

# Weekly Records

## *Week 1 ~ 9/15-9/21*

My  
Goal \_\_\_\_\_

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### **MK NON IPA:**

- \_\_\_\_\_ 6 Most Important Things List (\$2 MK BUCKS)
- \_\_\_\_\_ Listen to Deb Erickson Positive Affirmations EVERYDAY(\$2 MK BUCKS)
- \_\_\_\_\_ Gratitude Journal 3-5 things (\$2 MK BUCKS)
- \_\_\_\_\_ Your weekly unit helper at meeting (\$5 MK BUCKS)

### **IPA BUCKS:**

Pick as many as you like (the more IPA'S the more MK BUCKS you earn to shop with at our boutique)

- 1. Submit your Weekly Accomplishment Sheet (WAS): \_\_\_\_\_ (\$5 MK BUCKS)
- 2. Discuss your goals with your Director: \_\_\_\_\_ (\$10 MK BUCKS)
- 3. Sell at least \$100 this week: \_\_\_\_\_ (\$2 MK BUCKS PER \$100)
- 4. "Book a party and obtain the guest list \_\_\_\_\_ (\$5 MK BUCKS PER PARTY)

	HOSTESS NAME	DATE OF PARTY
1.	_____	_____
2.	_____	_____
3.	_____	_____
4.	_____	_____
5.	_____	_____

\*To count hostess for MK BUCKS list hostess name and date of party

### **BONUS BUCKS:**

List your Bonus here: \_\_\_\_\_ \$ \_\_\_\_\_

*Transfer all weekly MK BUCKS & Bonus to Talley Sheet*

# Weekly Records

**Week 2 ~ 9/22-9/28**

My Goal \_\_\_\_\_

**MK NON IPA:**

- \_\_\_\_\_ 6 Most Important Things List (\$2 MK BUCKS)
- \_\_\_\_\_ Listen to Deb Erickson Positive Affirmations EVERYDAY(\$2 MK BUCKS)
- \_\_\_\_\_ Gratitude Journal 3-5 things (\$2 MK BUCKS)
- \_\_\_\_\_ My Image Rocks ~black & white attire, hair, and makeup (\$4 MK BUCKS)
- \_\_\_\_\_ Your weekly unit helper at meeting (\$5 MK BUCKS)

**IPA BUCKS:**

Pick as many as you like (the more IPA'S the more MK BUCKS you earn to shop with at our boutique)

- 1. Submit your Weekly Accomplishment Sheet (WAS): \_\_\_\_\_ (\$5 MK BUCKS)
- 2. Show 5 NEW people the NEW MK@PLAY \_\_\_\_\_ (\$2 MK BUCKS PER PERSON)
- 3. Sell at least \$100 this week: \_\_\_\_\_ (\$2 MK BUCKS PER \$100)
- 4. Bring Guest to your Meeting \_\_\_\_\_ (\$5 MK BUCKS PER GUEST)

**NAME OF LEAD & NAME @ PLAY SAMPLED**

**NAME OF GUEST ATTENDING**

- 1. \_\_\_\_\_
- 2. \_\_\_\_\_
- 3. \_\_\_\_\_
- 4. \_\_\_\_\_
- 5. \_\_\_\_\_

- 1. \_\_\_\_\_
- 2. \_\_\_\_\_
- 3. \_\_\_\_\_
- 4. \_\_\_\_\_
- 5. \_\_\_\_\_

\*To count guest for MK BUCKS list name above

**BONUS BUCKS:**

List your Bonus here: \_\_\_\_\_ \$

*Transfer all weekly MK BUCKS & Bonus to Talley Sheet*

# Weekly Records

## *Week 3 ~ 9/29-10/5*

My  
Goal \_\_\_\_\_

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### **MK NON IPA:**

- \_\_\_\_\_ 6 Most Important Things List (\$2 MK BUCKS)
- \_\_\_\_\_ Listen to Deb Erickson Positive Affirmations EVERYDAY (\$2 MK BUCKS)
- \_\_\_\_\_ Office Non People Task (\$2 MK BUCKS)
- \_\_\_\_\_ Send Customer Birthday Cards for the Month of Oct. (\$2 MK BUCKS)
- \_\_\_\_\_ Your weekly unit helper at meeting (\$5 MK BUCKS)

