

Weekly Tracking Sheet for those that are COMMITTED to being a



Star quarter dates **Q1. June 16 - Sept. 15** Q2. Sept. 16 - Dec. 15 **Q3. Dec. 16 - Mar. 15** Q4 Mar. 16 - June 15

Name: _____ **Week Of:** _____

Contest credit is any combination of at least \$1,800 in wholesale section 1 orders plus qualified new personal team members

I'm Committed: 4 New Bookings, 1-2 guest at events, \$300 retail/week and FINISH Weekly Checklist

1.

4 NEW Bookings

(From Skin Care Parties, Warm Chatter, Referrals, Customer Phone Calls etc).

Name: _____ Date of Booking: _____

_____ / _____
_____ / _____
_____ / _____
_____ / _____
_____ / _____
_____ / _____
_____ / _____

3.

Choose how to CREATE a \$300+ retail week

Skin Care Class		Facials/On The Go appointments		Customer Re-orders	
Hostess	Sales	Name	Sales	Name	Sales
_____	_____ / _____	_____	_____ / _____	_____	_____ / _____
_____	_____ / _____	_____	_____ / _____	_____	_____ / _____
_____	_____ / _____	_____	_____ / _____	_____	_____ / _____
Total SKC: _____		Total F/OTG: _____		Total Re-orders: _____	

Total Sales for the week: _____ **Weekly wholesale ordered:** _____

2.

1 - 2 Guest Event

Name: _____ Event/ #Guests _____

_____ / _____ / _____
_____ / _____ / _____
_____ / _____ / _____
_____ / _____ / _____
_____ / _____ / _____
_____ / _____ / _____
_____ / _____ / _____

4.

Share the opportunity

Face to Face, Phone call, Event ect.

Name: _____ How did you share? _____

_____ / _____
_____ / _____
_____ / _____
_____ / _____
_____ / _____
_____ / _____
_____ / _____

5.

Your Weekly checklist

- Place your Wholesale order**
- I coached every appointment**
- I pre-profiled all my guests**
- Submit your weekly tracking sheet totals on your Directors Unit Website**

Wholesale for this quarter: _____ **Wholesale needed to complete Star:** _____ **New team members added this week:** _____ **Total Active Team:** _____