impossible dream & fulfilling your total destiny to become	rery minute count! And don't stop until you have exercised your full potential, realizing your e the person that you, & only you, are capable of being." - Mary Kay Ash	5AM—Wake up, Prayer & Devotion
Six Most Important Things to	o Accomplish Today—Mary Kay	Million \$ Call: 641.715.3900 44336# & 26717#
1.	6AM	
2.		
3.		7AM
4.		
5.		8AM
6.		
Six Most Important Things to	o Accomplish Today—Personal/Family	9AM
1.		
2.		10AM
3.		
4.		11AM
5.		
6.		12PM
Phone Calls to Make/Return	n: Today's Errands:	
		1PM
		2PM
		3PM
New Contacts/Referrals:	Thank You/Love Notes to:	4PM
		5PM
		6PM
New Bookings: Ret	tail Sales Today: Shared MK With: Track Under Sharing too & Highlight New Team Members	7PM
		8PM
		9PM
New A D		
Mileage to Record:		10PM Review the day tomorrow!

Personal Booking Calls (Classes/Facials/Interview "I think that you have to believe in your destiny; that you will succeed, you will meet a lot	/s) from Leads/Referrals/Current Customer Base t of rejection and it is not always a straight path, there will be detours - so enjoy the view Michael York
1.	6.
2.	7.
3.	8.
4.	9.
5.	10.
Coaching Calls/Pre-Profiling (Hostesses, Guest List An class worth booking is a class worth coaching." - Mary Kay Ash	sts, Facials Tomorrow)
1.	6.
2.	7.
3.	8.
4.	9.
Customer Service/ Follow-Up Calls "It costs five times as much to attract a new customer as it does to maintain an establish	ned one. So determine to make your customers the happiest in town!" - Mary Kay Ash
1.	6.
2.	7.
3.	8.
4.	9.
5.	10.
Sharing the Opportunity/ Team Building Calls "Treat your business as a gift. Give it with love & concern for women-not out of expectate	tion for return, but for the sweet and deep joy of giving." - Mary Kay Ash
1.	
2.	
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5.	
Daily Notes/Gratitude/Assistant-To-Do	
""Vou can have anything in the world if you want it hadly enough & are willing	to pay the price. With your priorities in order, press on, and never look back! - Mary Kay Ash

Date: Tuesday, January 6

Make every day count! Make every hour count! Make every minute count! And don't stop until you have exercised your full potential, realizing your impossible dream & fulfilling your total destiny to become the person that you, & only you, are capable of being." - Mary Kay Ash

impossible dream & fulfilling your total destiny	to become the person that	you, & only you, ar	e capable of being." - Mary Kay Ash	5AM—Wake up, Prayer & Devotion
Six Most Important Thir	Million \$ Call: 641.715.3900 44336# & 26717#			
1.				6AM
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3.				7AM
4.				
5.				8AM
6.				
Six Most Important Thir	ngs to Accom	plish Toda	ay—Personal/Family	9AM
1.				
2.				10AM
3.				
4.				11AM
5.				
6.				12PM
Phone Calls to Make/R	eturn:	Today's	Errands:	
				1PM
				2PM
				3PM
New Contacts/Referrals	S:	Thank Y	ou/Love Notes to:	4PM
				5PM
				6PM
New Bookings:	Retail Sales	s Today:	Shared MK With: Track Under Sharing too & Highlight New Team Members	7PM
				8PM
				9PM
Mileage to Record:				10PM Review the day tomorrow!
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Personal Booking Calls (Classes/Facials/Interview "I think that you have to believe in your destiny; that you will succeed, you will meet a lot	/s) from Leads/Referrals/Current Customer Base t of rejection and it is not always a straight path, there will be detours - so enjoy the view Michael York
1.	6.
2.	7.
3.	8.
4.	9.
5.	10.
Coaching Calls/Pre-Profiling (Hostesses, Guest List An class worth booking is a class worth coaching." - Mary Kay Ash	sts, Facials Tomorrow)
1.	6.
2.	7.
3.	8.
4.	9.
Customer Service/ Follow-Up Calls "It costs five times as much to attract a new customer as it does to maintain an establish	ned one. So determine to make your customers the happiest in town!" - Mary Kay Ash
1.	6.
2.	7.
3.	8.
4.	9.
5.	10.
Sharing the Opportunity/ Team Building Calls "Treat your business as a gift. Give it with love & concern for women-not out of expectate	tion for return, but for the sweet and deep joy of giving." - Mary Kay Ash
1.	
2.	
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5.	
Daily Notes/Gratitude/Assistant-To-Do	
""Vou can have anything in the world if you want it hadly enough & are willing	to pay the price. With your priorities in order, press on, and never look back! - Mary Kay Ash

Date: Wednesday, January 7

Make every day count! Make every hour count! Make every minute count! And don't stop until you have exercised your full potential, realizing your

impossible dream & fulfilling your total destiny	to become the person that	you, & only you, ar	e capable of being." - Mary Kay Ash	5AM—Wake up, Prayer & Devotion
Six Most Important Thir	Million \$ Call: 641.715.3900 44336# & 26717#			
1.				6AM
2.				
3.				7AM
4.				
5.				8AM
6.				
Six Most Important Thir	ngs to Accom	plish Toda	ay—Personal/Family	9AM
1.				
2.				10AM
3.				
4.				11AM
5.				
6.				12PM
Phone Calls to Make/R	eturn:	Today's	Errands:	
				1PM
				2PM
				3PM
New Contacts/Referrals	S:	Thank Y	ou/Love Notes to:	4PM
				5PM
				6PM
New Bookings:	Retail Sales	s Today:	Shared MK With: Track Under Sharing too & Highlight New Team Members	7PM
				8PM
				9PM
Mileage to Record:				10PM Review the day tomorrow!
				1

Personal Booking Calls (Classes/Facials/Interview "I think that you have to believe in your destiny; that you will succeed, you will meet a lot	/s) from Leads/Referrals/Current Customer Base t of rejection and it is not always a straight path, there will be detours - so enjoy the view Michael York
1.	6.
2.	7.
3.	8.
4.	9.
5.	10.
Coaching Calls/Pre-Profiling (Hostesses, Guest List An class worth booking is a class worth coaching." - Mary Kay Ash	sts, Facials Tomorrow)
1.	6.
2.	7.
3.	8.
4.	9.
Customer Service/ Follow-Up Calls "It costs five times as much to attract a new customer as it does to maintain an establish	ned one. So determine to make your customers the happiest in town!" - Mary Kay Ash
1.	6.
2.	7.
3.	8.
4.	9.
5.	10.
Sharing the Opportunity/ Team Building Calls "Treat your business as a gift. Give it with love & concern for women-not out of expectate	tion for return, but for the sweet and deep joy of giving." - Mary Kay Ash
1.	
2.	
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5.	
Daily Notes/Gratitude/Assistant-To-Do	
""Vou can have anything in the world if you want it hadly enough & are willing	to pay the price. With your priorities in order, press on, and never look back! - Mary Kay Ash

