

# Moodie's Miracles

*If You NEED a Miracle, BE a Miracle*

Rachell Moddie, Sales Director

August 2013



**Rachell Moodie**

Sales Director

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## SEMINAR 2014 GOALS

- 3 NEW Sales Directors
- 3 DIQs
- 5 FREE Cruz Drivers
- Unit Pink Cadillac

## 2013 GOALS

- 1 NEW Sales Directors
- 2 DIQs
- 2 FREE Cruz Drivers
- Unit Mustang

## Monthly GOALS

- 10 New Miracles
- 2 New Red Jackets
- 1 On-Target Car Driver

Hi Moodie's Miracles!

I am so unbelievably proud of each and everyone of you! We are officially our own unit! YAY! :) I can't wait to watch this unit grow and become everything that God intends for us to become!

I hope that all of you will be at our Unit Debut Party on August 24th. Invite your husbands or significant other. Invite your customers, friends, and families. This is a day to celebrate YOU and YOUR successes! Please be sure to RSVP to me as soon as possible because there is a part in the debut for each of you, and I'd like to have it planned! You will LOVE the beautiful rings that our qualified consultants will be getting! And the Sharing Hope pin is more beautiful than the picture showed!

Also: Be sure to RSVP for Robert Jones Makeover Workshop as soon as possible! It WILL fill up, so I am going to register us on Aug 10th... Make sure you've paid by then! You will get AMAZING color training!

When I sit down and think about our Moodie's Miracles unit... I see lots of FREE CARS, OFFSPRING SALES DIRECTORS, DIQs, and RED JACKETS! I see women who NEED Miracles, and therefore ARE Miracles to those around them. I see women who take amazing care of their customers, always providing Golden Rule customer service. I see women of excellence in everything that they do. I see women with determination to reach their goals while keeping their Go-Give attitude.

My pledge to you is to lead by example. To work my business with excellence. To have a servants heart and always be willing to serve those around me. I promise to go above and beyond to help you reach your goals and build the life you've only dreamed about. I will always match my time and effort with your goal and your dream. Never hesitate to reach out to me if you have questions or need help! I am here as your business coach and mentor to help make your dreams come true!

Thank you for being a Miracle!

With love, Rachell



## Words of Wisdom

"Remember, if you do the things you ought to do when you ought to do them, then someday you can do the things you want to do when you want to do them... Whatever you do or dream you can do— begin it. Boldness has genius and power and magic in it." -Mary Kay Ash

Keep Checking [www.MoodiesMiracles.com](http://www.MoodiesMiracles.com) for up-to-date info about upcoming events and recognition

# Career Path

## Director in Qualification

- 10+ actives growing to 24 in 1-4 months!
- Production during DIQ counts towards FREE CAR
- Eligible to become Director and earn 9% - 13% Unit Commission / Unit bonuses
- Submit Intention to earn Director status
- Meet Monthly Production

## Future Director

- 8+ Active team members
- 9%- 13% Unit Commission
- Special Classes at Career Conference & Seminar

## Team Leader

- 5-7 active team members
- 9 or 13% Personal Team Commission
- \$50 Team Building Bonus w/ea New Team Member
- Can go On-Target for Chevy Cruze

## Star Team Builder

- 3-4 active team members
- 4% Personal Team Commission
- \$50 Red Jacket Rebate Privilege of wearing Red Jacket

## Senior Consultant

- 1-2 active team members
- 4% Personal Team Commission
- Senior Consultant Pin Enhancer



# Welcome New Miracles

- Kaitlynn Fleming (Wendy Hauver)  
 Denise Fincher (Rachell Moodie)  
 Tara McKinney (Rachell Moodie)  
 Cindy Jewitt (Rachell Moodie)  
 Leah Johnson (Angela Lang)



# Recognizing Recruiters



**DIQ:**

Position Open



**Future Director:**

Position Open



**Team Leader:**

Position Open



**Star Team Builder:**

Wendy Hauver

Cat Broda

Jessica Cecil

Kaitlynn Fleming

**Senior Consultant:**

Cat Broda

Kathryn Webster

Angela Lang

Leah Johnson



LearnMK,  
Achieve,  
Succeed™

## Top Production \*July\*

1. Tara McKinney
2. Dawn Hoffman
3. Miranda McKay
4. Angela Lang
5. Denise Fincher
6. Shanna Barishman
7. Ola Alak
8. Kaitlynn Fleming

# Moodie's Miracle Makers

Be a Moodie's Miracle Maker and PICK YOUR PRIZE...Every month now thru Dec. 31st every face you do is 1 face closer to a fabulous Mary Kay prize. Track your faces here and turn in this sheet at the end of each month to receive your prize. Here is what you have to do to win....

Facial 10 faces plus a w/s order of \$250 or more pick from any one of the MK prizes under that column.

Facial 20 faces plus a w/s order of \$500 or more, pick your MK prize under that column.

Facial 30 faces plus a w/s order of \$750 or more pick your MK prize under that column or any of the other columns.

10 Faces	20 Faces	30 Faces
1.	11.	21.
2.	12.	22.
3.	13.	23.
4.	14.	24.
5.	15.	25.
6.	16.	26.
7.	17.	27.
8.	18.	28.
9.	19.	29.
10.	20.	30.