### **IPA BUCKS:**

Pick as many as you like (the more IPA'S the more MK BUCKS you earn to shop with at our boutique)

- 1. Submit your Weekly Accomplishment Sheet (WAS): \_\_\_\_\_ (\$5 MK BUCKS)
- 2. Share MK Marketing Plan with 3 prospect this week (3-way appt. with director or bring to meeting) \_\_\_\_\_ (\$15 MK BUCKS)
- 3. Sell at least \$200 this week: \_\_\_\_\_ (\$2 MK BUCKS PER \$200)
- 4. Warm Chatter 5 New contacts this week \_\_\_\_\_ (\$5 MK BUCKS)

### **NAME OF PROSPECT**

- 1. \_\_\_\_\_
- 2. \_\_\_\_\_
- 3. \_\_\_\_\_

\*To count prospect for MK BUCKS list name above

### **BONUS BUCKS:**

List your Bonus here: \_\_\_\_\_ \$ \_\_\_\_\_

*Transfer all weekly MK BUCKS & Bonus to Talley Sheet*

# Weekly Records

***Week 4~ 10/6-10/12***

My  
Goal \_\_\_\_\_

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**MK NON IPA:**

- \_\_\_\_\_ 6 Most Important Things List (\$2 MK BUCKS)
- \_\_\_\_\_ Listen to Deb Erickson Positive Affirmations EVERYDAY (\$2 MK BUCKS)
- \_\_\_\_\_ Write notes to team and/or customer (\$2 MK BUCKS)
- \_\_\_\_\_ Your weekly unit helper at meeting (\$5 MK BUCKS)

**IPA BUCKS:**

Pick as many as you like (the more IPA'S the more MK BUCKS you earn to shop with at our boutique)

- 1. Submit your Weekly Accomplishment Sheet (WAS): \_\_\_\_\_ (\$5 MK BUCKS)
- 2. Discuss your progress of your goal with your Director \_\_\_\_\_ (\$10 MK BUCKS)
- 3. Sell at least \$200 this week: \_\_\_\_\_ (\$2 MK BUCKS PER \$200)
- 4. Ask Customer for Referrals \_\_\_\_\_ (2 MK BUCKS PER REFERRAL)
- 5. Give your business card with sample \_\_\_\_\_ (10 MK BUCKS)  
To 5 NEW people and get their number!

**NAME OF NEW CUSTOMER FROM SAMPLE HANDOUT**

- 1. \_\_\_\_\_
- 2. \_\_\_\_\_
- 3. \_\_\_\_\_
- 4. \_\_\_\_\_
- 5. \_\_\_\_\_

\*To count MUST have name for MK BUCKS list name above

**BONUS BUCKS:**

List your Bonus here: \_\_\_\_\_ \$ \_\_\_\_\_

*Transfer all weekly MK BUCKS & Bonus to Talley Sheet*

# Weekly Records

## Week 5 ~ 10/13-10/19

My  
Goal \_\_\_\_\_

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### MK NON IPA:

- \_\_\_\_\_ 6 Most Important Things List (\$2 MK BUCKS)
- \_\_\_\_\_ Listen to Deb Erickson Positive Affirmations EVERYDAY (\$2 MK BUCKS)
- \_\_\_\_\_ Write notes to team and/or customer (\$2 MK BUCKS)
- \_\_\_\_\_ My Image Rocks ~black & white attire, hair, and makeup (\$4 MK BUCKS)
- \_\_\_\_\_ Your weekly unit helper at meeting (\$5 MK BUCKS)

