

Follow The Mary Kay Path to Success!

SALES DIRECTOR

- 24+ unit Members
- Earn profit based on retail sales
- 9% or 13% Unit commission
- 4%, 9% or 13% personal Team Commission

Eligible for:

- Unit Volume Bonus \$500 or more
- Unit Development Bonus of \$300 or \$500
- Star Consultant Bonus of \$300, \$400 or \$500
- Wellness Award Bonus Program of \$800, \$1,300 or \$2,000
- Cadillac Bonus, New Independent Sales Director Program Bonus
- Independent Senior Sales Director Bonus
- Earn the use of a Sales Director Career Car or Cash Compensation option
- Quarterly Star Sales Director recognition and year long consistency prizes
- Attend Leadership Conference • Qualify for Top Sales Director Trip



DIRECTOR IN QUALIFICATION

- You must be active • 10+ active personal team members
- Earn profit based on retail sales
- 4%, 9% or 13% personal team commission
- \$50 Team-building bonus for each qualified personal team member
- Eligible to go on-target for Grand Achiever status
(Grand Achiever Career Car or Cash Compensation option)



FUTURE SALES DIRECTOR

- You must be active • 8+ active personal team members
- Earn profit based on retail sales
- 9% or 13% personal team commission
- \$50 Team-building bonus for each qualified personal team member
- Eligible to go on-target for Grand Achiever status
(Grand Achiever Career Car or Cash Compensation option)



TEAM LEADER

- You must be active and have 5-7 active personal team members
- Earn profit based on retail sales
- 9% or 13% personal team commission
- \$50 Team-building bonus for each qualified personal team member
- Eligible to go on-target for Grand Achiever status
(Grand Achiever Career Car or Cash Compensation option)



STAR TEAM BUILDER

- You must be active and have 3 to 4 active personal team members
- Earn profit based on retail sales • 4% personal team commission
- \$50 Team-building bonus for each qualified personal team member
- \$50 red jacket rebate



SENIOR BEAUTY CONSULTANT

- You must be active and have 1-2 active personal team members
- 4% Personal Team Commission

INDEPENDENT BEAUTY CONSULTANT

- Earn profit based on retail sales • Eligible for Star Consultant
- Company and Unit Prizes • Bonus Products