Date: Thursday, January 8

Make every day count! Make every hour count! Make every minute count! And don't stop until you have exercised your full potential, realizing your impossible dream & fulfilling your total destiny to become the person that you, & only you, are capable of being." - Mary Kay Ash

impossible dream & fulfilling your total destiny	to become the person that	you, & only you, ar	e capable of being." - Mary Kay Ash	5AM—Wake up, Prayer & Devotion
Six Most Important Thir	Million \$ Call: 641.715.3900 44336# & 26717#			
1.				6AM
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3.				7AM
4.				
5.				8AM
6.				
Six Most Important Thir	ngs to Accom	plish Toda	ay—Personal/Family	9AM
1.				
2.				10AM
3.				
4.				11AM
5.				
6.				12PM
Phone Calls to Make/R	eturn:	Today's	Errands:	
				1PM
				2PM
				3PM
New Contacts/Referrals	S:	Thank Y	ou/Love Notes to:	4PM
				5PM
				6PM
New Bookings:	Retail Sales	s Today:	Shared MK With: Track Under Sharing too & Highlight New Team Members	7PM
				8PM
				9PM
Mileage to Record:				10PM Review the day tomorrow!
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Personal Booking Calls (Classes/Facials/Interview "I think that you have to believe in your destiny; that you will succeed, you will meet a lot	/s) from Leads/Referrals/Current Customer Base t of rejection and it is not always a straight path, there will be detours - so enjoy the view Michael York
1.	6.
2.	7.
3.	8.
4.	9.
5.	10.
Coaching Calls/Pre-Profiling (Hostesses, Guest List An class worth booking is a class worth coaching." - Mary Kay Ash	sts, Facials Tomorrow)
1.	6.
2.	7.
3.	8.
4.	9.
Customer Service/ Follow-Up Calls "It costs five times as much to attract a new customer as it does to maintain an establish	ned one. So determine to make your customers the happiest in town!" - Mary Kay Ash
1.	6.
2.	7.
3.	8.
4.	9.
5.	10.
Sharing the Opportunity/ Team Building Calls "Treat your business as a gift. Give it with love & concern for women-not out of expectate	tion for return, but for the sweet and deep joy of giving." - Mary Kay Ash
1.	
2.	
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Daily Notes/Gratitude/Assistant-To-Do	
""Vou can have anything in the world if you want it hadly enough & are willing	to pay the price. With your priorities in order, press on, and never look back! - Mary Kay Ash

Date: Friday, January 9

Make every day count! Make every hour count! Make every minute count! And don't stop until you have exercised your full potential, realizing your

impossible dream & fulfilling your total destiny	5ANI—VVake up, Prayer & Devotion			
Six Most Important Thir	Million \$ Call: 641.715.3900 44336# & 26717			
1.				6AM
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3.				7AM
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5.				8AM
6.				
Six Most Important Thir	ngs to Accom	plish Toda	ay—Personal/Family	9AM
1.				
2.				10AM
3.				
4.				11AM
5.				
6.				12PM
Phone Calls to Make/R	eturn:	Today's	Errands:	
:				1PM
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New Contacts/Referrals	S:	Thank Y	ou/Love Notes to:	4PM
				5PM
				6PM
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New Bookings:	Retail Sales	s loday:	Shared MK With: Track Under Sharing too & Highlight New Team Members	7PM
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Miloago to Pocard				10DM Davioustha daystamaria
Mileage to Record:				10PM Review the day tomorrow!

Personal Booking Calls (Classes/Facials/Interview "I think that you have to believe in your destiny; that you will succeed, you will meet a lot	/s) from Leads/Referrals/Current Customer Base t of rejection and it is not always a straight path, there will be detours - so enjoy the view Michael York
1.	6.
2.	7.
3.	8.
4.	9.
5.	10.
Coaching Calls/Pre-Profiling (Hostesses, Guest List An class worth booking is a class worth coaching." - Mary Kay Ash	sts, Facials Tomorrow)
1.	6.
2.	7.
3.	8.
4.	9.
Customer Service/ Follow-Up Calls "It costs five times as much to attract a new customer as it does to maintain an establish	ned one. So determine to make your customers the happiest in town!" - Mary Kay Ash
1.	6.
2.	7.
3.	8.
4.	9.
5.	10.
Sharing the Opportunity/ Team Building Calls "Treat your business as a gift. Give it with love & concern for women-not out of expectate	tion for return, but for the sweet and deep joy of giving." - Mary Kay Ash
1.	
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Daily Notes/Gratitude/Assistant-To-Do	
""Vou can have anything in the world if you want it hadly enough & are willing	to pay the price. With your priorities in order, press on, and never look back! - Mary Kay Ash

Date: Saturday, January 10

Make every day count! Make every hour count! Make every minute count! And don't stop until you have exercised your full potential, realizing your

impossible dream & fulfilling your total destiny	to become the person that	you, & only you, ar	e capable of being." - Mary Kay Ash	5AM—Wake up, Prayer & Devotion
Six Most Important Thir	Million \$ Call: 641.715.3900 44336# & 26717#			
1.				6AM
2.				
3.				7AM
4.				
5.				8AM
6.				
Six Most Important Thir	ngs to Accom	plish Toda	ay—Personal/Family	9AM
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2.				10AM
3.				
4.				11AM
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6.				12PM
Phone Calls to Make/R	eturn:	Today's	Errands:	
				1PM
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				3PM
New Contacts/Referrals	S:	Thank Y	ou/Love Notes to:	4PM
				5PM
				6PM
New Bookings:	Retail Sales	s Today:	Shared MK With: Track Under Sharing too & Highlight New Team Members	7PM
				8PM
				9PM
Mileage to Record:				10PM Review the day tomorrow!
				1

Personal Booking Calls (Classes/Facials/Interview "I think that you have to believe in your destiny; that you will succeed, you will meet a lot	/s) from Leads/Referrals/Current Customer Base t of rejection and it is not always a straight path, there will be detours - so enjoy the view Michael York
1.	6.
2.	7.
3.	8.
4.	9.
5.	10.
Coaching Calls/Pre-Profiling (Hostesses, Guest List An class worth booking is a class worth coaching." - Mary Kay Ash	sts, Facials Tomorrow)
1.	6.
2.	7.
3.	8.
4.	9.
Customer Service/ Follow-Up Calls "It costs five times as much to attract a new customer as it does to maintain an establish	ned one. So determine to make your customers the happiest in town!" - Mary Kay Ash
1.	6.
2.	7.
3.	8.
4.	9.
5.	10.
Sharing the Opportunity/ Team Building Calls "Treat your business as a gift. Give it with love & concern for women-not out of expectate	tion for return, but for the sweet and deep joy of giving." - Mary Kay Ash
1.	
2.	
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5.	
Daily Notes/Gratitude/Assistant-To-Do	
""Vou can have anything in the world if you want it hadly enough & are willing	to pay the price. With your priorities in order, press on, and never look back! - Mary Kay Ash

Date: Sunday, January 11

Make every day count! Make every hour count! Make every minute count! And don't stop until you have exercised your full potential, realizing your

Make every day count! Make every hour count impossible dream & fulfilling your total destiny	5AM—Wake up, Prayer & Devotion			
Six Most Important Thi	Million \$ Call: 641.715.3900 44336# & 26717#			
1.				6AM
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5.				8AM
6.				
Six Most Important Thi	ngs to Accom	plish Toda	ay—Personal/Family	9AM
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2.				10AM
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6.				12PM
Phone Calls to Make/R	Return:	Today's	Errands:	
				1PM
				2PM
				3PM
New Contacts/Referral	S:	Thank Yo	ou/Love Notes to:	4PM
				5PM
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New Bookings:	Retail Sales	s loday:	Shared MK With: Track Under Sharing too & Highlight New Team Members	7PM
				
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Mileage to Record:				10PM Review the day tomorrow!