### IPA BUCKS:

Pick as many as you like (the more IPA'S the more MK BUCKS you earn to shop with at our boutique)

- 1. Submit your Weekly Accomplishment Sheet (WAS): \_\_\_\_\_ (\$5 MK BUCKS)
- 2. Sell at least \$200 this week: \_\_\_\_\_ (\$2 MK BUCKS PER \$200)
- 3. Book a Perfect Start~ 8 parties within 2 weeks \_\_\_\_\_ (\$30 MK BUCKS PER REFERRAL)

#### HOSTESS NAME

#### DATE OF PARTY

- |    |       |       |
|----|-------|-------|
| 1. | _____ | _____ |
| 2. | _____ | _____ |
| 3. | _____ | _____ |
| 4. | _____ | _____ |
| 5. | _____ | _____ |
| 6. | _____ | _____ |
| 7. | _____ | _____ |
| 8. | _____ | _____ |

\*To count hostess for MK BUCKS list hostess name and date of party

### BONUS BUCKS:

List your Bonus here: \_\_\_\_\_ \$ \_\_\_\_\_

*Transfer all weekly MK BUCKS & Bonus to Talley Sheet*

# Weekly Records

## Week 6 ~ 10/20-10/26

My Goal \_\_\_\_\_

### MK NON IPA:

- \_\_\_\_\_ 6 Most Important Things List (\$2 MK BUCKS)
- \_\_\_\_\_ Listen to Deb Erickson Positive Affirmations EVERYDAY (\$2 MK BUCKS)
- \_\_\_\_\_ Gratitude Journal 3-5 things (\$2 MK BUCKS)
- \_\_\_\_\_ Your weekly unit helper at meeting (\$5 MK BUCKS)

### IPA BUCKS:

Pick as many as you like (the more IPA'S the more MK BUCKS you earn to shop with at our boutique)

- 1. Submit your Weekly Accomplishment Sheet (WAS): \_\_\_\_\_ (\$5 MK BUCKS)
- 2. Sell a TimeWise Repair this week: \_\_\_\_\_ (\$10 MK BUCKS )
- 3. Contact 15 Customers for follow up \_\_\_\_\_ (\$15 MK BUCKS )
- 4. Book a Party and obtain the guest list \_\_\_\_\_ ( \$3 MK BUCKS PER PARTY BOOKED)

#### HOSTESS NAME

#### DATE OF PARTY

- |    |       |       |
|----|-------|-------|
| 1. | _____ | _____ |
| 2. | _____ | _____ |
| 3. | _____ | _____ |
| 4. | _____ | _____ |
| 5. | _____ | _____ |
| 6. | _____ | _____ |
| 7. | _____ | _____ |
| 8. | _____ | _____ |

\*To count hostess for MK BUCKS list hostess name and date of party

### BONUS BUCKS:

List your Bonus here: \_\_\_\_\_ \$ \_\_\_\_\_

*Transfer all weekly MK BUCKS & Bonus to Talley Sheet*

# Weekly Records

**Week 7 ~ 10/27-11/2**

My  
Goal \_\_\_\_\_

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**MK NON IPA:**

- \_\_\_\_\_ 6 Most Important Things List (\$2 MK BUCKS)
- \_\_\_\_\_ Listen to Deb Erickson Positive Affirmations EVERYDAY (\$2 MK BUCKS)
- \_\_\_\_\_ Gratitude Journal 3-5 things (\$2 MK BUCKS)
- \_\_\_\_\_ Send Customer Birthday Cards for the Month of Nov. (\$2 MK BUCKS)
- \_\_\_\_\_ Your weekly unit helper at meeting (\$5 MK BUCKS)

**IPA BUCKS:**

Pick as many as you like (the more IPA'S the more MK BUCKS you earn to shop with at our boutique)

