

BUBBLE SHEET

Contact Tracker



= Contact * attempted, but no contact made



= Contact made and no booking obtained



= Contact made and booking obtained

1 sheet completed each week = Team Leader in 6 months

2 sheets completed each week = Team Leader in 3 months and Free Car in 6 months

3 Sheets completed each week = Team Leader in 2 months, free car in 4 months, and Director in 6 months

Explanation: Numbers are based upon contacts who are 21 or older (unless married), who are quality prospects.

<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
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DB: _____

N: _____

<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
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DB: _____

N: _____

<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
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DB: _____

N: _____

<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
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DB: _____

N: _____

<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
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DB: _____

N: _____

*When texting, you must get a response to count as an attempt. You should obtain at least 10 bookings per sheet.
DB= Date of booking N= Name of guest