

CONGRATULATIONS and welcome to Mary Kay and the Moodie's Miracles Unit! I am your business coach and mentor, so rest assured that all of your questions will be answered! I am excited to help you along this journey!

As a brand new consultant, you may be feeling a mixture of emotions (including excitement, fear, doubt and uncertainty). I want to let you know that it is extremely normal to experience all of that. My job is to help you do everything and anything you want with your Mary Kay business by supporting, motivating, and educating you, NOT by pushing you. This is your business and you decide how you want to run it. With that said, let's get started with these **3 simple steps!**

Step 1: Please print out the following by opening the attachments.

Welcome New Consultant

Listen to this recording (from a TOP sister sales director, Roya Mattis) she explains **EVERYTHING** and will answer a LOT of your questions!

It is a 45 minute recording, so sit down with a piece of paper to take notes/questions to answer. She talks a little about her unit, National Area and Division... We are NOT in her area. Our division is Diamond and our National Sales Director is Anita Garrett-Roe, the #1 National Sales Director in Mary Kay!

The USERNAME & PASSWORD are: shutitdown

Step 2: Log in to marykayinTouch.com and watch the "First Steps Video"

When you log on for the first time, you will create your Mary Kay email address.. Be sure to pay attention to this because it cannot change. This will also be your website address (www.marykay.com/XXXX). It defaults to your first initial and last name with some numbers. You will probably want to change it :)

Step 3: BEAT YOUR BOX: When you do this **BEFORE YOUR STARTER KIT ARRIVES**, you will win your first Mary Kay prize- an MK Car Decal!! Woohoo!

- 1. Make a list of 30-60 women you know with skin and email it to me.*
- 2. Fill out your Weekly Plan Template and decide when you will hold skin care classes- email it to me!*
- 3. Book at least 8 classes to be held in the 2 weeks after your starter kit arrives- email me the hostess name, phone number, date and time of class.*
- 4. Shadow me (or your recruiter, or watch at a meeting, or youTube "Barbara Harrison's skin care class) on at least 1-3 skin care classes so that when your starter kit arrives, you know what to do!*
- 5. Listen to the recording above and schedule a time for us to spend 45 minutes on the phone or in person to go over questions and details together (you will need to be near a computer)*

I look forward to working with you as you build a business that will bless you and your future! You will be off to a great start with a new business where the sky is the limit! Feel free to call/text/email me with any questions!

Congratulations and God bless,
Rachell Moodie