

Income Through Team Building



***Be Ravishing
in a Brand New
Red Jacket!***



Step 1



Book and hold (with your director) Career Chats with three women you admire most and earn the Pearls of Sharing Earrings!

Career Chat 1: _____
 Career Chat 2: _____
 Career Chat 3: _____

Script for Booking Career Fact Appointments:

I have just been selected for a position with Mary Kay Cosmetics & as part of my training, my director asked me to select at least 9 sharp, intelligent women who I felt would give us their honest opinion of our company facts and background and to give me some exposure for my new business. I know that Mary Kay may not be something you want to do personally, but I would really value your opinion. In exchange for your time, we will have a product gift or discount for you & it will help me to complete my training. Which is better for you? Lunch, coffee or after work?

Step 2



Book and hold (with your director) Career Chats with six women you admire the most and earn the Pearls of Sharing Necklace in the first 15 days!

Career Chat 4: _____
 Career Chat 5: _____
 Career Chat 6: _____

Step 3



Complete 9 total Career Chats (3 more) and earn the Pearls of Sharing Bracelet in the first 15 days!

Career Chat 7: _____
 Career Chat 8: _____
 Career Chat 9: _____