Personal Booking Calls (Classes/Facials/Interview "I think that you have to believe in your destiny; that you will succeed, you will meet a lot	/s) from Leads/Referrals/Current Customer Base t of rejection and it is not always a straight path, there will be detours - so enjoy the view Michael York
1.	6.
2.	7.
3.	8.
4.	9.
5.	10.
Coaching Calls/Pre-Profiling (Hostesses, Guest List An class worth booking is a class worth coaching." - Mary Kay Ash	sts, Facials Tomorrow)
1.	6.
2.	7.
3.	8.
4.	9.
Customer Service/ Follow-Up Calls "It costs five times as much to attract a new customer as it does to maintain an establish	ned one. So determine to make your customers the happiest in town!" - Mary Kay Ash
1.	6.
2.	7.
3.	8.
4.	9.
5.	10.
Sharing the Opportunity/ Team Building Calls "Treat your business as a gift. Give it with love & concern for women-not out of expectate	tion for return, but for the sweet and deep joy of giving." - Mary Kay Ash
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Daily Notes/Gratitude/Assistant-To-Do	
""Vou can have anything in the world if you want it hadly enough & are willing	to pay the price. With your priorities in order, press on, and never look back! - Mary Kay Ash

Date: Monday, January 12

Make every day count! Make every hour count! Make every minute count! And don't stop until you have exercised your full potential, realizing your

Make every day count! Make every hour count impossible dream & fulfilling your total destiny	5AM—Wake up, Prayer & Devotion			
Six Most Important Thi	Million \$ Call: 641.715.3900 44336# & 26717#			
1.				6AM
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3.				7AM
4.				
5.				8AM
6.				
Six Most Important Thi	ngs to Accom	plish Toda	ay—Personal/Family	9AM
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2.				10AM
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4.				11AM
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6.				12PM
Phone Calls to Make/R	Return:	Today's	Errands:	
				1PM
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				3PM
New Contacts/Referral	S:	Thank Yo	ou/Love Notes to:	4PM
				5PM
				6PM
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New Bookings:	Retail Sales	s loday:	Shared MK With: Track Under Sharing too & Highlight New Team Members	7PM
				
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Mileage to Record:				10PM Review the day tomorrow!

Personal Booking Calls (Classes/Facials/Interview "I think that you have to believe in your destiny; that you will succeed, you will meet a lot	/s) from Leads/Referrals/Current Customer Base t of rejection and it is not always a straight path, there will be detours - so enjoy the view Michael York
1.	6.
2.	7.
3.	8.
4.	9.
5.	10.
Coaching Calls/Pre-Profiling (Hostesses, Guest List An class worth booking is a class worth coaching." - Mary Kay Ash	sts, Facials Tomorrow)
1.	6.
2.	7.
3.	8.
4.	9.
Customer Service/ Follow-Up Calls "It costs five times as much to attract a new customer as it does to maintain an establish	ned one. So determine to make your customers the happiest in town!" - Mary Kay Ash
1.	6.
2.	7.
3.	8.
4.	9.
5.	10.
Sharing the Opportunity/ Team Building Calls "Treat your business as a gift. Give it with love & concern for women-not out of expectate	tion for return, but for the sweet and deep joy of giving." - Mary Kay Ash
1.	
2.	
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5.	
Daily Notes/Gratitude/Assistant-To-Do	
""Vou can have anything in the world if you want it hadly enough & are willing	to pay the price. With your priorities in order, press on, and never look back! - Mary Kay Ash

Date: Tuesday, January 13

Make every day count! Make every hour count! Make every minute count! And don't stop until you have exercised your full potential, realizing your impossible dream & fulfilling your total destiny to become the person that you, & only you, are capable of being." - Mary Kay Ash

impossible dream & fulfilling your total destiny	to become the person that	you, & only you, ar	e capable of being." - Mary Kay Ash	5AM—Wake up, Prayer & Devotion
Six Most Important Thir	Million \$ Call: 641.715.3900 44336# & 26717#			
1.				6AM
2.				
3.				7AM
4.				
5.				8AM
6.				
Six Most Important Thir	ngs to Accom	plish Toda	ay—Personal/Family	9AM
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2.				10AM
3.				
4.				11AM
5.				
6.				12PM
Phone Calls to Make/R	eturn:	Today's	Errands:	
				1PM
				2PM
				3PM
New Contacts/Referrals	S:	Thank Y	ou/Love Notes to:	4PM
				5PM
				6PM
New Bookings:	Retail Sales	s Today:	Shared MK With: Track Under Sharing too & Highlight New Team Members	7PM
				8PM
				9PM
Mileage to Record:				10PM Review the day tomorrow!
				1

Personal Booking Calls (Classes/Facials/Interview "I think that you have to believe in your destiny; that you will succeed, you will meet a lot	/s) from Leads/Referrals/Current Customer Base t of rejection and it is not always a straight path, there will be detours - so enjoy the view Michael York
1.	6.
2.	7.
3.	8.
4.	9.
5.	10.
Coaching Calls/Pre-Profiling (Hostesses, Guest List An class worth booking is a class worth coaching." - Mary Kay Ash	sts, Facials Tomorrow)
1.	6.
2.	7.
3.	8.
4.	9.
Customer Service/ Follow-Up Calls "It costs five times as much to attract a new customer as it does to maintain an establish	ned one. So determine to make your customers the happiest in town!" - Mary Kay Ash
1.	6.
2.	7.
3.	8.
4.	9.
5.	10.
Sharing the Opportunity/ Team Building Calls "Treat your business as a gift. Give it with love & concern for women-not out of expectate	tion for return, but for the sweet and deep joy of giving." - Mary Kay Ash
1.	
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5.	
Daily Notes/Gratitude/Assistant-To-Do	
""Vou can have anything in the world if you want it hadly enough & are willing	to pay the price. With your priorities in order, press on, and never look back! - Mary Kay Ash

Date: Wednesday, January 14

Make every day count! Make every hour count! Make every minute count! And don't stop until you have exercised your full potential, realizing your

impossible dream & fulfilling your total destiny	to become the person that	you, & only you, ar	e capable of being." - Mary Kay Ash	5AM—Wake up, Prayer & Devotion
Six Most Important Thir	Million \$ Call: 641.715.3900 44336# & 26717#			
1.				6AM
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3.				7AM
4.				
5.				8AM
6.				
Six Most Important Thir	ngs to Accom	plish Toda	ay—Personal/Family	9AM
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4.				11AM
5.				
6.				12PM
Phone Calls to Make/R	eturn:	Today's	Errands:	
				1PM
				2PM
				3PM
New Contacts/Referrals	S:	Thank Y	ou/Love Notes to:	4PM
				5PM
				6PM
New Bookings:	Retail Sales	s Today:	Shared MK With: Track Under Sharing too & Highlight New Team Members	7PM
				8PM
				9PM
Mileage to Record:				10PM Review the day tomorrow!
				1

Personal Booking Calls (Classes/Facials/Interview "I think that you have to believe in your destiny; that you will succeed, you will meet a lot	/s) from Leads/Referrals/Current Customer Base t of rejection and it is not always a straight path, there will be detours - so enjoy the view Michael York
1.	6.
2.	7.
3.	8.
4.	9.
5.	10.
Coaching Calls/Pre-Profiling (Hostesses, Guest List An class worth booking is a class worth coaching." - Mary Kay Ash	sts, Facials Tomorrow)
1.	6.
2.	7.
3.	8.
4.	9.
Customer Service/ Follow-Up Calls "It costs five times as much to attract a new customer as it does to maintain an establish	ned one. So determine to make your customers the happiest in town!" - Mary Kay Ash
1.	6.
2.	7.
3.	8.
4.	9.
5.	10.
Sharing the Opportunity/ Team Building Calls "Treat your business as a gift. Give it with love & concern for women-not out of expectate	tion for return, but for the sweet and deep joy of giving." - Mary Kay Ash
1.	
2.	
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5.	
Daily Notes/Gratitude/Assistant-To-Do	
""Vou can have anything in the world if you want it hadly enough & are willing	to pay the price. With your priorities in order, press on, and never look back! - Mary Kay Ash

