

A Search for 30 Beautiful Faces

Laugh at the silliness and begin with,

"Oh my goodness! I've been looking for you all day! (Smile and chuckle)

I know this is crazy, but, my name is _____ and I'm a Mary Kay Beauty Consultant, and for fun with my business today, I'm conducting this crazy Scavenger Hunt. I've been looking specifically for someone with _____ and there you are!

May I ask your name? HI Susie,

_____, is there any reason why you couldn't sign my scavenger hunt form? I have a free sample with my business card for helping me out.

I know this is silly, but I sure appreciate your help.

You know, I am looking for 30 women to take part in a Test Panel absolutely FREE and just give me their opinion on our newest product that just came out on the market! I would so VALUE your opinion! Would you be willing to give me your opinion? I have a gift for everyone helping me out!

That would be awesome! I really appreciate it. I have 2 Test Panels scheduled, one on _____ at ____ and one on _____ at ____ which of those days works best for you? Great! I'll put you down for that day. I'll call you to confirm the day before.

Could I get your contact information so I can confirm and just in case we need to reschedule?

"Have you ever tried MK products before? (If so when?) Great, we have some amazing new products launching (cc cream), that's why I am doing the Test Panels and getting opinions. And, as a thank you, when I have completed all my Test Panels (30 opinions), I am having a drawing for \$100 in FREE Mary Kay products! You could win! The drawing will be the first Wednesday of next month and all of my scavenger hunt participants will be entered just for giving me their opinion. I'll remind you of that as it gets closer!