

# On your Way... to becoming something More!

## *New Consultant First Steps*

Shhh.. Keep your new business a secret until you have orientation with your director. She will teach you how to share the news in a way that also books an appointment. So smart!

- 1. Be sure to get application completed and into the company.*
- 2. Get Orientation packet in your hands or via email.*
- 3. Make a list of all the women you know.. seek out 30-50 names. Use the included PEOPLE I KNOW SHEET.*
- 4. Send the list to your Director.. be sure you have phone numbers on the list.*
- 5. Have a one on one orientation with your Director live in person is best, if not then on the phone.*
- 6. Listen to all recorded messages your Director asks you to either before orientation appointment or after.*
  - Gift for getting your list to Director*
  - Gift for listening to all recordings*
  - Gift for Having Orientation within 48 hours of sending in your application.*

*"to have something you've never had before, you must do something you've never done before."*

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