Date: Thursday, January 15

Make every day count! Make every hour count! Make every minute count! And don't stop until you have exercised your full potential, realizing your impossible dream & fulfilling your total destiny to become the person that you, & only you, are capable of being." - Mary Kay Ash

impossible dream & fulfilling your total destiny	to become the person that	you, & only you, ar	e capable of being." - Mary Kay Ash	5AM—Wake up, Prayer & Devotion
Six Most Important Thir	Million \$ Call: 641.715.3900 44336# & 26717#			
1.				6AM
2.				
3.				7AM
4.				
5.				8AM
6.				
Six Most Important Thir	ngs to Accom	plish Toda	ay—Personal/Family	9AM
1.				
2.				10AM
3.				
4.				11AM
5.				
6.				12PM
Phone Calls to Make/R	eturn:	Today's	Errands:	
				1PM
				2PM
				3PM
New Contacts/Referrals	S:	Thank Y	ou/Love Notes to:	4PM
				5PM
				6PM
New Bookings:	Retail Sales	s Today:	Shared MK With: Track Under Sharing too & Highlight New Team Members	7PM
				8PM
				9PM
Mileage to Record:				10PM Review the day tomorrow!
				1

Personal Booking Calls (Classes/Facials/Interview "I think that you have to believe in your destiny; that you will succeed, you will meet a lot	/s) from Leads/Referrals/Current Customer Base t of rejection and it is not always a straight path, there will be detours - so enjoy the view Michael York
1.	6.
2.	7.
3.	8.
4.	9.
5.	10.
Coaching Calls/Pre-Profiling (Hostesses, Guest List An class worth booking is a class worth coaching." - Mary Kay Ash	sts, Facials Tomorrow)
1.	6.
2.	7.
3.	8.
4.	9.
Customer Service/ Follow-Up Calls "It costs five times as much to attract a new customer as it does to maintain an establish	ned one. So determine to make your customers the happiest in town!" - Mary Kay Ash
1.	6.
2.	7.
3.	8.
4.	9.
5.	10.
Sharing the Opportunity/ Team Building Calls "Treat your business as a gift. Give it with love & concern for women-not out of expectate	tion for return, but for the sweet and deep joy of giving." - Mary Kay Ash
1.	
2.	
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5.	
Daily Notes/Gratitude/Assistant-To-Do	
""Vou can have anything in the world if you want it hadly enough & are willing	to pay the price. With your priorities in order, press on, and never look back! - Mary Kay Ash

Date: Friday, January 16

Make every day count! Make every hour count! Make every minute count! And don't stop until you have exercised your full potential, realizing your

Make every day count! Make every hour count impossible dream & fulfilling your total destiny	5AM—Wake up, Prayer & Devotion			
Six Most Important Thi	Million \$ Call: 641.715.3900 44336# & 26717#			
1.				6AM
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3.				7AM
4.				
5.				8AM
6.				
Six Most Important Thi	ngs to Accom	plish Toda	ay—Personal/Family	9AM
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2.				10AM
3.				
4.				11AM
5.				
6.				12PM
Phone Calls to Make/R	Return:	Today's	Errands:	
				1PM
				2PM
				3PM
New Contacts/Referral	S:	Thank Yo	ou/Love Notes to:	4PM
				5PM
				6PM
N D I	D ('10)	T 1	OL LANZING	70.4
New Bookings:	Retail Sales	s loday:	Shared MK With: Track Under Sharing too & Highlight New Team Members	7PM
				
				8PM
				OD.
				9PM
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Mileage to Record:				10PM Review the day tomorrow!

Personal Booking Calls (Classes/Facials/Interview "I think that you have to believe in your destiny; that you will succeed, you will meet a lot	/s) from Leads/Referrals/Current Customer Base t of rejection and it is not always a straight path, there will be detours - so enjoy the view Michael York
1.	6.
2.	7.
3.	8.
4.	9.
5.	10.
Coaching Calls/Pre-Profiling (Hostesses, Guest List An class worth booking is a class worth coaching." - Mary Kay Ash	sts, Facials Tomorrow)
1.	6.
2.	7.
3.	8.
4.	9.
Customer Service/ Follow-Up Calls "It costs five times as much to attract a new customer as it does to maintain an establish	ned one. So determine to make your customers the happiest in town!" - Mary Kay Ash
1.	6.
2.	7.
3.	8.
4.	9.
5.	10.
Sharing the Opportunity/ Team Building Calls "Treat your business as a gift. Give it with love & concern for women-not out of expectate	tion for return, but for the sweet and deep joy of giving." - Mary Kay Ash
1.	
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5.	
Daily Notes/Gratitude/Assistant-To-Do	
""Vou can have anything in the world if you want it hadly enough & are willing	to pay the price. With your priorities in order, press on, and never look back! - Mary Kay Ash

Date: Saturday, January 17

Make every day count! Make every hour count! Make every minute count! And don't stop until you have exercised your full potential, realizing your

Make every day count! Make every hour count impossible dream & fulfilling your total destiny			til you have exercised your full potential, realizing your e capable of being." - Mary Kay Ash	5AM—Wake up, Prayer & Devotion
Six Most Important Thi	Million \$ Call: 641.715.3900 44336# & 26717#			
1.				6AM
2.				
3.				7AM
4.				
5.				8AM
6.				
Six Most Important Thi	ngs to Accom	plish Toda	ay—Personal/Family	9AM
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2.				10AM
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4.				11AM
5.				
6.				12PM
Phone Calls to Make/R	Return:	Today's	Errands:	
				1PM
				2PM
				3PM
New Contacts/Referral	S:	Thank Yo	ou/Love Notes to:	4PM
				5PM
				6PM
N D I	D ('10)	T 1	OL LANZING	70.4
New Bookings:	Retail Sales	s loday:	Shared MK With: Track Under Sharing too & Highlight New Team Members	7PM
				
				8PM
				OD.
				9PM
Mileaneta Da				40DM D : "
Mileage to Record:				10PM Review the day tomorrow!

