

# It's a GREAT Day to be a STAR in Mary Kay!!!



## How do you become a STAR?

Purchase \$1800 or more wholesale in Section 1 products from the company in any Mary Kay Star quarter. This can be in one order or cumulatively. The Star Quarters are as follows:

<b>Dec 16 - Mar 15</b>
<b>Mar 16 - June 15</b>
<b>June 16 - Sep 15</b>
<b>Sep 16 - Dec 15</b>

## What are the BENEFITS of being a STAR?

- Pick a *very cool* **PRIZE** from the company.
- Get in on the Company **Referral** Program to receive new customers and team members.
- Enjoy **Recognition** at all company events!
- Receive **Special Invitation** to attend *Bonner National Area STAR Events* such as Career Conference dessert party for the stars, June luau pool party, December high tea... and have the opportunity to qualify for the *Company All-Star Luncheon* at Seminar!
- **Ladder of Success pin** and corresponding **gemstone**. Add to it each Star quarter.
- Get in on **Early Ordering** for the upcoming Mary Kay quarter.

If you are working this business *AS A BUSINESS*, there's absolutely NO reason that you can't be a STAR from today on!

### REMEMBER...

- Having below \$1200 wholesale in inventory on your shelf is "hobby level."
- \$1,800 and above wholesale purchased from the company in a Mary Kay quarter is STAR.
- And don't forget that the company offers a 90% buy-back, if you purchase inventory and decide you want out (for life), so you're really only taking a 10% risk on yourself!

There are several ways to boost your sales in order to achieve this, but don't forget that you can simply INVEST in yourself and in your business by using your own money or borrowing the money for inventory. Many credit cards—including the Mary Kay Chase Visa card offer 0% interest for the first 6 months with good credit

([www.chase.com/mkvisa](http://www.chase.com/mkvisa)). And anything that you put into your business will be matched when you sell those items at 50% profit! If you've been running your business the hard way without inventory, consider making a change by getting a Store, as it can change your Life!