Week Ending: _____

| ACTIVITY | MONDAY | TUESDAY | WEDNESDAY | THURSDAY | FRIDAY | SATURDAY | SUNDAY |
|--|--------|---------|-----------|----------|--------|----------|--------|
| 3 New Contacts or Booking calls 100 pts. | | | | | | | |
| Hold Interview 100. pts | | | | | | | |
| Hold Class 100 pts. each | | | | | | | |
| Hold Facial 50 pts. each | | | | | | | |
| For Every Guest invited to Mary Kay Meeting 25 pts. each | | | | | | | |
| For Every Guest that Attends Meeting 50 pts. | | | | | | | |
| For Making 5 Customer Service Calls 50 pts. | | | | | | | |
| Sell \$100 in a Day (Grand Day) 100 pts. | | | | | | | |
| Every person pre-profiled (or reminded of an event 24 hours before event) 5 pts. each | | | | | | | |
| Sell any amount of Product(s) 25 pts. | | | | | | | |
| Total Daily Points | | | | | | | |

Total Weekly Points =

Consultant's Income Producing Activities Name: _____

Week Ending: _____

| ACTIVITY | MONDAY | TUESDAY | WEDNESDAY | THURSDAY | FRIDAY | SATURDAY | SUNDAY |
|--|--------|---------|-----------|----------|--------|----------|--------|
| 3 New Contacts or Booking calls 100 pts. | | | | | | | |
| Hold Interview 100. pts | | | | | | | |
| Hold Class 100 pts. each | | | | | | | |
| Hold Facial 50 pts. each | | | | | | | |
| For Every Guest invited to Mary Kay Meeting 25 pts. each | | | | | | | |
| For Every Guest that Attends Meeting 50 pts. | | | | | | | |
| For Making 5 Customer Service Calls 50 pts. | | | | | | | |
| Sell \$100 in a Day (Grand Day) 100 pts. | | | | | | | |
| Every person pre-profiled (or reminded of an event 24 hours before event) 5 pts. each | | | | | | | |
| Sell any amount of Product(s) 25 pts. | | | | | | | |
| Total Daily Points | | | | | | | |

Total Weekly Points =