

10 WAYS TO EARN YOUR STAR THIS WEEK!

Calculate your sales goal for this week!

$$\frac{\text{Star level}}{\text{Amount ws already ordered this quarter}} = \text{ws goal} \times 2 = \frac{\text{Rtl sales goal}}{\text{Rtl sales goal}}$$



Now choose the way you will reach this goal & get started!



- 1 Contact six customers who work outside the home to do a \$100 bag challenge. Offer each person who completes the challenge this week a set of designer brushes or the Large Travel Organizer.
- 2 Call Monthly Anniversaries and offer husbands' gift buying services.
- 3 Call customers for Easter gifts! Satin Hands, Skinvigorate Cleansing Brush, and Lemon Parfait Pedicure Collection are perfect for Easter baskets. Upsell with nail color, AtPlay, or regular line lip and eye colors!
- 4 Contact Basic Skin Care customers and introduce one other product line. Offer 15% to try a complete Body Care, Spa, Nail Care, etc.
- 5 Deliver Reorders and up sell by selling at least one additional item per customer. Try nail colors, lip or eye colors, mascara, or oil-free eye makeup remover.
- 6 Hold a Phone Lottery (call as many customers as you can in an hour and tell your customers one of them will receive their order 50% off).
- 7 Demo Satin Hands on 10 people.
- 8 Contact customers for seasonal reprogramming, spring colors, sun care, and skin supplement needs.
- 9 Offer gift buying ideas for Brides, Baby Showers, Get Well, Grads, Mother's Day, etc.
- 10 Hand out ten Product samples each day and call prospects for feedback and orders.



BE A WOMAN ON A MISSION!
LET NOTHING STOP YOUR SUCCESS!

