

Maria's Miracle Makers

September 2013 Edition
With August 2013 Results



Maria Edgington

Rock your way to the TOP in 2013

Seminar 2014 Goals

3 New Offspring Units
Half Million \$ Unit

September Goals

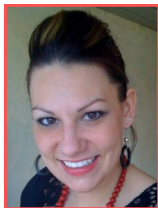
3 New Red Jackets
5 Stars

September BIRTHDAYS & ANNIVERSARIES

Birthdays	Day
Emily F. McDaniel	2
Paul Pace	3
Becky Berry	5
Deanita S. Henry	5
ShaNee N. Boucher	7
Andrea D. Kinlen	11
Eric M. Blevins	19
Jennifer L. Perry	23
Lisa A. Westlind	23
Angela Galli	26
Karly Meadows	27
Sarah L. Babbel	28
Mary A. Huish	28
Shannon L. Cox	29
Hollie C. Bench	30
Anniversaries	Years
Joann L. Barber	4



August Royalty



Queen of Sales
Jacqui Burchett



Queen of Sharing
Melina Clark



Queen of Wholesale
Bailey Gentry

One woman can™ be YOU!



This exclusive keepsake ceramic hinged box commemorating the Mary Kay 50th Anniversary year can be yours when you place a single \$400 or more Section 1 wholesale order during the month of September 2013!

From the Director's Chair

Hello Miracle Makers!!!

Wow! It's September! Friday, September 13th is Mary Kay's 50th anniversary!! As I think about when she started this Co... she had so many reasons to NOT do it (ie: her husband died a month before opening, her lawyers, bankers, accountant told her it was not a good idea, etc.). But she DID it! She had a DREAM in her heart, had a VISION and made a plan. She didn't quit even when there were MANY obstacles. One Woman Can and she DID do that WE HAVE this opportunity. How will you carry on her dream? There are SO many ways. We have the BEST products (share). We have the BEST opportunity for women (share).

September kicks off the FALL. The beautiful new Fairytales & Fantasy Color Collection... did you see the Fall TREND report on your website? You can be 'on trend' in Fashion and Color and then offer it to your customers! The NEW MK at Play collection —great products at \$10 each for the young (and young at heart!). I'm excited to have a NEW skin care system for Acne (and Acne prone skin)...Clear Proof! Wow... clearer skin in 7 days!

And the HOLIDAYS... great selection for gifts for you and your customers!! Start now getting a WISH LIST from your customers. I love to offer this service and it's a whole extension of our business.

But most of all, there are women out there looking for this OPPORTUNITY. Will you share this GIFT with others? There are many ways... You can share, build your team and create a life of your dreams. Did you know?... ALL Future Directors and DIQs can come to LEADERSHIP in New Orleans in January!! Do you want to move up into a leadership role??

September 15th is our FIRST Star Quarter! All 4 Quarter Stars....get all the attention in Mary Kay, and this year will be no exception. You will get to spin the wheel at Seminar next year for a 5th gift. You'll earn the ALL-STAR luncheon with 14,400 in Star Points (remember team building adds to this point total). This Quarter is REALLY important. The deadline is Sept 15th. Call me if you need ideas.

The CHOICES we make ARE THE GREAT Difference-maker! MAKE productive and winning ones today!

I believe in YOU!

