

10 Classes From Your Dreams

This is THE plan!!!! WOW!!!!

Are you ready for a plan that can put you in a new Red Jacket, a new Red Car, or a New Directors Suit? This is it!!!! Read it...get on the phone...and book your future today. Always work your business full circle!

You are 10 classes away from your dreams!!!!

In the next 20 days what would happen if you committed to 10 skin care classes?

THIS is what would happen if you worked full circle. By that, I mean:

- Sell the basic and sell sets
- Book 2 or more classes from every class
- Book 2 interviews at each class

This way, with 1 out of 4 people recruiting, you are:

- 2 classes away from a new recruit!!
- 10 classes away from having 5 recruits
- 16 classes away from being a Future Director



Do you love this?? Now what if some of your new recruits did 10 classes their first month? Future Director no problem! Scared about being a director? Remember, fast is easy, slow is hard! These numbers may show you why it makes more sense!



Team Leader Status

- You and your team do \$5000 production=\$650 (13%)
- Plus 2 new recruits that month=\$100 (recruiting bonus)
- Your Commission check would be=\$750
- On-target for your car

Not bad huh? But, it gets better!!!

New Director status

- You and your team (now a unit) do \$5000 production=\$1,300 (13% personal plus 13% unit)
- Plus 2 new personal recruits =\$200 (recruiting bonus), unit volume bonus=\$500 (for teaching, training as a director), unit development bonus 3 new qualified unit members=\$300
- Your commission check would be=\$2,300

I am not even figuring out the wonderful amount you'd make from all your sales.

If you have 0 recruits right now, you are 16 classes away from being a future director- then you are 32 more classes away from BEING a director. Divide the 32 between your 8 team members. Each of you hold 4 or 5 and you'll have your Unit in *one month!!!* This plan does work!!

