

Gen X Weekly/Monthly Tracking Sheet

Email/text to your director by Midnight Sunday

NAME _____

50+ New Faces & \$ Retail Sold to Each (equivalent to 3 classes per week)

1 _____ Name & \$	2 _____ Name & \$	3 _____ Name & \$	4 _____ Name & \$	5 _____ Name & \$	6 _____ Name & \$	7 _____ Name & \$	8 _____ Name & \$	9 _____ Name & \$	10 _____ Name & \$
11 _____ Name & \$	12 _____ Name & \$	13 _____ Name & \$	14 _____ Name & \$	15 _____ Name & \$	16 _____ Name & \$	17 _____ Name & \$	18 _____ Name & \$	19 _____ Name & \$	20 _____ Name & \$
21 _____ Name & \$	22 _____ Name & \$	23 _____ Name & \$	24 _____ Name & \$	25 _____ Name & \$	26 _____ Name & \$	27 _____ Name & \$	28 _____ Name & \$	29 _____ Name & \$	30 _____ Name & \$
31 _____ Name & \$	32 _____ Name & \$	33 _____ Name & \$	34 _____ Name & \$	35 _____ Name & \$	36 _____ Name & \$	37 _____ Name & \$	38 _____ Name & \$	39 _____ Name & \$	40 _____ Name & \$
41 _____ Name & \$	42 _____ Name & \$	43 _____ Name & \$	44 _____ Name & \$	45 _____ Name & \$	46 _____ Name & \$	47 _____ Name & \$	48 _____ Name & \$	49 _____ Name & \$	50 _____ Name & \$

\$500+ Retail Sales/Week - Weeks 1-4

\$ _____ NEW	\$ _____ NEW	\$ _____ NEW	\$ _____ NEW
\$ _____ Reorders	\$ _____ Reorders	\$ _____ Reorders	\$ _____ Reorders
\$ _____ Total	\$ _____ Total	\$ _____ Total	\$ _____ Total
\$ _____ WS order	\$ _____ WS order	\$ _____ WS order	\$ _____ WS order

3+ Interviews per week—Y-Yes N-No M-Maybe

Month-to-Date TOTALS

Week 1 Interviews/Guests	Week 2 Interviews/Guests
_____ Y N M	_____ Y N M
_____ Y N M	_____ Y N M
_____ Y N M	_____ Y N M
_____ Y N M	_____ Y N M
_____ Y N M	_____ Y N M
Week 3 Interviews/Guests	Week 4 Interviews/Guests
_____ Y N M	_____ Y N M
_____ Y N M	_____ Y N M
_____ Y N M	_____ Y N M
_____ Y N M	_____ Y N M
_____ Y N M	_____ Y N M

_____ # Appointments (*full circle) HELD this month
_____ # Total New Faces (product)
_____ # Interviews
_____ # New Team Members
_____ # Total Team _____ # Active _____
_____ \$ Retail Sales
_____ \$ Wholesale Order
_____ \$ Total Team Production (yours + Team)
_____ Quarter w/s towards STAR - Goal _____
Sapphire _____ Ruby _____ Diamond _____ Emerald _____ Pearl _____

5 New Contacts PLUS 1+ Bookings Per Day

Mark Each Day You Meet 5 + 1

1	2	3	4	5	6	7	8	9	10	11
12	13	14	15	16	17	18	19	20	21	22
23	24	25	26	27	28	29	30	31		

Month End Results

Circle YOUR Achievement: GEN X * GEN X Elite * GEN X Super Achiever
_____ # Months Consistency
_____ # Book 10 Appointments for NEW MONTH
(# Parties _____ # Facials _____)
Moved UP in RED from _____ to _____