Maria



Star Consultant Quarterly Contest

First Quarter On-Target STARS
June 16, 2013 -- September 15, 2013

Consultant Name	Current Wholesale Production	\$1,800 Sapphire	\$2,400 Ruby	\$3,000 Diamond	\$3,600 Emerald	\$4,800 Pearl
BAILEY GENTRY	\$1,806.50	STAR	\$593.50	\$1,193.50	\$1,793.50	\$2,993.50
MARIA EDGINGTON	\$1,195.50	\$604.50	\$1,204.50	\$1,804.50	\$2,404.50	\$3,604.50
DARCEY SMITH	\$1,171.00	\$629.00	\$1,229.00	\$1,829.00	\$2,429.00	\$3,629.00
MELINA CLARK	\$881.75	\$918.25	\$1,518.25	\$2,118.25	\$2,718.25	\$3,918.25
JACQUI BURCHETT	\$725.50	\$1,074.50	\$1,674.50	\$2,274.50	\$2,874.50	\$4,074.50
CHRISTINA HALL	\$587.00	\$1,213.00	\$1,813.00	\$2,413.00	\$3,013.00	\$4,213.00
KRISTI RAGHAVAN	\$522.00	\$1,278.00	\$1,878.00	\$2,478.00	\$3,078.00	\$4,278.00
MELISSA WINBERG	\$479.50	\$1,320.50	\$1,920.50	\$2,520.50	\$3,120.50	\$4,320.50
KELLY TAYLOR	\$467.25	\$1,332.75	\$1,932.75	\$2,532.75	\$3,132.75	\$4,332.75
ANN MASON	\$452.75	\$1,347.25	\$1,947.25	\$2,547.25	\$3,147.25	\$4,347.25
AMANDA ANDREWS	\$441.75	\$1,358.25	\$1,958.25	\$2,558.25	\$3,158.25	\$4,358.25
HAYLI MILLER	\$414.50	\$1,385.50	\$1,985.50	\$2,585.50	\$3,185.50	\$4,385.50
BARBARA JACKSON	\$413.50	\$1,386.50	\$1,986.50	\$2,586.50	\$3,186.50	\$4,386.50
JENNIPHER CLINE	\$403.50	\$1,396.50	\$1,996.50	\$2,596.50	\$3,196.50	\$4,396.50

Welcome New Consultants

New Consultant
Bailey B. Gentry

From
WOODWARD, OK

Sponsored by
Melina Clark

A **COLOR** CONFIDENT YOU Begins Here!



With makeup, a woman can change from an understated beauty to a smart professional to a glamour girl in a matter of minutes. Because of its power to transform, makeup can sometimes seem a little intimidating. The good news? None of it's permanent. Plus, it's the playing and experimenting that makes makeup fun! But if you need a little boost of confidence when it comes to makeup, you've come to the right place. *Color Confident* is a step-by-step approach to color that will make it easy for you and your customers to achieve beautiful results. Once you learn the basics, you can make up your own rules. Because color rules!

Seminar 2013 Scoreboard

COURT OF SALES TOP 10

1	Bailey B. Gentry	\$4,185.00
2	Darcey Smith	\$2,445.00
3	Melina G. Clark	\$1,485.50
4	Jacqui D. Burchett	\$1,091.00
5	Kristi L. Raghavan	\$1,064.00
6	Ann D. Mason	\$925.50
7	Barbara A. Jackson	\$847.00
8	Kathleen M. Garcia	\$788.00
9	Laura V. Nielsen	\$672.50
10	Kelly Taylor	\$668.50



COURT OF SHARING TOP 10

1	Melina G. Clark	1	\$72.26
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Court of Recruiting is ranked based on commissions earned. However, in order to be recognized you **MUST** reach the minimum of 12 qualified team members for Unit & Area Court or 24 qualified team members for National Court.

\$12,000 RTL *Elite Unit Court*

\$20,000 RTL *Princess Court*

\$36,000 RTL *National Court*

THANK YOU TO THESE WOMEN
WHO INVESTED IN THEIR
BUSINESS IN AUGUST

Name	Amount
Bailey B. Gentry	\$1,806.50
Darcey Smith	\$1,171.00
Melina G. Clark	\$573.50
Kristi L. Raghavan	\$522.00
Ann D. Mason	\$452.75
Jacqui D. Burchett	\$447.50
Kathleen M. Garcia	\$394.00
Laura V. Nielsen	\$336.25
Cindy Kempff	\$290.00
Brittany A. Leavitt	\$264.50
Kendra Roholt	\$263.00
Betty P. Shaw	\$252.00
Melissa L. Hammer	\$244.25
JaNae Messick	\$224.00
Kelly Taylor	\$211.00
Barbara A. Jackson	\$206.00
Kathy Huff	\$204.50
Rebecca N. Cox	\$200.75
Maria S. Edgington	\$282.00

SEMINAR 2014

Court of Sharing
AND
Court of Sales

Created by MKVirtualOffice.com

Miracle Makers Career Ladder

FOLLOW THE STEPS TO SUCCESS!

