

# Build Your Business With Pins & Pearls Tracking Sheet

To achieve a perfect Start, you'll want to hold 5 classes within a 2 week period (or 15 faces)

To achieve a Power Start, you'll want to hold 10 classes within a 1 month period (or 30 faces) \*classes are easier!

To achieve the Pearls of Sharing® Earrings, you'll want to share the opportunity with 3 women within 60 days

To achieve the Pearls of Sharing® Bracelet, you'll want to share the opportunity with 6 women within 60 days

To achieve the Pearls of Sharing® Necklace, you'll want to add one new personal active team member

To achieve the Power Start Plus Pin, you'll want to complete your Power Start and sharing the opportunity with 6 people



Customer/Prospective Team Member	Phone Number	Date of Facial	Follow-up Date	Date Given Team Bldg Materials	Date of Team Bldg Appointment	Next Steps
1.						
2.						
3.						
4.						
5.						
6.						
7.						
8.						
9.						
10.						
11.						
12.						
13.						
14.						
15.						

Note: A class is with a minimum of 3 people and \$100 in sales! Your efforts will double when you hold classes as opposed to facials. You can double your money & double your fun in the same amount of time. Strive for classes.

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16.						
17.						
18.						
19.						
20.						
21.						
22.						
23.						
24.						
25.						
26.						
27.						
28.						
29.						
30.						

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