

# SEMINAR ACHIEVERS' LUNCH 1 APRIL – 30 JUNE 2015

Enjoy a fabulous sit-down, two-course lunch with Mary Kay® VIPs!

## Here's how to qualify:

### Independent Beauty Consultants

#### During the April-June quarter 2015:

Achieve a Diamond, Emerald or Pearl star with a minimum of 2 qualified\* new Team members for the quarter.

OR

Achieve level three of the Race for Red challenge and introduce 5 'Active' new Team Members.

...

To receive a special gift, achieve both of the requirements above. Or achieve one condition and be a Court Achiever.

### Independent Sales Directors

#### During the April-June quarter 2015:

Achieve a Diamond, Emerald or Pearl star with a minimum of 2 qualified\* new Team members for the quarter.

OR

Have 5% or more Red Jackets in your Unit in any (one) month of the promotion quarter.

OR

Achieve Circle of Excellence\*\*

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To receive a special gift, achieve two or more of the conditions above.



# Lunch Challenge – Seminar 2015

## Terms and Conditions: As at April 1, 2015

### Contest Period

April 1, 2015 – June 30, 2015

### Eligibility

Open to all levels of Independent Beauty Consultants and above in both Australia and New Zealand during the promotion period.

### Contest Conditions

#### Independent Beauty Consultants

- During the April-June quarter 2015, achieve a diamond, emerald or pearl star with a minimum of 2 qualified\* new Team members for the quarter. Qualification for both sales and team building is based on the ladder of Success qualification rules.

*OR*

- Achieve the Race for Red challenge and introduce 5 'Active' new Team Members.

#### Independent Sales Directors

- During the April-June quarter 2015, achieve a diamond, emerald or pearl star with a minimum of 2 qualified\* new Team members for the quarter. Qualification for both sales and team building is based on the ladder of Success qualification rules.

*OR*

- Have 5% or more of Red Jackets in your Unit in any (one) month of the promotion quarter.

*OR*

- Have 3 or more Independent Beauty Consultant in your Unit achieve the Race for Red Challenge.

*OR*

- Achieve Circle of Excellence during the 2014-2015 Seminar Year

### Special Gift

- Independent Beauty Consultants

- Achieve both conditions of the promotion. Or achieve 1 condition of the promotion and achieve either the Court of Personal Sales or the Court of Sharing for the 2014-2015 Seminar year and receive a "Special" gift presented to them at Seminar.

- Independent Sales Directors

- Achieve 2 or more conditions of the promotion and receive a "Special" gift presented to them at Seminar.

### Terms and Conditions

1. Promotion Dates: April 1, 2015 to June 30, 2015 as per Applause end of month cut off dates and times.
2. The Seminar Achiever Lunch reward will be a two course sit down lunch at the July 2015 Seminar Conference held on July 23, 2015.
3. Achievers must be fully registered for Seminar 2015 by the 30th of June 2015 to be eligible for the lunch and the special gift reward.
4. The lunch and special gift reward is not transferrable, and no portion of the reward is redeemable for cash.
5. All Independent Beauty Consultants and Independent Sales Directors who achieve must be in good standing with the company to attend the lunch.
6. The Company reserves the right to change the prizes and/or conditions of the program at any time without prior notice. In the event that any changes are made, the revised terms and conditions shall be posted on the Community Page.

*\* A 'Qualified' new Team Member must have a minimum cumulative amount of \$1,000 NZ\$1,100 Section 1 Retail orders processed by the last ordering day of the month following the month in which the Independent Beauty Consultant Agreement was processed. The new Team Member counts for the quarter in which her qualifying order is processed.*

*\* For full achievement requirements and information please refer to each individual program/promotion's terms and conditions located on the Mary Kay Community page.*

*\* The Company reserves the right to change the prizes and/or conditions of the program at any time without prior notice. In the event that any changes are made, the revised terms and conditions shall be posted on the Community Page.*