Personal Booking Calls (Classes/Facials/Interview "I think that you have to believe in your destiny; that you will succeed, you will meet a lot	/s) from Leads/Referrals/Current Customer Base t of rejection and it is not always a straight path, there will be detours - so enjoy the view Michael York
1.	6.
2.	7.
3.	8.
4.	9.
5.	10.
Coaching Calls/Pre-Profiling (Hostesses, Guest List An class worth booking is a class worth coaching." - Mary Kay Ash	sts, Facials Tomorrow)
1.	6.
2.	7.
3.	8.
4.	9.
Customer Service/ Follow-Up Calls "It costs five times as much to attract a new customer as it does to maintain an establish	ned one. So determine to make your customers the happiest in town!" - Mary Kay Ash
1.	6.
2.	7.
3.	8.
4.	9.
5.	10.
Sharing the Opportunity/ Team Building Calls "Treat your business as a gift. Give it with love & concern for women-not out of expectate	tion for return, but for the sweet and deep joy of giving." - Mary Kay Ash
1.	
2.	
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5.	
Daily Notes/Gratitude/Assistant-To-Do	
""Vou can have anything in the world if you want it hadly enough & are willing	to pay the price. With your priorities in order, press on, and never look back! - Mary Kay Ash

Date: Sunday, January 18

Make every day count! Make every hour count! Make every minute count! And don't stop until you have exercised your full potential, realizing your impossible deam 8 fulfilling your total desting to become the person that you 8 only you are capable of being ". Many Kay Ash

impossible dream & fulfilling your total desi	uny to become the person th	ат уои, & опіу уои, а	е сараше от ветпу магу кау Аѕп	5AM—wake up, Prayer & Devotion
Six Most Important T	Million \$ Call: 641.715.3900 44336# & 26717#			
1.				6AM
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3.				7AM
4.				
5.				8AM
6.				
Six Most Important T	hings to Accor	nplish Toda	ay—Personal/Family	9AM
1.				
2.				10AM
3.				
4.				11AM
5.				
6.				12PM
Phone Calls to Make	/Return:	Today's	Errands:	
				1PM
				2PM
				3РМ
New Contacts/Referr	als:	Thank Y	ou/Love Notes to:	4PM
				5PM
				6PM
New Bookings:	Retail Sale	s Today:	Shared MK With: Track Under Sharing too & Highlight New Team Members	7PM
			Track Order Shaning too & riighilight New Team Members	-
				8PM
				9PM
Mileage to Record:				10PM Review the day tomorrow!

Personal Booking Calls (Classes/Facials/Interview "I think that you have to believe in your destiny; that you will succeed, you will meet a lot	/s) from Leads/Referrals/Current Customer Base t of rejection and it is not always a straight path, there will be detours - so enjoy the view Michael York
1.	6.
2.	7.
3.	8.
4.	9.
5.	10.
Coaching Calls/Pre-Profiling (Hostesses, Guest List An class worth booking is a class worth coaching." - Mary Kay Ash	sts, Facials Tomorrow)
1.	6.
2.	7.
3.	8.
4.	9.
Customer Service/ Follow-Up Calls "It costs five times as much to attract a new customer as it does to maintain an establish	ned one. So determine to make your customers the happiest in town!" - Mary Kay Ash
1.	6.
2.	7.
3.	8.
4.	9.
5.	10.
Sharing the Opportunity/ Team Building Calls "Treat your business as a gift. Give it with love & concern for women-not out of expectate	tion for return, but for the sweet and deep joy of giving." - Mary Kay Ash
1.	
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Daily Notes/Gratitude/Assistant-To-Do	
""Vou can have anything in the world if you want it hadly enough & are willing	to pay the price. With your priorities in order, press on, and never look back! - Mary Kay Ash

Date: Monday, January 19

Make every day count! Make every hour count! Make every minute count! And don't stop until you have exercised your full potential, realizing your impossible dream & fulfilling your total destiny to become the person that you, & only you, are capable of being." - Mary Kay Ash

impossible dream & fulfilling your total destiny	to become the person that	you, & only you, ar	e capable of being." - Mary Kay Ash	5AM—Wake up, Prayer & Devotion
Six Most Important Thir	Million \$ Call: 641.715.3900 44336# & 26717#			
1.				6AM
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3.				7AM
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5.				8AM
6.				
Six Most Important Thir	ngs to Accom	plish Toda	ay—Personal/Family	9AM
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2.				10AM
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4.				11AM
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6.				12PM
Phone Calls to Make/R	eturn:	Today's	Errands:	
				1PM
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				3PM
New Contacts/Referrals	S:	Thank Y	ou/Love Notes to:	4PM
				5PM
				6PM
New Bookings:	Retail Sales	s Today:	Shared MK With: Track Under Sharing too & Highlight New Team Members	7PM
				8PM
				9PM
Mileage to Record:				10PM Review the day tomorrow!
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Personal Booking Calls (Classes/Facials/Interview "I think that you have to believe in your destiny; that you will succeed, you will meet a lot	/s) from Leads/Referrals/Current Customer Base t of rejection and it is not always a straight path, there will be detours - so enjoy the view Michael York
1.	6.
2.	7.
3.	8.
4.	9.
5.	10.
Coaching Calls/Pre-Profiling (Hostesses, Guest List An class worth booking is a class worth coaching." - Mary Kay Ash	sts, Facials Tomorrow)
1.	6.
2.	7.
3.	8.
4.	9.
Customer Service/ Follow-Up Calls "It costs five times as much to attract a new customer as it does to maintain an establish	ned one. So determine to make your customers the happiest in town!" - Mary Kay Ash
1.	6.
2.	7.
3.	8.
4.	9.
5.	10.
Sharing the Opportunity/ Team Building Calls "Treat your business as a gift. Give it with love & concern for women-not out of expectate	tion for return, but for the sweet and deep joy of giving." - Mary Kay Ash
1.	
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5.	
Daily Notes/Gratitude/Assistant-To-Do	
""Vou can have anything in the world if you want it hadly enough & are willing	to pay the price. With your priorities in order, press on, and never look back! - Mary Kay Ash

Date: Tuesday, January 20

Make every day count! Make every hour count! Make every minute count! And don't stop until you have exercised your full potential, realizing your impossible dream & fulfilling your total destiny to become the person that you, & only you, are capable of being." - Mary Kay Ash

impossible dream & fulfilling your total destiny	to become the person that	you, & only you, ar	e capable of being." - Mary Kay Ash	5AM—Wake up, Prayer & Devotion
Six Most Important Thir	Million \$ Call: 641.715.3900 44336# & 26717#			
1.				6AM
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3.				7AM
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5.				8AM
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Six Most Important Thir	ngs to Accom	plish Toda	ay—Personal/Family	9AM
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6.				12PM
Phone Calls to Make/R	eturn:	Today's	Errands:	
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				2PM
				3PM
New Contacts/Referrals	S:	Thank Y	ou/Love Notes to:	4PM
				5PM
				6PM
New Bookings:	Retail Sales	s Today:	Shared MK With: Track Under Sharing too & Highlight New Team Members	7PM
				8PM
				9PM
Mileage to Record:				10PM Review the day tomorrow!
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Personal Booking Calls (Classes/Facials/Interview "I think that you have to believe in your destiny; that you will succeed, you will meet a lot	/s) from Leads/Referrals/Current Customer Base t of rejection and it is not always a straight path, there will be detours - so enjoy the view Michael York
1.	6.
2.	7.
3.	8.
4.	9.
5.	10.
Coaching Calls/Pre-Profiling (Hostesses, Guest List An class worth booking is a class worth coaching." - Mary Kay Ash	sts, Facials Tomorrow)
1.	6.
2.	7.
3.	8.
4.	9.
Customer Service/ Follow-Up Calls "It costs five times as much to attract a new customer as it does to maintain an establish	ned one. So determine to make your customers the happiest in town!" - Mary Kay Ash
1.	6.
2.	7.
3.	8.
4.	9.
5.	10.
Sharing the Opportunity/ Team Building Calls "Treat your business as a gift. Give it with love & concern for women-not out of expectate	tion for return, but for the sweet and deep joy of giving." - Mary Kay Ash
1.	
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Daily Notes/Gratitude/Assistant-To-Do	
""Vou can have anything in the world if you want it hadly enough & are willing	to pay the price. With your priorities in order, press on, and never look back! - Mary Kay Ash

Date: Wednesday, January 21

Make every day count! Make every hour count! Make every minute count! And don't stop until you have exercised your full potential, realizing your

Make every day count! Make every hour count impossible dream & fulfilling your total destiny			til you have exercised your full potential, realizing your e capable of being." - Mary Kay Ash	5AM—Wake up, Prayer & Devotion
Six Most Important Thi	Million \$ Call: 641.715.3900 44336# & 26717#			
1.				6AM
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5.				8AM
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Six Most Important Thi	ngs to Accom	plish Toda	ay—Personal/Family	9AM
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2.				10AM
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4.				11AM
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6.				12PM
Phone Calls to Make/R	Return:	Today's	Errands:	
				1PM
				2PM
				3PM
New Contacts/Referral	S:	Thank Yo	ou/Love Notes to:	4PM
				5PM
				6PM
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New Bookings:	Retail Sales	s loday:	Shared MK With: Track Under Sharing too & Highlight New Team Members	7PM
				
				8PM
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Mileage to Record:				10PM Review the day tomorrow!