- 1. Submit your Weekly Accomplishment Sheet (WAS): \_\_\_\_\_ (\$5 MK BUCKS)
- 2. Add 1 New Skin Care Customer \_\_\_\_\_ (\$10 MK BUCKS for each skin care customer)
- 3. Do a "Practice interview" with your Director  
Or Bring guest to Success Night \_\_\_\_\_ (\$5 MK BUCKS per interview or guest at meeting )
- 4. Sell at least \$300 this week \_\_\_\_\_ ( \$6 MK BUCKS per \$300 in Sales)

**PRACTICE INTERVIEW**

**DATE OF INTERVIEW**

- |          |       |
|----------|-------|
| 1. _____ | _____ |
| 2. _____ | _____ |
| 3. _____ | _____ |
| 4. _____ | _____ |
| 5. _____ | _____ |

\*To count interview for MK BUCKS list name and date of interview

**BONUS BUCKS:**

List your Bonus here: \_\_\_\_\_ \$ \_\_\_\_\_

*Transfer all weekly MK BUCKS & Bonus to Talley Sheet*

# Weekly Records

## Week 8 ~ 11/3-11/9

My Goal \_\_\_\_\_

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### MK NON IPA:

- \_\_\_\_\_ 6 Most Important Things List (\$2 MK BUCKS)
- \_\_\_\_\_ Listen to Deb Erickson Positive Affirmations EVERYDAY (\$2 MK BUCKS)
- \_\_\_\_\_ Gratitude Journal 3-5 things (\$2 MK BUCKS)
- \_\_\_\_\_ Your weekly unit helper at meeting (\$5 MK BUCKS)

### IPA BUCKS:

Pick as many as you like (the more IPA'S the more MK BUCKS you earn to shop with at our boutique)

- 1. Submit your Weekly Accomplishment Sheet (WAS): \_\_\_\_\_ (\$5 MK BUCKS)
- 2. Discuss your goal with your Director \_\_\_\_\_ (\$10 MK BUCKS )
- 3. Create a Facial Box & Put in location \_\_\_\_\_ (\$5 MK BUCKS per location )
- 4. Book a Party and obtain the guest list \_\_\_\_\_ ( \$3 MK BUCKS PER PARTY BOOKED)

### **FACIAL BOX BUSINESS**

### **LOCATION**

- |          |       |
|----------|-------|
| 1. _____ | _____ |
| 2. _____ | _____ |
| 3. _____ | _____ |
| 4. _____ | _____ |
| 5. _____ | _____ |

\*To count location for MK BUCKS list business name and date dropped off and pick up

### BONUS BUCKS:

List your Bonus here: \_\_\_\_\_ \$ \_\_\_\_\_

*Transfer all weekly MK BUCKS & Bonus to Talley Sheet*



# Weekly Records

**Week 9~ 11/10-11/16**

**Veterans Day Guest Event (Bring Vets to be facialed)**

My Goal \_\_\_\_\_

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**MK NON IPA:**

- \_\_\_\_\_ 6 Most Important Things List (\$2 MK BUCKS)
- \_\_\_\_\_ Listen to Deb Erickson Positive Affirmations EVERYDAY (\$2 MK BUCKS)
- \_\_\_\_\_ My Image Rocks ~RED, WHITE AND BLUE, hair, and makeup (\$4 MK BUCKS)
- \_\_\_\_\_ Office Non People Task (\$2 MK BUCKS)
- \_\_\_\_\_ Your weekly unit helper at meeting (\$5 MK BUCKS)

**IPA BUCKS:**

Pick as many as you like (the more IPA'S the more MK BUCKS you earn to shop with at our boutique)

- 1. Submit your Weekly Accomplishment Sheet (WAS): \_\_\_\_\_ (\$5 MK BUCKS)
- 2. Give your business card, with a sample to 5 NEW women. Ask for their number to get their opinion \_\_\_\_\_ (\$15 MK BUCKS )
- 3. Bring Vet to be facialed to your Success Night \_\_\_\_\_ (\$5 MK BUCKS per guest that you bring )
- 4. Sell at least \$400 in sales \_\_\_\_\_ ( \$8 MK BUCKS per \$400 in Sales)

