

# New Sales Director

## TRACK TO RUN

Achieve the Unit Development Bonus in your first month & earn reserved seating and on stage recognition at New Director Education.



### On the Move

IN 3 MONTHS ACHIEVE:

- \$15,000 w/s
- 3 qualified personal team members



### Honors Society

IN 12 MONTHS ACHIEVE:

- \$60,000 w/s
- 50 Unit Members



### Fabulous 50's

IN 6 MONTHS ACHIEVE:

- \$30,000 w/s
- 50 Unit Members



Earn this Ring when you Achieve all 3!



Earn this Ring when you are in the top 3 of your class!

## TRACK YOUR RESULTS BELOW

### MONTH 1

wholesale production: \_\_\_\_\_  
# of qualified team members: \_\_\_\_\_

### MONTH 2

wholesale production: \_\_\_\_\_  
# of qualified team members: \_\_\_\_\_

### MONTH 3

wholesale production: \_\_\_\_\_  
# of qualified team members: \_\_\_\_\_

### MONTH 4

wholesale production: \_\_\_\_\_  
# of qualified team members: \_\_\_\_\_

### MONTH 5

wholesale production: \_\_\_\_\_  
# of qualified team members: \_\_\_\_\_

### MONTH 6

wholesale production: \_\_\_\_\_  
# of qualified team members: \_\_\_\_\_

### MONTH 7

wholesale production: \_\_\_\_\_  
# of qualified team members: \_\_\_\_\_

### MONTH 8

wholesale production: \_\_\_\_\_  
# of qualified team members: \_\_\_\_\_

### MONTH 9

wholesale production: \_\_\_\_\_  
# of qualified team members: \_\_\_\_\_

### MONTH 10

wholesale production: \_\_\_\_\_  
# of qualified team members: \_\_\_\_\_

### MONTH 11

wholesale production: \_\_\_\_\_  
# of qualified team members: \_\_\_\_\_

### MONTH 12

wholesale production: \_\_\_\_\_  
# of qualified team members: \_\_\_\_\_