Personal Booking Calls (Classes/Facials/Interview "I think that you have to believe in your destiny; that you will succeed, you will meet a lot	/s) from Leads/Referrals/Current Customer Base t of rejection and it is not always a straight path, there will be detours - so enjoy the view Michael York
1.	6.
2.	7.
3.	8.
4.	9.
5.	10.
Coaching Calls/Pre-Profiling (Hostesses, Guest List An class worth booking is a class worth coaching." - Mary Kay Ash	sts, Facials Tomorrow)
1.	6.
2.	7.
3.	8.
4.	9.
Customer Service/ Follow-Up Calls "It costs five times as much to attract a new customer as it does to maintain an establish	ned one. So determine to make your customers the happiest in town!" - Mary Kay Ash
1.	6.
2.	7.
3.	8.
4.	9.
5.	10.
Sharing the Opportunity/ Team Building Calls "Treat your business as a gift. Give it with love & concern for women-not out of expectate	tion for return, but for the sweet and deep joy of giving." - Mary Kay Ash
1.	
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Daily Notes/Gratitude/Assistant-To-Do	
""Vou can have anything in the world if you want it hadly enough & are willing	to pay the price. With your priorities in order, press on, and never look back! - Mary Kay Ash

Date: Thursday, January 22

Make every day count! Make every hour count! Make every minute count! And don't stop until you have exercised your full potential, realizing your impossible dream & fulfilling your total destiny to become the person that you, & only you, are capable of being." - Mary Kay Ash

impossible dream & fulfilling your total destiny	to become the person that	you, & only you, ar	e capable of being." - Mary Kay Ash	5AM—Wake up, Prayer & Devotion
Six Most Important Thir	Million \$ Call: 641.715.3900 44336# & 26717#			
1.				6AM
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5.				8AM
6.				
Six Most Important Thir	ngs to Accom	plish Toda	ay—Personal/Family	9AM
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2.				10AM
3.				
4.				11AM
5.				
6.				12PM
Phone Calls to Make/R	eturn:	Today's	Errands:	
				1PM
				2PM
				3PM
New Contacts/Referrals	S:	Thank Y	ou/Love Notes to:	4PM
				5PM
				6PM
New Bookings:	Retail Sales	s Today:	Shared MK With: Track Under Sharing too & Highlight New Team Members	7PM
				8PM
				9PM
Mileage to Record:				10PM Review the day tomorrow!
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Personal Booking Calls (Classes/Facials/Interview "I think that you have to believe in your destiny; that you will succeed, you will meet a lot	/s) from Leads/Referrals/Current Customer Base t of rejection and it is not always a straight path, there will be detours - so enjoy the view Michael York
1.	6.
2.	7.
3.	8.
4.	9.
5.	10.
Coaching Calls/Pre-Profiling (Hostesses, Guest List An class worth booking is a class worth coaching." - Mary Kay Ash	sts, Facials Tomorrow)
1.	6.
2.	7.
3.	8.
4.	9.
Customer Service/ Follow-Up Calls "It costs five times as much to attract a new customer as it does to maintain an establish	ned one. So determine to make your customers the happiest in town!" - Mary Kay Ash
1.	6.
2.	7.
3.	8.
4.	9.
5.	10.
Sharing the Opportunity/ Team Building Calls "Treat your business as a gift. Give it with love & concern for women-not out of expectate	tion for return, but for the sweet and deep joy of giving." - Mary Kay Ash
1.	
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3.	
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5.	
Daily Notes/Gratitude/Assistant-To-Do	
""Vou can have anything in the world if you want it hadly enough & are willing	to pay the price. With your priorities in order, press on, and never look back! - Mary Kay Ash

Date: Friday, January 23

Make every day count! Make every hour count! Make every minute count! And don't stop until you have exercised your full potential, realizing your impossible dream & fulfilling your total destiny to become the person that you, & only you, are capable of being." - Mary Kay Ash

impossible dream & fulfilling your total destiny	to become the person that	you, & only you, ar	e capable of being." - Mary Kay Ash	5AM—Wake up, Prayer & Devotion
Six Most Important Thir	Million \$ Call: 641.715.3900 44336# & 26717#			
1.				6AM
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5.				8AM
6.				
Six Most Important Thir	ngs to Accom	plish Toda	ay—Personal/Family	9AM
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4.				11AM
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6.				12PM
Phone Calls to Make/R	eturn:	Today's	Errands:	
				1PM
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New Contacts/Referrals	S:	Thank Y	ou/Love Notes to:	4PM
				5PM
				6PM
New Bookings:	Retail Sales	s Today:	Shared MK With: Track Under Sharing too & Highlight New Team Members	7PM
				8PM
				9PM
Mileage to Record:				10PM Review the day tomorrow!
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Personal Booking Calls (Classes/Facials/Interview "I think that you have to believe in your destiny; that you will succeed, you will meet a lot	/s) from Leads/Referrals/Current Customer Base t of rejection and it is not always a straight path, there will be detours - so enjoy the view Michael York
1.	6.
2.	7.
3.	8.
4.	9.
5.	10.
Coaching Calls/Pre-Profiling (Hostesses, Guest List An class worth booking is a class worth coaching." - Mary Kay Ash	sts, Facials Tomorrow)
1.	6.
2.	7.
3.	8.
4.	9.
Customer Service/ Follow-Up Calls "It costs five times as much to attract a new customer as it does to maintain an establish	ned one. So determine to make your customers the happiest in town!" - Mary Kay Ash
1.	6.
2.	7.
3.	8.
4.	9.
5.	10.
Sharing the Opportunity/ Team Building Calls "Treat your business as a gift. Give it with love & concern for women-not out of expectate	tion for return, but for the sweet and deep joy of giving." - Mary Kay Ash
1.	
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5.	
Daily Notes/Gratitude/Assistant-To-Do	
""Vou can have anything in the world if you want it hadly enough & are willing	to pay the price. With your priorities in order, press on, and never look back! - Mary Kay Ash

