

COACH BAG ENTRY FORM:

RECORDING PASSWORD _____ OR MK EVENT _____

MARY KAY
Enriching Women's LivesSM

think pink

Name _____ Date ____ / ____ / ____
Email _____
Address _____
City _____ State _____ Zip _____
Cell phone _____ Home phone _____
Current Occupation _____ Name of Consultant: _____

I know the most about Mary Kay

From attending a Mary Kay party _____ Listening to a CD or Hotline _____ Participating in an event _____

Please choose two boxes that best describes you ("A" first choice and "B" for 2nd choice)

- | | | | |
|--|--|---|--|
| ⇒ Results Oriented <input type="checkbox"/> | ⇒ People Oriented <input type="checkbox"/> | ⇒ Family Oriented <input type="checkbox"/> | ⇒ Detailed Oriented <input type="checkbox"/> |
| ⇒ Quick Decisions <input type="checkbox"/> | ⇒ Intuitive Decisions <input type="checkbox"/> | ⇒ Slow Paced Decisions <input type="checkbox"/> | ⇒ Analytical Decisions <input type="checkbox"/> |
| ⇒ Direct Style <input type="checkbox"/> | ⇒ Motivational Style <input type="checkbox"/> | ⇒ Team Playing Style <input type="checkbox"/> | ⇒ Perfection List Style <input type="checkbox"/> |
| ⇒ Achievement Motivated <input type="checkbox"/> | ⇒ Recognition Motivated <input type="checkbox"/> | ⇒ Security Motivated <input type="checkbox"/> | ⇒ Service Motivated <input type="checkbox"/> |

pink changing livesSM

Please tell me about yourself....

1. If you could make one change, what do you need most in your life right now? _____

2. What do you value or want more of in your life right now?

3. Thinking of your current job, do you.....
⇒ consider it the career of a lifetime? _____
⇒ have flexibility in your schedule to take time off whenever you desire? _____
⇒ honestly feel you are paid what you are worth? _____
⇒ have absolute control over your career (i.e. if you gave it your all for 5 years, could you make a significant change in your financial situation?) _____
4. If you were to try Mary Kay, what is a personal strength that would aid in your success? _____

These are the benefits others enjoy in a Mary Kay business. Which would appeal to you?

- ◇ Making New friends
- ◇ Improving self-confidence
- ◇ Recognition for a job well done
- ◇ Earning extra income for family vacations
- ◇ Opportunity for advancement
- ◇ Being my own boss
- ◇ Unlimited income
- ◇ Company philosophy of "God first, family second, career third"
- ◇ Flexible hours
- ◇ Tax benefits
- ◇ Positive attitude

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Where are you? Circle One

- A - Absolutely, I'm ready to get started!
- B - Buy me a cup of coffee. I have a few questions.
- C - Can't really see myself doing this right now, but keep in touch; my situation could change. For now, I want to continue paying full price for my products.

Thank you for taking time to complete THINK PINK!