

# Pearls of Sharing

Our founder, Mary Kay Ash, created the Pearls of Sharing program. It is a classic part of the Mary Kay® heritage. In your first month of business you can earn the beautiful pearl earrings by sharing the opportunity with three people and the pearl bracelet by sharing with three more. Complete the set when you have one active team member join your team.

Share the opportunity with three people and you earn your **Pearl Earrings!**

On a scale from 1-10 what is your interest level in becoming a beauty consultant with Mary Kay®?

| Name  | Date  | Interest level       |
|-------|-------|----------------------|
| _____ | _____ | 1 2 3 4 5 6 7 8 9 10 |
| _____ | _____ | 1 2 3 4 5 6 7 8 9 10 |
| _____ | _____ | 1 2 3 4 5 6 7 8 9 10 |



Share the opportunity with three MORE people and you earn your **Pearl Bracelet!**

On a scale from 1-10 what is your interest level in becoming a beauty consultant with Mary Kay®?

| Name  | Date  | Interest level       |
|-------|-------|----------------------|
| _____ | _____ | 1 2 3 4 5 6 7 8 9 10 |
| _____ | _____ | 1 2 3 4 5 6 7 8 9 10 |
| _____ | _____ | 1 2 3 4 5 6 7 8 9 10 |



When you have your first active team member you earn your **Pearl Necklace!**

| Name  | Date  |
|-------|-------|
| _____ | _____ |