**NAMES:**

**LOCATION & DATE YOU MET THEM:**

- |          |       |
|----------|-------|
| 1. _____ | _____ |
| 2. _____ | _____ |
| 3. _____ | _____ |
| 4. _____ | _____ |
| 5. _____ | _____ |

\*To count name for MK BUCKS list location & date

**BONUS BUCKS:**

List your Bonus here: \_\_\_\_\_ \$ \_\_\_\_\_

*Transfer all weekly MK BUCKS & Bonus to Talley Sheet*

# Weekly Records

**Week 10 ~ 11/17-11/23**

My  
Goal \_\_\_\_\_

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**MK NON IPA:**

- \_\_\_\_\_ 6 Most Important Things List (\$2 MK BUCKS)
- \_\_\_\_\_ Listen to Deb Erickson Positive Affirmations EVERYDAY (\$2 MK BUCKS)
- \_\_\_\_\_ My Image Rocks ~black & white attire, hair, and makeup (\$4 MK BUCKS)
- \_\_\_\_\_ Office Non People Task (\$2 MK BUCKS)
- \_\_\_\_\_ Your weekly unit helper at meeting (\$5 MK BUCKS)

**IPA BUCKS:**

Pick as many as you like (the more IPA'S the more MK BUCKS you earn to shop with at our boutique)

- 1. Submit your Weekly Accomplishment Sheet (WAS): \_\_\_\_\_ (\$5 MK BUCKS)
- 2. Give yourself 3 Bucks for each person you reach \_\_\_\_\_ (\$3 MK BUCKS per contact )  
That took one of your cards/sample last week. Give yourself \_\_\_\_\_ (\$3 MK BUCKS per booking)  
An additional \$3 Bucks for each one that you booked
- 3. Share MK Marketing with your Director \_\_\_\_\_ (\$5 MK BUCKS per interview)

**NAMES:**

**DATE BOOK OR OPINION GIVEN:**

- |          |       |
|----------|-------|
| 1. _____ | _____ |
| 2. _____ | _____ |
| 3. _____ | _____ |
| 4. _____ | _____ |
| 5. _____ | _____ |

\*To count name for MK BUCKS list date booked or opinion given

**BONUS BUCKS:**

List your Bonus here: \_\_\_\_\_ \$ \_\_\_\_\_

*Transfer all weekly MK BUCKS & Bonus to Talley Sheet*

# Weekly Records

## *Week 11 ~ 11/24-11/30*

My  
Goal \_\_\_\_\_

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### **MK NON IPA:**

- \_\_\_\_\_ 6 Most Important Things List (\$2 MK BUCKS)
- \_\_\_\_\_ Listen to Deb Erickson Positive Affirmations EVERYDAY (\$2 MK BUCKS)
- \_\_\_\_\_ Write and Share your own Affirmations(\$4 MK BUCKS)
- \_\_\_\_\_ Send Customer Birthday Cards for the Month of Nov. (\$2 MK BUCKS)
- \_\_\_\_\_ Your weekly unit helper at meeting (\$5 MK BUCKS)

### **IPA BUCKS:**

Pick as many as you like (the more IPA'S the more MK BUCKS you earn to shop with at our boutique)

- 1. Submit your Weekly Accomplishment Sheet (WAS): \_\_\_\_\_ (\$5 MK BUCKS)
- 2. Sell at least \$300 this week \_\_\_\_\_ (\$6 MK BUCKS per \$300 )
- 3. Book a party and get the guest list \_\_\_\_\_ (\$3 MK BUCKS per booking)

### **HOSTESS NAME:**

### **DATE OF PARTY:**

- |          |       |
|----------|-------|
| 1. _____ | _____ |
| 2. _____ | _____ |
| 3. _____ | _____ |
| 4. _____ | _____ |
| 5. _____ | _____ |

