

Seminar 2015

MARY KAY GOALS!



I WILL BE A . . .

Career Level

_____ by Aug. 1st
 _____ by Sep. 1st
 _____ by Oct. 1st
 _____ by Nov. 1st
 _____ by Dec. 1st
 _____ by Jan. 1st

Other Goals:

Monthly Retail Goal: \$ _____
 Number of Monthly Selling Appt. _____
 Monthly Wholesale goal: # _____

Quarterly Wholesale goals:
 Jun 16—Sep 15 _____
 Sep 16—Dec 15 _____

Monthly Team Building Appointments: _____
 Number of New Team Members per month: _____

Queen's Court of Personal Sales—\$40,000 RETAIL production July 1, 2014–June 30, 2015

Queen's Court of Sharing—Minimum 24 new qualified* personal team members July 1, 2014 - June 30, 2015 (Total \$600+ wholesale orders must be received in the same or following calendar month or new consultant must be a Star consultant one quarter.)

Other Goals _____

CAREER LEVEL

SENIOR CONSULTANT
 STAR TEAM BUILDER
 TEAM LEADER
 FUTURE SALES DIRECTOR
 DIQ (BE A STAR CONSULTANT)
 ON-TARGET CAR
 GRAND ACHIEVER

ACTIVE TEAM MEMBERS

1
 3
 5
 8
 10 ON THE LAST DAY OF THE MONTH
 5+ \$5000 TEAM W/S
 14+ ACTIVE \$20,000 TEAM WHOLESALE PRODUCTION IN 1–4 MONTHS

*Team Member is ACTIVE in the month a minimum w/s order goes in and 2 months following the order. Minimum order is \$225 w/s.



Sapphire \$1800
 Ruby \$2400
 Diamond \$3000
 Emerald \$3600
 PEARL \$4800