1 Senior Consultant

(1-2 active Team Members)
4% Commission

2 Star Recruiter RED JACKET

(3+ active Team Members)
Senior Consultant benefits
plus Red Jacket Rebate
Eligible for \$50 Bonuses

3 Team Leader

(5+ active Team Members)
All the previous benefits
plus 9-13% Commission
Team Leader pin

4 On-Target For Car!

(5+ actives & \$5,000 wholesales growing to 14 actives and \$20,000 in 4 months or less)
Eligible to earn use of Career Car
Or \$375 cash monthly for 2 years
Plus all benefits of previous levels

5 Director in Qualification

-10 active personals building to 24 in 1-4 months
-\$18,000 wholesale with \$1,800 from DIQ
-10 of 24 must have \$600+ during qual.
Production during DIQ counts towards car!
Eligible to become Director and earn Unit Commission and Unit bonuses—Eligible to wear the exclusive Director Suit.

Movin' on UP!

Elite Executive Sales Director 8+ offspring
Executive Sales Director 5-7 offspring
Future Executive Sales Director 3-4 offspring
Senior Sales Director 1-2 offspring



Maria Edgington
Senior Sales Director

OFFSPRING DIRECTORS

First Line Directors



Allison Cheney



Susi Felice

Second Line Directors



Carrie Carlisle



Aubrey Fagar

DIQs

Recruiter :Darcey Smith

Melina G. Clark
Bailey B. Gentry
Barbara A. Jackson
Jaclyn N. Jackson
Hayli L. Miller
Shelley D. Oden
Kelsey R. Patterson
Amber Reeves
Nedra Smith
Kelly Taylor
Emily F. McDaniel
Ciara D. Milligan



STAR RECRUITERS

Recruiter :Brittany A. Leavitt

Amber Larsen
JaNae Messick
Kristi L. Raghavan
Barbara K. Worley
* Kristin Denby
* Anne M. Frampton
* Ashby S. Hatch
* Corie A. Hawks
* Holly I. Meagher
* Jill Nielson
* Katie M. White

SENIOR CONSULTANTS

Recruiter :Melina G. Clark

Bailey B. Gentry

Recruiter :Esther E. Fernandez-

Sara N. Tolentino
* Cynthia Fisher

Recruiter :Christina Hall

A. Taylor-Shepherd

Recruiter :Melissa L. Hammer

Beverly J. Burkett
* Natalie J. Hammer
* A. Phillips Inselman
* Jill Wray

Recruiter :Mary A. Huish

Mary S. Shinkle
* Jennifer L. McMahon

Recruiter :Reyna Ross

Kathleen M. Garcia

Recruiter :Jessica L. Wilkerson

Kendra Roholt

**To become ACTIVE you must place a \$200 wholesale order*

Sizzling HOT!

New Products from Mary Kay



\$15

**LIMITED EDITION!
Colored Mary Kay®
Lash Love® Mascara.**

- Available in Green & Plum.

**Limited Edition Fairytales &
Fantasy Color Collection**

- Glossy Lip Stain
- Kohl Eyeliner
- Smoke & Shimmer Eye Wand



\$14-\$16

**Clearproof™ Acne
System The 4 piece set
Includes:**

- Clarifying Cleansing Gel
- Blemish Control Toner
- Acne Treatment Gel
- Oil-Free Moisturizer



\$45

**SPECIAL EDITION!
Thinking of You® Set**

Set includes: Thinking of You®
Eau de Parfum, Perfume
Pendant and Moisture Rich
Shower Crème



\$55

Mary Kay At Play™

Crank up the color wattage. Get flirtatiously daring. With NEW Mary Kay At Play™ color, reinventing your look every day is super easy. And majorly affordable!

