

Dear Tammy:

Thank you for your order Tammy! My assistant told me she dropped it off to you last night and that she's bringing you some mascaras today.

By the way.....given the fact that you obviously LOVE the Mary Kay products, have you ever considered becoming a consultant yourself? It may or may not be something you'd be interested in, but I absolutely LOVE my business and feel that I should at least give you the chance to take a look at it.

I came into MK on a "whim" 9 years ago to see if I could make \$100 extra bucks a week.....you probably won't believe this, but.....last month I made over \$24,000.....yes, last MONTH.....I **know** that's hard to believe (and it probably sounds like a major "sales pitch") but it's true.....My annual income last year was over \$220,000 and I've been driving a free car since my 4th month in the business.

Anyway.....I don't want to be "pushy" about this at all.....I share this opportunity with people in a very LOW KEY way.....(I can't stand "pushy" people and I never want to be one) if you would like to take a look at the opportunity I can send you some information. Let me know, okay? If it's not for you, that's okay too.....I love having you as a client.....I just felt I should say something because you ordered alot of product and you could be getting it at a 50% discount even if you were a PERSONAL USE consultant.

Fondly~Tammy Crayk

Her email back to me.....(notice she wants to "get together".....not just get info mailed to her!)

Tammy,

Thank you for the email. I would love to get together sometime and hear more about your business. You can call me at home or on my cell phone.

Thanks! Talk to you soon. Tammy D.