\*To count booking for MK BUCKS must have hostess name, date, & guest list

### **BONUS BUCKS:**

List your Bonus here: \_\_\_\_\_ \$ \_\_\_\_\_

*Transfer all weekly MK BUCKS & Bonus to Talley Sheet*

# Weekly Records

**Week 12 ~ 12/1-12/7**

My Goal \_\_\_\_\_

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**MK NON IPA:**

- \_\_\_\_\_ 6 Most Important Things List (\$2 MK BUCKS)
- \_\_\_\_\_ Listen to Deb Erickson Positive Affirmations EVERYDAY (\$2 MK BUCKS)
- \_\_\_\_\_ My Image Rocks ~black & white attire, hair, and makeup (\$4 MK BUCKS)
- \_\_\_\_\_ Send Customer Birthday Cards for the Month of Dec. (\$2 MK BUCKS)
- \_\_\_\_\_ Your weekly unit helper at meeting (\$5 MK BUCKS)

**IPA BUCKS:**

Pick as many as you like (the more IPA'S the more MK BUCKS you earn to shop with at our boutique)

- 1. Submit your Weekly Accomplishment Sheet (WAS): \_\_\_\_\_ (\$5 MK BUCKS)
- 2. Contact current customers & schedule an "Update facial" \_\_\_\_\_ (\$3. MK BUCKS per booking )
- 3. Sell at least \$500. this week \_\_\_\_\_ (\$10 MK BUCKS per \$500.)
- 4. Book a Perfect Start~ 8 parties within 2 weeks \_\_\_\_\_ (\$30 MK BUCKS )

**HOSTESS NAME**

**DATE OF PARTY**

1. _____	_____
2. _____	_____
3. _____	_____
4. _____	_____
5. _____	_____
6. _____	_____
7. _____	_____
8. _____	_____

\*To count hostess for MK BUCKS list hostess name and date of party

**BONUS BUCKS:**

List your Bonus here: \_\_\_\_\_ \$ \_\_\_\_\_

*Transfer all weekly MK BUCKS & Bonus to Talley Sheet*

# Weekly Records

## Week 13 ~ 12/8-12/14

My Goal \_\_\_\_\_

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### MK NON IPA:

- \_\_\_\_\_ 6 Most Important Things List (\$2 MK BUCKS)
- \_\_\_\_\_ Listen to Deb Erickson Positive Affirmations EVERYDAY (\$2 MK BUCKS)
- \_\_\_\_\_ My Image Rocks ~black & white attire, hair, and makeup (\$4 MK BUCKS)
- \_\_\_\_\_ Gratitude Journal 3-5 things (\$2 MK BUCKS)
  
- \_\_\_\_\_ Your weekly unit helper at meeting (\$5 MK BUCKS)

### IPA BUCKS:

Pick as many as you like (the more IPA'S the more MK BUCKS you earn to shop with at our boutique)

- 1. Submit your Weekly Accomplishment Sheet (WAS): \_\_\_\_\_ (\$5 MK BUCKS)
- 2. Sell at least \$500. this week \_\_\_\_\_ (\$10 MK BUCKS per \$500.)
- 3. Book a Holiday Makeover \_\_\_\_\_ (\$5 MK BUCKS each makeover booked)
- 4. Have 8 active team members to attend Leadership \_\_\_\_\_ (\$200 MK BUCKS)

#### MAKEOVER NAME

#### DATE OF PARTY

- |          |       |
|----------|-------|
| 1. _____ | _____ |
| 2. _____ | _____ |
| 3. _____ | _____ |
| 4. _____ | _____ |
| 5. _____ | _____ |
| 6. _____ | _____ |
| 7. _____ | _____ |
| 8. _____ | _____ |

\*To count hostess for MK BUCKS list hostess name and date of party

### BONUS BUCKS:

List your Bonus here: \_\_\_\_\_ \$ \_\_\_\_\_

*Transfer all weekly MK BUCKS & Bonus to Talley Sheet*