

Seminar 2015



Mary Kay® Goals!

I WILL BE A...

Career Level

_____ by Feb. 1st
 _____ by Mar. 1st
 _____ by Apr. 1st
 _____ by May 1st
 _____ by June 1st

CAREER LEVEL

Senior Consultant
 Star Team Builder
 Team Leader
 Future Sales Director
 DIQ (*Be A Star Consultant*)
 On-Target Car
 Grand Achiever

ACTIVE TEAM MEMBERS

1
 3
 5
 8
 10 on the last day of the month
 5 + \$5,000 Team W/S
 14 + Active \$20,000 Team Wholesale production in 1-4 months

OTHER GOALS:

Monthly Retail Goal: \$ _____
 Number of Monthly Selling Appt. _____
 Monthly Wholesale Goal: \$ _____

**Team Member is ACTIVE in the month a min. W/S order goes in and 2 months following the order. Min. order is \$225 W/S.*

QUARTERLY WHOLESALE GOALS:

Dec. 16th - Mar. 15th _____
 March 16th - June 15th _____
 Monthly Team Building Appt: _____
 # of New Team Members per month: _____



QUEEN'S COURT OF PERSONAL SALES

\$40,000 RETAIL production
 July 1, 2014 - June 30th, 2015

QUEEN'S COURT OF SHARING

Min. of 24 new qualified* personal team members - July 1, 2014 - June 30, 2015
(Total \$600+ wholesale orders must be received in the same or following calendar month or new consultants must be a Star consultant one quarter).

CLASS OF 2015 DIRECTOR

Debut as an Independent Sales Director by July 1, 2015, and you will receive fabulous rewards
 Offspring a Sales Director and receive even more prizes!

