

The “Party” Way To Succeed In Mary Kay!

At EVERY party ask yourself: Who here is leadership material or would be great on my team? Who are my potential hostesses or can give me great referrals? Who will be a great customer? In that order!

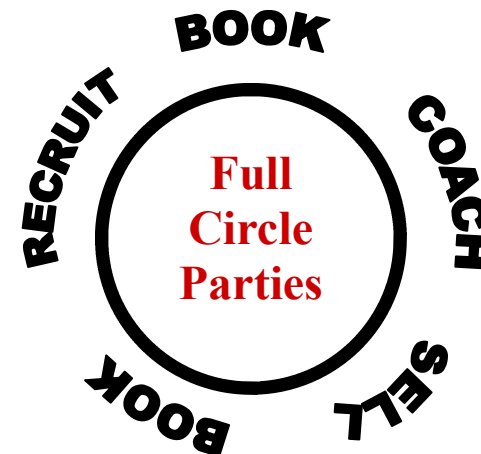
	<u>Parties</u>	<u>Interviews</u>	<u>Team Members</u>
Senior Consultant	5	10	1-2
Red Jacket	8	15	3-4
Team Leader	12	25	5
Future Dir - DIQ	20	40	8
Grand Achiever	25	60	12
DIQ	50	150	30

Perfect Start

**5 Parties
In 2 Weeks**

Power Start

**10 Parties
In 30 Days**



Senior Consultant



5 Parties

1-2 Active Team Members



Future Director-DIQ



20 Parties

10 Active Team Members


Red Jacket

8 Parties

3-4 Active Team Members

Grand Achiever

24 Parties

14 Active Team Members

Team Leader




12 Parties

5 Active Team Members

Director

30 Active Team Members

Once you've completed 16 SCP & entered DIQ & your team members each hold 5 SCC to complete.
8 Team Members + Yourself = 9
42/9=5 SCC per Team Member



The means to EVERY end in Mary Kay is contained within the Skin Care “Party”!!!