Date: Saturday, January 24

Make every day count! Make every hour count! Make every minute count! And don't stop until you have exercised your full potential, realizing your impossible dream & fulfilling your total destiny to become the person that you, & only you, are capable of being." - Mary Kay Ash

impossible dream & fulfilling your total destiny	to become the person that	you, & only you, ar	e capable of being." - Mary Kay Ash	5AM—Wake up, Prayer & Devotion
Six Most Important Thir	Million \$ Call: 641.715.3900 44336# & 26717#			
1.				6AM
2.				
3.				7AM
4.				
5.				8AM
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Six Most Important Thir	ngs to Accom	plish Toda	ay—Personal/Family	9AM
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Phone Calls to Make/R	eturn:	Today's	Errands:	
				1PM
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New Contacts/Referrals	S:	Thank Y	ou/Love Notes to:	4PM
				5PM
				6PM
New Bookings:	Retail Sales	s Today:	Shared MK With: Track Under Sharing too & Highlight New Team Members	7PM
				8PM
				9PM
Mileage to Record:				10PM Review the day tomorrow!
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Personal Booking Calls (Classes/Facials/Interview "I think that you have to believe in your destiny; that you will succeed, you will meet a lot	/s) from Leads/Referrals/Current Customer Base t of rejection and it is not always a straight path, there will be detours - so enjoy the view Michael York
1.	6.
2.	7.
3.	8.
4.	9.
5.	10.
Coaching Calls/Pre-Profiling (Hostesses, Guest List An class worth booking is a class worth coaching." - Mary Kay Ash	sts, Facials Tomorrow)
1.	6.
2.	7.
3.	8.
4.	9.
Customer Service/ Follow-Up Calls "It costs five times as much to attract a new customer as it does to maintain an establish	ned one. So determine to make your customers the happiest in town!" - Mary Kay Ash
1.	6.
2.	7.
3.	8.
4.	9.
5.	10.
Sharing the Opportunity/ Team Building Calls "Treat your business as a gift. Give it with love & concern for women-not out of expectate	tion for return, but for the sweet and deep joy of giving." - Mary Kay Ash
1.	
2.	
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4.	
5.	
Daily Notes/Gratitude/Assistant-To-Do	
""Vou can have anything in the world if you want it hadly enough & are willing	to pay the price. With your priorities in order, press on, and never look back! - Mary Kay Ash

Date: Sunday, January 25

Make every day count! Make every hour count! Make every minute count! And don't stop until you have exercised your full potential, realizing your

Make every day count! Make every hour count impossible dream & fulfilling your total destiny			til you have exercised your full potential, realizing your e capable of being." - Mary Kay Ash	5AM—Wake up, Prayer & Devotion
Six Most Important Thi	Million \$ Call: 641.715.3900 44336# & 26717#			
1.				6AM
2.				
3.				7AM
4.				
5.				8AM
6.				
Six Most Important Thi	ngs to Accom	plish Toda	ay—Personal/Family	9AM
1.				
2.				10AM
3.				
4.				11AM
5.				
6.				12PM
Phone Calls to Make/R	Return:	Today's	Errands:	
				1PM
				2PM
				3PM
New Contacts/Referral	S:	Thank Yo	ou/Love Notes to:	4PM
				5PM
				6PM
N D I	D ('10)	T 1	OL LANZING	70.4
New Bookings:	Retail Sales	s loday:	Shared MK With: Track Under Sharing too & Highlight New Team Members	7PM
				
				8PM
				OD.
				9PM
Mileaneta Da				40DM D : "
Mileage to Record:				10PM Review the day tomorrow!

Personal Booking Calls (Classes/Facials/Interview "I think that you have to believe in your destiny; that you will succeed, you will meet a lot	/s) from Leads/Referrals/Current Customer Base t of rejection and it is not always a straight path, there will be detours - so enjoy the view Michael York
1.	6.
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4.	9.
5.	10.
Coaching Calls/Pre-Profiling (Hostesses, Guest List An class worth booking is a class worth coaching." - Mary Kay Ash	sts, Facials Tomorrow)
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Customer Service/ Follow-Up Calls "It costs five times as much to attract a new customer as it does to maintain an establish	ned one. So determine to make your customers the happiest in town!" - Mary Kay Ash
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4.	9.
5.	10.
Sharing the Opportunity/ Team Building Calls "Treat your business as a gift. Give it with love & concern for women-not out of expectate	tion for return, but for the sweet and deep joy of giving." - Mary Kay Ash
1.	
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5.	
Daily Notes/Gratitude/Assistant-To-Do	
""Vou can have anything in the world if you want it hadly enough & are willing	to pay the price. With your priorities in order, press on, and never look back! - Mary Kay Ash

Date: Monday, January 26

Make every day count! Make every hour count! Make every minute count! And don't stop until you have exercised your full potential, realizing your

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4.				11AM
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6.				12PM
Phone Calls to Make/R	Return:	Today's	Errands:	
				1PM
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				3PM
New Contacts/Referral	S:	Thank Yo	ou/Love Notes to:	4PM
				5PM
				6PM
N D I	D ('10)	T 1	OL LANZING	70.4
New Bookings:	Retail Sales	s loday:	Shared MK With: Track Under Sharing too & Highlight New Team Members	7PM
				
				8PM
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				9PM
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1.	
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5.	
Daily Notes/Gratitude/Assistant-To-Do	
""Vou can have anything in the world if you want it hadly enough & are willing	to pay the price. With your priorities in order, press on, and never look back! - Mary Kay Ash

Date: Tuesday, January 27

Make every day count! Make every hour count! Make every minute count! And don't stop until you have exercised your full potential, realizing your impossible dream & fulfilling your total destiny to become the person that you, & only you, are capable of being." - Mary Kay Ash

impossible dream & fulfilling your total destiny	to become the person that	you, & only you, ar	e capable of being." - Mary Kay Ash	5AM—Wake up, Prayer & Devotion
Six Most Important Thir	Million \$ Call: 641.715.3900 44336# & 26717#			
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3.				7AM
4.				
5.				8AM
6.				
Six Most Important Thir	ngs to Accom	plish Toda	ay—Personal/Family	9AM
1.				
2.				10AM
3.				
4.				11AM
5.				
6.				12PM
Phone Calls to Make/R	eturn:	Today's	Errands:	
				1PM
				2PM
				3PM
New Contacts/Referrals	S:	Thank Y	ou/Love Notes to:	4PM
				5PM
				6PM
New Bookings:	Retail Sales	s Today:	Shared MK With: Track Under Sharing too & Highlight New Team Members	7PM
				8PM
				9PM
Mileage to Record:				10PM Review the day tomorrow!
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Personal Booking Calls (Classes/Facials/Interview "I think that you have to believe in your destiny; that you will succeed, you will meet a lot	/s) from Leads/Referrals/Current Customer Base t of rejection and it is not always a straight path, there will be detours - so enjoy the view Michael York
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5.	10.
Coaching Calls/Pre-Profiling (Hostesses, Guest List An class worth booking is a class worth coaching." - Mary Kay Ash	sts, Facials Tomorrow)
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3.	8.
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1.	
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Daily Notes/Gratitude/Assistant-To-Do	
""Vou can have anything in the world if you want it hadly enough & are willing	to pay the price. With your priorities in order, press on, and never look back! - Mary Kay Ash

Date: Wednesday, January 28

Make every day count! Make every hour count! Make every minute count! And don't stop until you have exercised your full potential, realizing your

Make every day count! Make every hour count impossible dream & fulfilling your total destiny			til you have exercised your full potential, realizing your e capable of being." - Mary Kay Ash	5AM—Wake up, Prayer & Devotion
Six Most Important Thi	Million \$ Call: 641.715.3900 44336# & 26717#			
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5.				8AM
6.				
Six Most Important Thi	ngs to Accom	plish Toda	ay—Personal/Family	9AM
1.				
2.				10AM
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4.				11AM
5.				
6.				12PM
Phone Calls to Make/R	Return:	Today's	Errands:	
				1PM
				2PM
				3PM
New Contacts/Referral	S:	Thank Yo	ou/Love Notes to:	4PM
				5PM
				6PM
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New Bookings:	Retail Sales	s loday:	Shared MK With: Track Under Sharing too & Highlight New Team Members	7PM
				
