

Building Red White & Blue

Daily Disciple

Today's Date: ___/___/___

Honorary Circle Week = 2+2+2 ● National Circle Week = 3+3+3 ● Presidential Circle = 5+5+5

You are 7 Steps a Day - 5 Days a Week From Your Dream Life!

1. Call 3-4 Booking Prospects

(Book Facials, Parties, Guests to come to meetings, BM Bags and Silent Hostesses)

1. _____
2. _____
3. _____
4. _____

2. Listen to the Million \$ Message

(641-715-3900 ● 44336#)

3. Make 2-3 Interview Calls

Let them know you only need 56 interviews to earn your free car. Ask them to help you by listening live with your Director or to a recorded call.

1. _____
2. _____
3. _____

4. Make 2-3 Cust. Care Calls for Re-Orders

1. _____
2. _____
3. _____

5. Coach 2-3 Upcoming Appointments

(Call the Hostess and Guests)

1. _____
2. _____
3. _____

6. Call 2-3 Team Members

(Encourage, Book Debut/Int., Share Events)

1. _____
2. _____
3. _____

7. Get 2-3 NEW LEADS!!!

1. _____
2. _____
3. _____

Suggestions for New Leads

1. Ask someone to take a basket of products to work to sell for you and have them get each person who purchases to fill out the sales ticket completely so that you have their info (write in a space for phone #)...give her 20% of the sales in free product.
2. Ask your customers if they have a friend who needs some pampering, let them know that you will give their friend a free gift in her name and a special pampering session. Offer \$10 for every friend that books.
3. Build a before and after model portfolio and ask women everywhere you go to be in your portfolio.
4. Hand out coupons for women to register on your website everywhere you go.
5. Give out invitations to your next meeting and ask her if you can text her details about it.

Daily Accountability

- 1. Bible / Prayer
- 2. Read 10 Pages
- 3. Eat Well / Exercise
- 4. Positive Words and Attitude Today (1-5)
- 5. 7-10 IPA's (Each actively listed is an IPA)
- 6. Book at least 1 New Appointment Today

6 Most Important Things to Do Today

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____