

Interview:

1. Tell me a little more about yourself (family, job, hobbies, etc)
2. What puts a smile on your face?
3. Tell me about a time when you felt successful. What did you like most about that?
4. If money and time were no object, what would your life look like in 1 year?

A. Where are you with achieving that?

B. If you can make an extra \$1000/month...

What would you do with that extra money? Pay Bills? Which Bills first? Family Vaca?

D. The only way I know how to do that is MK and it wouldn't be that hard!

5. Based on what you heard on the call, what are 2 reasons that you would make a good MK consultant?

6. Did you learn anything that you didn't already know? Did anything surprise you?

7. What questions did the call bring up about the MK business opportunity?

\*\*It sounds like you should be a MK Director/Consultant, and this is why:

8. On a scale of 1-10

A. If 6-9, ask why not 10, what information could I provide you with to get you to a 10?

B. If no money/time: "How comfortable are you with that?"

C. If no: who do you know that would make a great MK Consultant or Director?

I give a \$50 referral bonus for referring an active consultant