

Seminar 2014

MARY KAY GOALS!



I WILL BE A . . .

Career Level

_____ by Jan. 31st
 _____ by Feb. 28th
 _____ by Mar. 31st
 _____ by Apr. 30th
 _____ by May 31st
 _____ by June 30th

Other Goals:

Monthly Retail Goal: \$ _____
 Number of Monthly Selling Appt. _____
 Monthly Wholesale goal: # _____

Quarterly Wholesale goals:
 Dec 16—Mar 15 _____
 Mar 16—Jun 15 _____

Monthly Team Building Appointments: _____
 Number of New Team Members per month: _____

- Queen's Court of Personal Sales**—\$36,000 RETAIL production July 1, 2013–June 30, 2014
- Queen's Court of Sharing**—Minimum 24 new qualified* personal team members July 1, 2013 - June 30, 2014 (Agreement & total \$600+ wholesale orders must be received 7/1/2013–6/30/2014)

Other Goals _____

CAREER LEVEL

SENIOR CONSULTANT
 STAR TEAM BUILDER
 TEAM LEADER
 FUTURE SALES DIRECTOR
 DIQ (BE A STAR CONSULTANT)
 ON-TARGET CAR
 GRAND ACHIEVER

ACTIVE TEAM MEMBERS

1
 3
 5
 8
 10 ON THE LAST DAY OF THE MONTH
 5+ \$5000 TEAM W/S
 14+ ACTIVE \$20,000 TEAM WHOLESALE PRODUCTION IN 1–4 MONTHS

*Team Member is **ACTIVE** in the month a minimum w/s order goes in and 2 months following the order. Minimum order in Jan-Feb is \$200+ w/s. After March 1st, minimum order is \$225+ w/s.

Sapphire \$1800
 Ruby \$2400
 Diamond \$3000
 Emerald \$3600
 PEARL \$4800

