

Interview:

- 1- Tell me a little more about yourself (family, job, hobbies, etc)
- 2- What puts a smile on your face?
- 3- Tell me about a time when you felt successful. What did you like most about that?
- 4- If money and time were no object, what would you want your life to look like in 1 year?
 - a. Where are you with achieving that?
 - b. If she doesn't know- give her a goal: If you can make an extra \$1000/month
 - i. What would you do with that extra money? Pay Bills? Which Bills first? Family Vaca?
 - c. The only way I know how to do that is MK and it wouldn't be that hard!
- 5- Based on what you heard on the call, what are 2 reasons that you would make a good MK consultant?
- 6- Did you learn anything that you didn't already know? Did anything surprise you?
- 7- What questions did the call bring up about the MK business opportunity?

*It sounds like you should be a MK Director, and this is why:
- 8- On a scale of 1-10
 - a. If 6-9, ask why not 10, what information could I provide you with to get you to a 10?
 - b. If no money/time: "How comfortable are you with that?"
 - c. If no: who do you know that would make a great MK Consultant or Director? I give a \$50 referral bonus for referring an active consultant