



The Perfect 6 Weeks!

This Checklist is the KEY to a successful business. Fill out your 6 Week Checklist (to the best of your ability---Do everything that applies to your business)

Week 1:

- I have done my online Orientation & follow up call with Maria!
- I have finished my "Make a List" & filled out my prize voucher for my car decal!
- I have Beat the Box by calling my list & filled out my prize voucher for the Skincare Party DVD!
- I have listened to the Inventory & Money Management, under "Listen to the Audio" and filled out my prize voucher for my MK postcards!
- I have called my director within 24 hrs. with my inventory decision, Maria 405.315.5651
- I have placed my initial inventory & filled out my prize vouchers!
- On www.marykayintouch.com under Education/ Silver Wings / New Independent Beauty Consultant, complete modules 1 & 2!

Week 2:

- I have attended my weekly Unit Meeting!
- I have observed a live Skin Care Party!
- I have registered for Propay (to process my credit card orders) on Intouch!
- I have completed Silver Wings modules 3 & 4!
- I have listened to Tammy Crayk's Coaching at www.unitwise.com/tammycrayk, under audio training!
- I have a separate checking account for my business!
- I have held/booked my 1st/2nd+ party & got the invite list!
- I have signed up for my personal Mary Kay Website!
- I have ordered business cards and/or my business kit from NK Connections!

Week 3:

- I have attended weekly Unit Meeting & submitted my Weekly Accomplishment Sheet! (how to: Training Center/ Tracking)
- I have completed Silver Wings modules 5 & 6!
- I have scheduled 5 guests to hear the NK Opportunity with Maria!
- I have researched the Preferred Customer Program & started to enter in my customer's information on Intouch!
- I have held my 2nd/3rd+ Skin Care Party!
- I have read/completed the Start Something Beautiful magazine from my Starter Kit!
- Sign up for a 30-day FREE trial of QTOffice (www.qtooffice.com) to help with inventory, customers, etc.
- I have done my Weekly Plan Sheet for this week!

Week 4:

- I have placed my first order by myself!
- I have attended my weekly Unit Meeting & submitted my Weekly Accomplishment Sheet!
- I made a goal poster with pictures of what I want for my life from my business!
- I have completed Silver Wings modules 7 & 8!
- I have done at least 30+ faces!
- I have held my 3rd/4th+ Skin Care Party!
- I have scheduled 5 guests to hear about the NK Opportunity with Naria!
- I have booked my 2nd Power Start!
- I have done my Weekly Plan Sheet for this week!

Week 5:

- I have held a party by myself!
- I have scheduled 5 guests to hear about NK with Naria this week!!
- I have attended my weekly Unit Meeting & submitted my Weekly Accomplishment Sheet!
- I have completed Silver Wings modules 9 & 10!
- I have earned my Red Jacket or have set a date to earned it by!
- I have held my 4th/5th+ Skin Care Party!
- I have started my 2nd Power Start! Wahoo!
- I have done my Weekly Plan Sheet for this week!

Week 6:

- I have scheduled 5 guests to hear about NK with Naria this week!
- I have attended my weekly Unit Meeting & submitted my Weekly Accomplishment Sheet!
- I have completed the Silver Wings modules 11 - 13 & I'm on to the other Silver Classes available to me!
- I have held my 5th/6th+ Skin Care Party!
- I have registered for the next Company/Area event!
- I have done my Weekly Plan Sheet for this week!
- My team & I are on our way to earning a CAR!!

Congratulations on completing your 6 Week Checklist!!!

You've set the foundation for SUCCESS in your business. WAY TO GO!!!