- Baked Eye Trio-4 Color Combinations
- Jelly Lip Gloss-4 shades
- Eye Crayon-4 shades
- Lip Crayon-4 shades



\$10
each

Created by MKVirtualOffice.com

GOALS

by Tammy Crayk

Email to her unit in 2002



**IF YOU LIMIT YOUR CHOICES
TO WHAT SEEMS POSSIBLE OR
REASONABLE, YOU DISCONNECT
YOURSELF FROM WHAT YOU TRULY
WANT, AND ALL THAT IS LEFT IS A
COMPROMISE. - ROBERT FRITZ**



Gang.....I love this quote.....8 years ago I had limited myself to what I thought seemed "possible"..... On January 21, 1994 I made a different choice....To give myself and my family a "chance" at this "Mary Kay thing" to see "if I could make a go of it.....8 years later we are enjoying an income of more than \$20,000 per month from this "Mary Kay thing".....Why am I succeeding? Because I CHOSE TO! I chose to do what other successful Mary Kay women told me to do.....did I have cancellations? YES! Did I get my share of No's.....YES! (I still do!).....The difference is:I made a decision to become a PRO at my classes, to become a PRO at sharing the opportunity.....I didn't wait for "someone else" to teach me to be a pro.....I had all the tools and "how to" I needed in my starter kit! I took personal responsibility to educate MYSELF!! You now have even more resources and your NSD's site like the MK website, that we did not have!! Once I was a "PRO".....then and only then would I decide to keep on keepin' on or to quit.Well....I now consider myself a "PRO".....it took time, gang.....it took being determined NOT TO ALLOW OTHER PEOPLE OR CIRCUMSTANCES to stop me....they were not going to "win".....I WAS! If you are at a standstill in your business.....do this: Make a decision TODAY to become a PRO....Stop waiting for "someone else" to teach you.....take responsibility to TEACH YOURSELF!! Study your Skin Care Class procedure.....Study the info that came in your Starter Kit..... make an appointment with the Queen of Sales in your unit to observe her next class...use the training available on section 2 and on intouch. Become a pro! Success is a single decision away.....I hope you will make that decision right here....right now.

With all my love and TOTAL BELIEF
Tammy



TAMMY'S 2012 ACCOLADES

In 2003, Tammy's unit was the number one unit in Mary Kay. In 2004, Tammy debuted as a National Sales Director. She has now earned over \$35 million in commissions and enjoyed 15 all-expense-paid luxury trips. She has driven FREE pink Cadillacs for 17 years, including her FREE \$8500 Hybrid Cadillac Escalade which she drives now. Tammy Became a PRO! Will you?

 Updated 1/2013 by MKVirtualOffice.com

Clear Proof™ Acne System

Proven to see clearer skin in 7 days!

Step 1



\$16

Clarifying Cleansing Gel

Deep cleanses skin to penetrate and clear pores as it helps maintain a clear complexion

Step 2



\$15

Blemish Control Toner

Helps exfoliate dead surface skin cells and helps remove excess oil.

Step 3

Acne Treatment Gel

5% benzoyl peroxide is applied directly to pimples to clear up blemishes without irritating skin.



\$10

Step 4

Oil-Free Moisturizer for Acne-Prone Skin

Lightweight and quick-absorbing, this moisturizer feels soothing to irritated skin.



\$18

Acne System Set



\$45

The Go Set

Trial Size!



\$20

You might also like...

*Pore-Purifying Serum
for Acne-Prone Skin*



\$17

 Created by MKVirtualOffice.com