

One Week Wonder!!

**THE GOAL: 7 IN 7!!
\$700 (or 30 orders) Within 7 Days!**



You can do it using the following dialog:

"Hi! I am SO excited!! I am starting my very own Mary Kay business and my Director has challenged me to collect 30 orders in the next 7 days to get going!! Would you please take a look at the latest brochure and tell me what you absolutely cannot live without? You get a free gift with your purchase just for helping me out!"

Go through the book with your potential customer and walk away with the order— don't wait for a call or an order in the upcoming days, guide her through the catalog if you need to! And always remember to thank her, telling her how much you appreciate her order and her support.

Use the following to track your progress and you'll be there before you know it!

1. Name _____ \$ _____	16.Name _____ \$ _____
2. Name _____ \$ _____	17.Name _____ \$ _____
3. Name _____ \$ _____	18.Name _____ \$ _____
4. Name _____ \$ _____	19.Name _____ \$ _____
5. Name _____ \$ _____	20.Name _____ \$ _____
6. Name _____ \$ _____	21.Name _____ \$ _____
7. Name _____ \$ _____	22.Name _____ \$ _____
8. Name _____ \$ _____	23.Name _____ \$ _____
9. Name _____ \$ _____	24.Name _____ \$ _____
10.Name _____ \$ _____	25.Name _____ \$ _____
11.Name _____ \$ _____	26.Name _____ \$ _____
12.Name _____ \$ _____	27.Name _____ \$ _____
13.Name _____ \$ _____	28.Name _____ \$ _____
14.Name _____ \$ _____	29.Name _____ \$ _____
15.Name _____ \$ _____	30.Name _____ \$ _____

28 Orders @ \$25 each = \$700!!!

Reimburse yourself for your Starter Kit (\$100 + tax and shipping) and a Qualified Inventory Order (\$600) and receive your \$200 in FREE Mary Kay BONUS products!

That is over \$1800 in retail size products!!

(Inventory must be ordered within 15 days of starting your business to receive the full \$200 Bonus)