

Video Follow-up Questions

(Book the time to get their opinion FIRST, then have them watch the video by that date and time)

Date _____

Guest Name _____

Consultant Name _____

1. Tell me about yourself (married, kids, career etc.)
2. What do you like most about your job?
3. What would you change about your job?

4. SHARE YOUR WHY/I-STORY

5. After seeing Vicki's story, was there anything surprising or exciting that you learned about the MK opportunity?
6. Did Vicki's story bring up any questions about the MK business opportunity?
7. There were 4 major reasons Vicki mentioned that women consider starting a MK business of their own. In your wildest dreams, if you were ever to consider this opportunity for yourself, which one would you enjoy the most (money, flexibility, personal growth or powerful mentorship/positive environment)?
8. If you were to be extremely successful with your MK business, what changes would that make in your life?
9. Is there anything that would hold you back from giving this business a try?

10. If you were to consider this business for yourself, on a scale of 1 to 10, how interested might you be? 1 meaning I would never start a business with MK even if I was starving to death and had to eat grass to live, 5 is not an option, and 10 meaning I would love to give this a try, where would you be?

1 2 3 4 5 6 7 8 9 10

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7. There were 4 major reasons Vicki mentioned that women consider starting a MK business of their own. In your wildest dreams, if you were ever to consider this opportunity for yourself, which one would you enjoy the most (money, flexibility, personal growth or powerful mentorship/positive environment)?
8. If you were to be extremely successful with your MK business, what changes would that make in your life?
9. Is there anything that would hold you back from giving this business a try?

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