

10



"Money Talks"



10

Fun Sharing Marathon 7 Day Dash

Get 10 women to listen to the FULL Mary Kay Money Story by March 31st and earn this Exclusive Bracelet. Beautiful Faceted, Opaque Black Glass Beads give this bracelet lots of elegance! WOW!



Can you see yourself with some new team members?

Read Page 2 for details how to work this contest to grow your team!

NSD March Marketing Marathon Recordings Diane phone number then code!

These NSD's took the time to record the Mary Kay Income opportunity in Detail... Just Listen.



Senior National Sales Director Lisa Allison .

Dial: (402) 426-6969 Playback Code: **44523343#**

Web Link: <http://www.whistletree.com/play/87DAUH2IDAHWW4HA>



National Sales Director Joy Breen

Dial: (402) 426-6969 Playback Code: **83374640#**

Web Link: <http://www.whistletree.com/play/87DAU5HJ2435ZSS2>



Senior National Sales Director Maggie Nevarez (In Spanish) Dial: (402) 426-6969

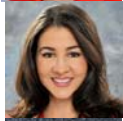
Playback Code: **50862653#** Web Link: <http://www.whistletree.com/play/87DAUE3YWGEUSQ14>



National Sales Director Stacy James

Dial: (402) 426-6969 Playback Code: **40144065#**

Web Link: <http://www.whistletree.com/play/87DAU88467CN1MPX>



National Sales Director Sylvia Kalicak Dial: (402) 426-6969 Playback Code: **22067811#**

Web Link: <http://www.whistletree.com/play/87DAUYFUF3BCGRFV>



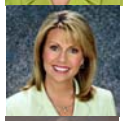
Executive National Sales Director Cheryl Warfield Dial: (402) 426-6969 Playback Code:

47512545# Web Link: <http://www.whistletree.com/play/87DAUCQTQUEEC37Q6>



National Sales Director Pam Shaw Dial: (402) 426-6969 Playback Code: **54281572#**

Web Link: <http://www.whistletree.com/play/87DAUFTMSYESGQ7Q>



Senior National Sales Director Julianne Nagel-Hackett Dial: (402) 426-6969 Playback Code:

88873828# Web Link: <http://www.whistletree.com/play/87DAUF34QP58VE2Z>



National Sales Director Cathy Littlejohn Dial: (402) 426-6969 Playback Code: **28328628#**

Web Link: <http://www.whistletree.com/play/87DAUIBA84T61DGV>

It's so easy to be a winner! Enjoy the growth, the prestige and the prizes! WhooHoo!
 Read Directions! Don't miss out!

- A. call everyone you know and tell them you are in a short "Money Talks" marathon week! You are needing 10 women to listen to the INCOME FACTs about a Mary Kay business. All they need to do is to listen to the recording (beginning to end) and do a quick income package with you over the phone or in person. When they do that they go into a \$free product drawing. I might suggest you give them some free product "on the spot" when you do the income package with them.
- B. Send me your tracking sheet filled out completely and I will order that beautiful bracelet. OH it will look so good with a RED HOT JACKET!
- C. *GET excited about reaching your Dreams, Fast is easy, Slow is HARD!*

GET 10 TO WIN... I know you can do it!

Name	Date listened	Income package Done (check)	Phone and email
1			
2			
3			
4			
5			
6			
7			
8			
9			
10			

10



"Money Talks"

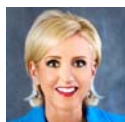


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Fun Sharing Marathon 7 Day Dash

Listen to the REAL INCOME FACTS about the Mary Kay Opportunity, **no obligation-just LISTENING!** How easy is that? For being one of my select 10 women who listen, I will give you a wonderful Mary Kay gift from me and enter you into a **Mary Kay Drawing**. Someone will win, it might as well be **YOU!**

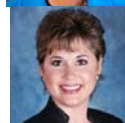
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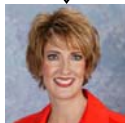
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Senior National Sales Director Maggie Nevarez (In Spanish) Dial: (402) 426-6969

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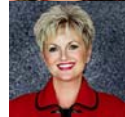
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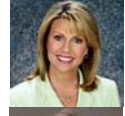
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The first way we make money with the highest \$ per hour is teaching private skincare appointments. They take one hour so ...**Based on your current schedule how many one hour appointments could you hold in a 7 day period?** _____

Teaching time 1 hr.

# of classes	x	average sales per class	=	Total for week
_____		_____	=	_____
				- _____ Cost of Product
				_____ (assuming 50% discount)
				- _____ Free Product cost
				Profit \$_____ Week

Weekly Profit multiplied by 4 weeks:

Weekly Profit \$_____ x 4 weeks = \$_____ mth **1**
Would _____ extra a month in your family budget, make a difference for you?

Reorders

National Average

100 customers on average reorder \$10 per month

100x\$10 = \$1000 sold or \$500 profit, no free product cost \$500 mth **2**

Internet Reorders

National Average

100 customers on average reorder \$20 per month

100x\$20= \$2000 sold or \$1000 profit, no free product cost

less time than the phone reorders \$1000 mth **3**

Do you like the fact that you are earning money in the future for work done yesterday and that you earn the money over and over?

Can you begin to see how Mary Kay really does offer great income part time?

On the Go 15 minute appointment

These are either scheduled or unscheduled showing everything you are featuring that week in the “on the go kit”.

On average if you do one a day you will sell \$1000mth/\$500 profit \$500 mth **4**

Would 15 minutes a day be worth 500 a month profit?

Your total monthly income \$_____

Is your bank account ready for the monthly cash you can earn?

What would be some of the things you would do with the extra money coming in every month?

If time permits go over Car Earners 4-8 hrs per week 36,000 in first year, up every year

Directors 15-25 hrs per week, 46,000 in first year, up every year

Nationals 350,000 average per year. Show top Nationals in Applause

mthly income. Isn't nice to know that if you needed a career in MK it's available?

Is there any reason why you wouldn't want to go ahead and complete an application to the company I think you'd be great?