



Red Means
GO!

3 Month
Action Plan
to your NEW
Lipstick Red
Chevy Cruze!

This action plan is designed to help you complete your car qualifications in 3 months instead of 4!

14 team members + \$6670 Average Wholesale/month = 3 months to qualify

Now when you make *Grand Achiever*,
you could receive the new *Lipstick Red Chevy Cruze!*

How cool is that?! Independent Beauty Consultants who meet Beauty Consultant Grand Achiever qualification or requalification requirements July 2014 through June 2015, have the additional option of selecting the use of a “red” Chevy Cruze!

You Must:

- Be Active!
- Have 14 active personal team members by the end of the qualification period (1-4 months).
- Total production from you and your team must equal \$20,000 wholesale production.
- Your maximum contribution amount is \$5,000 personal production during the qualification period.
- Minimum \$5,000 team wholesale production is required each month.
- To be on-target, you must have 5 active team members and a total of \$5,000 wholesale team production into the distribution center at the end of the month.

Personal Goals:

- Call your Director 2-3 times a week.
- Send your Director your Weekly Accomplishment Sheets.
- Minimum 5 new contacts a day.
- Book 2 appointments a day.
- Sell \$800-\$900 a week.
- \$4,800 personal wholesale will make you a Pearl Star.
- Interview 5 a week.
- GOLD Medal Monthly.
- Recruit people who want more and are willing to work.



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Monthly Plan!

- Place a personal total of \$1,600 wholesale for the month: \$800 by the 15th and an additional \$800 wholesale by the end of the month.
- Personally recruit 5+ - GOLD Medal
- Goal is 2 New Star Consultants, 2 New Qualified Team Members, and 1 New Active Team Member
- Your other active team members will likely take you to \$6,700+, count month 2 and 3 reorders from active consultants as cushion and keep focused on your personal goals.
- You may submit for DIQ with 10+ Active Team Members

Monthly Wholesale Production Example

Personal	\$1,600
New Star	\$1,800
New Star	\$1,800
New Qualified	\$600
New Qualified	\$600
New Active	\$225
	\$6,625

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