NAME: \_\_\_\_\_

MONTH: \_\_\_\_\_

# OF FACES/PRIZE: \_\_\_\_\_

BONUS Challenge— Do 100 faces between July 1st— Dec— 31st and WIN this Cobalt Blue Mary Kay Tote Bag.



# Moodie's Miracle Makers \*100 Sharing Challenge\*

**Aug 1st-Sept 30th, 2013**

**\$500 to ONE LUCKY CUSTOMER  
&  
\$500 to ONE LUCKY CONSULTANT**

**HELP YOUR CONSULTANT**

With her training by Listening to Mary Kay's business plan  
& WIN CASH!



**ADDITIONAL ENTRIES:**

- Refer a friend to listen
- Become a Consultant
- Place your 1st order in the same month as your agreement

\*Drawing will be done when our unit reaches 100 interviews!\*



discover true beauty at any age.....  
Spend the Day with International **robert jones**  
Celebrity Makeup Artist & best selling author Robert Jones.  
**The Total Face Robert Jones Makeover Workshop!!**

**Saturday, August 17, 2013,**  
**Wyndham Hotel Tampa**  
**700 N. Westshore Blvd, Tampa 33607**  
**813-289-8200**  
**Professional Business Dress or MK Dress, no slacks.**  
**\*\*Doors open 7:30am—workshop 8:30—5:00pm\*\***  
**\$58, lunch included**  
**Discount for Hotel Room if needed on Friday.**

Robert will teach YOU everything you need to know about the Mary Kay product line while you are applying your own makeup! You are invited to have some of your best customers/friends to attend with you.  
(everyone attending must pay the registration fee of \$58)

- Wear full makeup to the workshop
- Robert will greet you and personally tell you your correct eye shape
- Learn all about your color products and feel like a pro!
- Learn how to "sculpt" your face to make you look five years younger & five pounds thinner
- Build Color Knowledge & discover key placement for color & concealing products
- This training will help you feel & be more successful & increase your income.
- NEW BOOK—makeup makeovers in 5, 10, 15, 20 minutes.

**A couple lucky guests will be chosen from a raffle to be Robert's models!!**

You receive 1 raffle ticket for attending and you can purchase more raffle tickets to improve your chance to be his MODEL!!

**What should you bring to the workshop? See Page 3 of Flyer or go to [http://www.robertjonesbeauty.com/rjb\\_workshop.htm...bottom left Supply List](http://www.robertjonesbeauty.com/rjb_workshop.htm...bottom left Supply List)**

**DON'T MISS OUT... REGISTER TODAY...THIS WILL SELL OUT**

**Cost: \$58 per person, includes a box lunch, by August 14<sup>th</sup>.**

**Let us know if you want, Ham, Turkey, Roast Beef or a Vegetarian meal on registration form. See Page 2 for specific details and options.**

**\$63 per person after August 14th. If there is enough room.**

**You can call or e-mail below with any questions.**

**813-996-5086 8 am—2 pm - 813-818-2450 24hrs - [kathryn@marykay.com](mailto:kathryn@marykay.com)**

## Color Confident Certification

Monday Nights @ Pink Possibilities Place  
(24824 SR 54, Lutz)  
Sept 9-30: 6:30-8:30pm

Mary Kay has launched an amazing new Color Confident Certification and we are so excited to do the training LIVE on Monday Nights!

**9/9: Flawless Face**

**9/16: Brushes**

**9/23: Eyes**

**9/30: Lips**

When you attend **ALL 4 weeks** in September (with **AT LEAST 1 GUEST** each week), you'll be entered to win **100 FREE Business Cards** featuring the **NEW Color Confident Consultant logo!**

PLUS: When you attend our **Skin Care Test Panel** (with a guest) on **Aug 26th**, you'll get an **extra entry!**

**ALL Guests will be entered to win a FREE CUSTOM COLOR LOOK!**

Guest Flyer on next page!  
Start inviting NOW!



**Rachell Moodie**  
Sales Director

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August 2013 Newsletter

BEE-lieving in:

Don't forget:

Come to your weekly meetings at

**Pink Possibilities Place**

24824 SR 54, Lutz, FL

(Behind Extreme Adventures)

**Monday evenings from 6:30-8:30pm**

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
Aug 4	5 Moodie's Miracles Unit Meeting @ PPP 6:30-8:30pm	6	7	8	9	10
11	12 Moodie's Miracles Unit Meeting @ PPP 6:30-8:30pm	12	14	15 Seminar Awards Night @ PPP 6:30-8:30pm	16	17 Robert Jones Makeover Workshop 8-5pm
18	19 Moodie's Miracles Unit Meeting @ PPP 6:30-8:30pm	20	21	22	23 Show Me the Money @ PPP2 7-9pm	24 10-1pm: Red Jacket/ Directors Meeting 4-6pm: Moodie's Miracles Debut @ PPP
25	26 Moodie's Miracles Unit Meeting @ PPP 6:30-8:30pm	27	28	29	30	31
Sept 1	2 NO MEETING: Happy Labor Day	3	4 Moodie's Miracles Unit Meeting @ PPP 6:30-8:30pm	5	6	7 Pastries and Pampering @ PPP2