

# “Getting” More with Mary Kay



## Guest List

### Tips:

- ❑ Get focused on earning at least the \$100 Free!
- ❑ Get absolute “yeses” “maybe’s” don’t count
- ❑ Get more to come than you need as some last minute will cancel. The more that come the higher your sales will be so the more free product for you. **“more is more”**
- ❑ Get extra free products when you get this list to me by \_\_\_\_\_
- ❑ Get excited about having great skin and a fabulous new look.
- ❑ Get started by calling everyone you know and saying “I’m having a facial party with a really sharp Mary Kay consultant, and I’d really love to have you come and join the fun, it’s by reservation only, can I reserve a seat for you?” ..give time and location

Guest Name	Phone/cell	Address	
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