				8PM
				OD.
				9PM
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1.	6.
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5.	10.
Coaching Calls/Pre-Profiling (Hostesses, Guest List An class worth booking is a class worth coaching." - Mary Kay Ash	sts, Facials Tomorrow)
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Daily Notes/Gratitude/Assistant-To-Do	
""Vou can have anything in the world if you want it hadly enough & are willing	to pay the price. With your priorities in order, press on, and never look back! - Mary Kay Ash

Date: Thursday, January 29

Make every day count! Make every hour count! Make every minute count! And don't stop until you have exercised your full potential, realizing your impossible dream & fulfilling your total destiny to become the person that you, & only you, are capable of being." - Mary Kay Ash

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Six Most Important Thir	Million \$ Call: 641.715.3900 44336# & 26717#			
1.				6AM
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3.				7AM
4.				
5.				8AM
6.				
Six Most Important Thir	ngs to Accom	plish Toda	ay—Personal/Family	9AM
1.				
2.				10AM
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4.				11AM
5.				
6.				12PM
Phone Calls to Make/R	eturn:	Today's	Errands:	
				1PM
				2PM
				3PM
New Contacts/Referrals	S:	Thank Y	ou/Love Notes to:	4PM
				5PM
				6PM
New Bookings:	Retail Sales	s Today:	Shared MK With: Track Under Sharing too & Highlight New Team Members	7PM
				8PM
				9PM
Mileage to Record:				10PM Review the day tomorrow!
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Personal Booking Calls (Classes/Facials/Interview "I think that you have to believe in your destiny; that you will succeed, you will meet a lot	/s) from Leads/Referrals/Current Customer Base t of rejection and it is not always a straight path, there will be detours - so enjoy the view Michael York
1.	6.
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4.	9.
5.	10.
Coaching Calls/Pre-Profiling (Hostesses, Guest List An class worth booking is a class worth coaching." - Mary Kay Ash	sts, Facials Tomorrow)
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3.	8.
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3.	8.
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5.	
Daily Notes/Gratitude/Assistant-To-Do	
""Vou can have anything in the world if you want it hadly enough & are willing	to pay the price. With your priorities in order, press on, and never look back! - Mary Kay Ash

Date: Friday, January 30

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impossible dream & fulfilling your total destiny	to become the person that	you, & only you, ar	e capable of being." - Mary Kay Ash	5AM—Wake up, Prayer & Devotion
Six Most Important Thir	Million \$ Call: 641.715.3900 44336# & 26717#			
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2.				
3.				7AM
4.				
5.				8AM
6.				
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2.				10AM
3.				
4.				11AM
5.				
6.				12PM
Phone Calls to Make/R	eturn:	Today's	Errands:	
				1PM
				2PM
				3PM
New Contacts/Referrals	S:	Thank Y	ou/Love Notes to:	4PM
				5PM
				6PM
New Bookings:	Retail Sales	s Today:	Shared MK With: Track Under Sharing too & Highlight New Team Members	7PM
				8PM
				9PM
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Date: Saturday, January 31

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Make every day count! Make every hour count! Make every impossible dream & fulfilling your total destiny to become	rery minute count! And don't stop until you have exercised your full potential, realizing your e the person that you, & only you, are capable of being." - Mary Kay Ash	5AM—Wake up, Prayer & Devotion
Six Most Important Things to	o Accomplish Today—Mary Kay	Million \$ Call: 641.715.3900 44336# & 26717#
1.		6AM
2.		
3.		7AM
4.		
5.		8AM
6.		
Six Most Important Things to	o Accomplish Today—Personal/Family	9AM
1.		
2.		10AM
3.		
4.		11AM
5.		
6.		12PM
Phone Calls to Make/Return	n: Today's Errands:	
		1PM
		2PM
		3PM
New Contacts/Referrals:	Thank You/Love Notes to:	4PM
		5PM
		6PM
New Bookings: Ret	tail Sales Today: Shared MK With: Track Under Sharing too & Highlight New Team Members	7PM
		8PM
		9PM
New A D		
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Daily Notes/Gratitude/Assistant-To-Do	
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January - March 2015 At-a-Glance

JANUARY 2015

Sun	Mon	Tues	Wed	Thurs	Fri	Sat
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

	NOTES:
•	Jan. 15: Last Day to Enroll Customers for Spring Look PCP

FEBRUARY 2015

Sun	Mon	Tues	Wed	Thurs	Fri	Sat
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28

NOTES:
Feb 14: Valentines Day
Feb 16: Spring Products Debut (Feb 10 Early Ordering)

MARCH 2015

Sun	Mon	Tues	Wed	Thurs	Fri	Sat
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

NOTES:	
March15: Last day of Quarter 3	
March 16: First Day or Quarter 4	

April - June 2015 At-a-Glance

APRIL 2015

Sun	Mon	Tues	Wed	Thurs	Fri	Sat
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30		

NOTES	S:
April 3	: Good Friday
April 5	: Easter Sunday
April 1	5: Last Day to Enroll Customers for Summer Look PCP
April 2	2: Admin Prof Day
-	

MAY 2015

Sun	Mon	Tues	Wed	Thurs	Fri	Sat
					1	2
3	4	5	6	7	8	9
1-	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

May 10: Mother's Day
May 10: Mother's Day
May 16: New Summer Products Debut (May 10 Early Ordering)
May 25: Memorial Day

JUNE 2015

Sun	Mon	Tues	Wed	Thurs	Fri	Sat
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30				

NOTES:
June 15: Last Day of Quarter 4
June 16: First Day of Quarter 1
June 21: Father's Day
June 30: Last Day of Seminar Year

July - September 2015 At-a-Glance

JULY 2015

Sun	Mon	Tues	Wed	Thurs	Fri	Sat
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

NOTES:	
July 1: Hap	рру МК New Year!
July 4: Ind	ependence Day
July 15: P0	CP Deadline to Enroll Customers for Fall /Holiday Look
Our Semin	ar:

AUGUST 2015

Sun	Mon	Tues	Wed	Thurs	Fri	Sat
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

August 15: Fall/Holida	y Product Debut (Aug. 10 Early Ordering
tagast 10. 1 all/11ollaa	y i roddot Bobat (riag. To Early Grading

SEPTEMBER 2015

Sun	Mon	Tues	Wed	Thurs	Fri	Sat
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30		

NOTES:					
September 7: Labor Day					
September 15: Last Day of Quarter 1					
September 16: First Day or Quarter 2					

October - December 2015 At-a-Glance

OCTOBER 2015

Sun	Mon	Tues	Wed	Thurs	Fri	Sat
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

NOTES:	
October 1	2: Columbus Day
October	15: Last Day to Enroll Customers for Winter Look PCP
October 1	6: Bosses Day
October 3	31: Halloween

NOVEMBER 2015

Sun	Mon	Tues	Wed	Thurs	Fri	Sat
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30					

NOTES:
Nov 2: Daylight Savings Time
Nov 10: Winter Product Early Ordering
Nov 11: Veteran's Day
Nov. 16: Winter Product Debut
Nov. 26: Thanksgiving

DECEMBER 2015

Sun	Mon	Tues	Wed	Thurs	Fri	Sat
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

ļ	NOTES:					
	Dec.15: Last Day of Quarter 2					
	Dec 16: First Day or Quarter 3					
	Dec. 25: Christmas Day					
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