

Moodie's Miracles

If you NEED a Miracle, Be a Miracle

Rachell Moodie, Sales Director

September 2013



Rachell Moodie

Sales Director

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SEMINAR 2014 GOALS

- 3 NEW Sales Directors
- 3 DIQs
- 5 FREE Cruz Drivers
- Unit Pink Cadillac

2013 GOALS

- 1 NEW Sales Directors
- 2 DIQs
- 2 FREE Cruz Drivers
- Unit Mustang

Monthly GOALS

- 10 New Miracles
- 2 New Red Jackets
- 1 On-Target Car Driver

Hi Moodie's Miracles!

We've completed our first month as our own unit! YAY! I am so proud of each and every one of you! I just KNOW that WE will be a TOP unit in no time!

Thank you to all of you who came to our Unit Debut! It was a beautiful and special time! I also want to thank those of you who contributed to my beautiful gift! I LOVE the plaque, the Starbucks Card and the super cute baby shoes! It was such a surprise and meant a lot to me.

I wanted to give a special shout out to Tara McKinney... our Diamond Star Consultant her FIRST Quarter in the business! Way to go!

We have some REALLY BIG GOALS for this month... We are earning our FIRST FREE UNIT CAR! And I don't want to do it alone... I want to see at least 2 of you on target for YOUR FREE Mary Kay Car! (See the details in the pages to follow). Do YOU want to drive FREE? Let me know and I'll help you get there! EVERYTHING that you do counts toward our car... Selling product, sharing the business information, booking parties... all of it! And don't forget, SEPT 30th is the DEADLINE for our 100 SHARING CONTEST where ONE CUSTOMER AND ONE CONSULTANT will get \$500 CASH each! What would YOU do with an extra \$500? Contact me to schedule the career chat!

Also... Don't forget to enroll your customers for the Holiday edition of the LOOK! It only costs \$0.70/customer and they will get a new Look Book sent to their home with a note from you on the back AND a FREE SAMPLE of the Belara Midnight Eau de Parfum! If you tried to mail them yourself, you would pay more in postage alone! Take advantage of what Mary Kay offers! PLUS: when you enroll your customers between NOW and 10/15, you will get to order the NEW products EARLY! AND it will help jumpstart your Christmas Sales!

Wishing you all of the best and looking forward to helping you make your dreams come true!

With love, Rachell



Words of Wisdom

"Remember, if you do the things you ought to do when you ought to do them, then someday you can do the things you want to do when you want to do them... Whatever you do or dream you can do— begin it. Boldness has genius and power and magic in it." -Mary Kay Ash

Keep Checking www.MoodiesMiracles.com for up-to-date info about upcoming events and recognition

Career Path

Director in Qualification

- 10+ actives growing to 24 in 1-4 months!
- Production during DIQ counts towards FREE CAR
- Eligible to become Director and earn 9% - 13% Unit Commission / Unit bonuses
- Submit Intention to earn Director status
- Meet Monthly Production

Future Director

- 8+ Active team members
- 9%- 13% Unit Commission
- Special Classes at Career Conference & Seminar

Team Leader

- 5-7 active team members
- 9 or 13% Personal Team Commission
- \$50 Team Building Bonus w/ea New Team Member
- Can go On-Target for Chevy Cruze

Star Team Builder

- 3-4 active team members
- 4% Personal Team Commission
- \$50 Red Jacket Rebate Privilege of wearing Red Jacket

Senior Consultant

- 1-2 active team members
- 4% Personal Team Commission
- Senior Consultant Pin Enhancer



Welcome New Miracles

Susan Devlin (Rachell Moodie)

Jennifer Childers (Wendy Hauver)



Recognizing Recruiters



DIQ:

Position Open



Future Director:

Position Open



Team Leader:

Position Open



Star Team Builder:

Wendy Hauver

Cat Broda

Jessica Cecil

Kaitlynn Fleming

Jennifer Childers

Senior Consultant:

Cat Broda

Kathryn Webster

Angela Lang

Leah Johnson



LearnMK,
Achieve,
Succeed™

Top Production *August*

1. Cindy Jewitt
2. Leah Johnson
3. Angela Lang
4. Mary Dunlap
5. Wendy Hauver
6. Susan Devlin
7. Jessica Cecil
8. Dawn Hoffman
9. Katie Allen
10. Tara McKinney



Earn a FREE
Chevy Cruze from Mary Kay
by Christmas!



September 1 - December 31, 2013

Car Qualification Requirements:

- \$20,000 in combined personal/team wholesale (Section 1 production) in one-to-four months
- 14 active team members
- Your team must contribute a minimum of \$15,000 wholesale towards the \$20,000 production requirement.



Sept



On-Target Requirements:

- \$5,000 combined personal / team wholesale Sec. 1 production
 - 5 active personal team members
 - And you must be active.
- These requirements must be met each month to be considered on-target.

Personal Production: \$1,200

Team Production: \$3,800

Minimum Total: \$5,000

Month 1 Car Production: \$5,200

For Example: 1800 + 1200 + 600 + 200 + 200 =
\$4000 team production

Your 13% commission check will be \$520 for
5 active team members!

Active Personal Team Members:

- 1.
- 2.
- 3.
- 4.
- 5.

