SCAVENGER HUNT:

You're on a mission to find as many people as you can who fit the description on the list. When you find them, let them know the fun game you are playing with your business and since they fit the description of one of the people you are looking for, is there any reason why you couldn't get their name so you could put it on your list. Tell them you are offering something free to all participants when they give you their opinion on our new skin care (*CC* Creams, TWR, Miracle Set, etc).

Then on the first Wednesday of the month, we will be celebrating all our Scavenger Hunt participants with a big party and someone will win \$100 in FREE Mary Kay of their choice! Each consultant who wishes to participate, puts \$10 in the kitty! She can enter all her Test Panel participants for just one \$10 donation. Then, the panelist who wins, her consultant gets \$50 from the kitty to purchase the product with. (So cost of the \$100 free is covered). Panelist must be present to win!

They will be entered once for:

- giving their opinion on the skin care (facial)
- giving their opinion on our business opportunity
- 5 times for hosting a party before the end of the month (+2 guests at party)
- Bringing a friend with them to the Scavenger Hunt Participation party