

Dear Independent Sales Director:

I would like more information about the following areas:

Booking _____ Closing My Classes _____

Coaching _____ Customer Service _____

Sharing the Opportunity _____ Business Management _____

Telephone Sales _____ Obtaining Reorders _____

Skin Care Classes/Facials/Color Appointments _____ On the Go Appointments _____

Online/Personal Web Site Orders _____ Shows (Collection Previews, etc.) _____

Pref. Customer Program Mailings/Reorders/Misc. Sales _____ Other (_____) _____

Next Week's Goals

Amount of Sales \$ _____

Number of Skin Care Classes/Facials/Color Appointments _____

Number of On the Go Appointments _____

Number of On With the Shows Appointments _____

Number of Team-Building Appointments _____

Number of Customer Calls _____

This Week's Hourly Gross-Profit Earnings

Your Estimated Weekly Gross Profit \$ _____

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Hours Worked _____

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Total Gross Profits Earned Per Hour \$ _____

New or Prospective Team Members					
INTERVIEWED (✓)	RECRUITED (✓)	NAME	COMPLETE ADDRESS	TELEPHONE	E-MAIL ADDRESS