October

***Add at least 3 active team members
this month.**

Personal Production: \$1,200

Team Production: \$3,800

Minimum Total: \$5,000

Month 2 Car Production: \$5,400

Example: 1800 new + 1200 new + 600 new
+ 600 base team
= \$4,200 team production

Your 13% commission check
\$150 in bonuses will be \$696
for 8 active team members!

Active Team Members:

- 1.
- 2.
- 3.
- 4.
- 5.
6. NEW!
7. NEW!
8. NEW!



Moodie's Miracle Makers

Be a Moodie's Miracle Maker and PICK YOUR PRIZE....Every month now thru Dec. 31st every face you do is 1 face closer to a fabulous Mary Kay prize. Track your faces here and turn in this sheet at the end of each month to receive your prize. Here is what you have to do to win.....

Facial 10 faces plus a w/s order of \$250 or more pick from any one of the MK prizes under that column.

Facial 20 faces plus a w/s order of \$500 or more, pick your MK prize under that column.

Facial 30 faces plus a w/s order of \$750 or more pick your MK prize under that column or any of the other columns.

10 Faces	20 Faces	30 Faces
1.	11.	21.
2.	12.	22.
3.	13.	23.
4.	14.	24.
5.	15.	25.
6.	16.	26.
7.	17.	27.
8.	18.	28.
9.	19.	29.
10.	20.	30.



NAME: _____
 MONTH: _____
 # OF FACES/PRIZE: _____

BONUS Challenge— Do 100 faces between July 1st— Dec— 31st and WIN this Cobalt Blue Mary Kay Tote Bag.

Moodie's Miracle Makers *100 Sharing Challenge*

Aug 1st-Sept 30th, 2013

**\$500 to ONE LUCKY CUSTOMER
&
\$500 to ONE LUCKY CONSULTANT**

HELP YOUR CONSULTANT

With her training by Listening to Mary Kay's business plan & WIN CASH!



ADDITIONAL ENTRIES:

- Refer a friend to listen
- Become a Consultant
- Place your 1st order in the same month as your agreement

Drawing will be done when our unit reaches 100 interviews!



NSD Cathy Littlejohn

Come Celebrate Stars and Cars!

Hosted by NSD Cathy Littlejohn

**Saturday September 21, 2013
Higgins Hall— St. Lawrence Catholic Church
5221 N. Himes Ave. Tampa, FL 33614**

**Cost: \$11 Consultants/ Directors
and \$5 Guests**

**9am— Registration
9:30-12pm— Event +
Hostess Contest Drawing
(Coffee, Tea and Danish provided)**



Brand & Style may vary

Win a Designer Handbag!

All guests will be entered
Into a drawing to win a
Designer Handbag!

**Hostess
Contest Give-Away**

**July 14— Sept. 20
See 2nd Page flier for
details!**

WIN! \$500 CASH!
**\$500 Cash for Hostess
and her Consultant!**

Recognition Stars & Cars

- All 1st Quarter Stars
- All Recruiting Medals for July-Aug.
- All New Malibu Consultant. Car Qualifiers will speak from Aug. 1-Sept. 1.

Payment:

**Directors— MUST RSVP!!
Call in reservations by
Tuesday Sept. 17th.
***May add up until Thursday,
Sept. 19. by NOON!
Office-727-526-1088
Payment due at the Door.
*One check only per Director
Payable to Cathy Littlejohn**

***Consultants and Directors— Bring an extra \$5 to enter Hostess Contest for January Stars and Cars Event!!

Color Confident Certification

Monday Nights @ Pink Possibilities Place
(24824 SR 54, Lutz)
Sept 9-30: 6:30-8:30pm



Mary Kay has launched an amazing new Color Confident Certification and we are so excited to do the training LIVE on Monday Nights!



9/9: Flawless Face

9/16: Brushes

9/23: Eyes

9/30: Lips



When you attend **ALL 4 weeks** in September (with **AT LEAST 1 GUEST** each week), you'll be entered to win **100 FREE Business Cards** featuring the **NEW Color Confident Consultant logo!**

PLUS: When you attend our **Skin Care Test Panel** (with a guest) on **Aug 26th**, you'll get an **extra entry!**

ALL Guests will be entered to win a FREE CUSTOM COLOR LOOK!



Guest Flyer on next page!
Start inviting NOW!



Rachell Moodie
Sales Director

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September 2013 Newsletter

BEE-lieving in:

Don't forget:

Come to your weekly meetings at

Pink Possibilities Place

24824 SR 54, Lutz, FL

(Behind Extreme Adventures)

Monday evenings from 6:30-8:30pm

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
15	16 Moodie's Miracles Unit Meeting @ PPP 6:30-8:30pm COLOR CONFIDENT	17	18	19	20	21 9-12: STARS and CARS event 4-6pm: Deeva Unit Debut
22	23 Moodie's Miracles Unit Meeting @ PPP 6:30-8:30pm COLOR CONFIDENT	24 Booking Night with Lisa	25 Booking Night with Trisha	26	27 MYSTERY NIGHT for STAR CONSULTANTS	28 Camp Holiday
29	30 Moodie's Miracles Unit Meeting @ PPP 6:30-8:30pm COLOR CONFIDENT	Oct 1	2	3	4	5
6	7 Moodie's Miracles Unit Meeting @ PPP 6:30-8:30pm	8	9	10	11	12 Pastries & Pampering @ PPP: 10-12pm
13	14 Moodie's Miracles Unit Meeting @ PPP 6:30-8:30pm	15	16	17	18	19 9am: Making Strides Against Breast Cancer