



30 Stars ** \$300,000 Unit Club ** 100 Active Consultants

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2nd Quarter

Stars

Top 10

- ☆ CARRIE CARLILE
- ☆ ARIANNA GIBSON
- ☆ RUTH KEITH
- ☆ STEPHANIE SMART
- ☆ JESSICA TRUJILLO
- ☆ JONNYE PARASCAND
- ☆ LINDA BLACKBURN
- ☆ BONNIE BAXTER
- ☆ VICKIE GARCIA
- ☆ SOMMER BACKUS

- DIAMOND!
- \$1,422.00
 - \$1,413.00
 - \$1,402.50
 - \$1,298.75
 - \$938.50
 - \$604.00
 - \$430.50
 - \$400.00
 - \$369.00

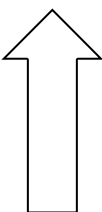
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COURT OF SALES

1	Carrie Carlile	\$11,249.50
2	Arianna Gibson	\$6,908.00
3	Stephanie Smart	\$6,823.50
4	Jessica Trujillo	\$6,357.50
5	Jonnye Parascand	\$3,209.00
6	Ruth Keith	\$3,164.00
7	Darian Bohaty	\$1,856.50
8	Vickie Garcia	\$1,570.00
9	Linda Blackburn	\$1,355.00
10	Sommer Backus	\$976.00

Unit Court of Sales = 12,000 + Retail

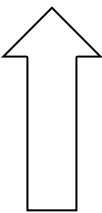


Moving Up the Career Path

Team Leader

Senior Consultant

- Arianna Gibson– NEW!
- Jonnye Parascand
- Caitlin Sanchez
- Kelly Jones
- Jessica Trujillo
- Sommer Backus



Star Team Builder

Bonnie Baxter

COURT OF SHARING

1	Arianna Gibson	1	\$0.00
2			
3			
4			
5			
6			
7			
8			

Unit Court of Sharing = 6 + Qualified

Congrats to those who earned their TOWER!

Arianna Gibson, Stephanie Smart, Jessica Trujillo

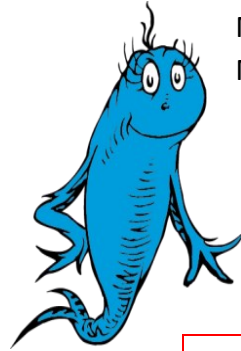
Happy Anniversary

Elizabeth Cazares Dec.. 8 1st Anniversary

Happy Birthday



Erika Marcinowski	December 1st
Joy Sanford	December 15th
Kyanna Clark	December 27th
Autumn Haley	December 28th
Michelle Chapman	December 31st
Marjory Taylor	December 31st



Events to look for:



Things I know for SURE:

1. This business works when you do!
2. Nothing happens until somebody sells something.
3. Everything you want can be found at a party.
4. Mary Kay is not magical, its mathematical.
5. You can make money or you can make excuses, but you can't make BOTH!
6. WHO is heading to New Orleans?

Registration for New Orleans is OPEN!!

Leaders Edge—Director's only—every Wednesday at Tammy Crayk's House from 10am till Noon.

Star Quarter ends December 15th!

Tuesday night Holiday Christmas Party—December 17th, 6pm

January Jumpstart—Thurs. Jan 2nd, 6pm. @ Carrie's house..potluck, dressy casual!!

Career Conference! - March 28 & 29, in Boise, ID. ROAD TRIP!!

Xtreme Team Meeting- December 14th, 4:30-7:30 pm

Christmas Party— December 17th— 6pm Potluck!! Bring favorite dish to share :)

Sun	Mon	Tue	Wed	Thu	Fri	Sat
1 December	2	3 Unit Meeting 6-7pm D&D 7:15-8:30pm SCC 7:15pm Must RSVP	4 Leader's Edge 10 am-Noon Tammy Crayk's House	5	6	7 Skin Care Class 9:45-12:45
8	9	10 Unit Meeting 6-7 D&D 7:15-8:30pm SCC 7:15pm Must RSVP	11 Leader's Edge 10 am-Noon Tammy Crayk's House	12	13 Director Christmas Party 11am-2pm	14 Xtreme Team Meeting 4:30-7:30 pm Skin Care Class 9:45-12:45
15 End of Star Quarter!	16	17 Motivational Night / Christmas Party 6 pm 	18 Leader's Edge 10 am-Noon Tammy Crayk's House	19	20	21 Skin Care Class 9:45-12:45
22	23	24 No Meeting	25 	26	27	28 Skin Care Class 9:45-12:45
29	30 Last Day to place online orders w/out help	31 Last Day of the Month! No Meeting No Meeting	1 Happy New Year 	2 January Jumpstart 6pm	3 JANUARY	4 Skin Care Class 9:45-12:45
5	6	7 Unit Meeting 6-7pm D&D 7:15-8:30pm SCC 7:15pm Must RSVP	8 Leader's Edge 10 am-Noon Tammy Crayk's House	9	10	11 Skin Care Class 9:45-12:45

December Goals:

8+ New Unit Members!

8+ New Active Consultants!

3+ Consultants Move Up the Career Path!

Hot News!

Arianna Gibson worked on her tower & got it!! She sold 5 Adopt-a-Grandparent & decided she wants to match it :) Arianna had 2 faces Saturday, did a face Sunday, did a Stop n Shop & 2 interviews—one took a white form & wants more info! She'll booking more Stop n Shops! **GO, Arianna!**

Julie Renfeldt decided she's sold on the Bubble Sheet & has dedicated time in her schedule to it! 1/2 hour of Bubble sheet everyday should net her one finished—and bookings that come with it! She held her Pink/Black Friday Sale...**SOUNDS GREAT!**

Stephanie Smart did faces & she had sales this week! She slammed down her tower—YES! Steph is gunning for finishing that STAR! **DOING IT!!**

COUNT UPS!

New Names, 10:
Parties Booked, 2:
Faces done, 5:
Parties held, 1:
Career Shares, 3:
Bubble Sheets, 1:
Sales, \$200:
Sharing, 1:

Call the **HOTLINE** with your **HOT NEWS** so we can celebrate **YOU** too! (641)715-3900 ext



\$10,000

\$9,000

\$8,000

\$7,000

\$6,000

\$5,000

\$4,000

\$3,000

\$2,000

\$1,000

November Unit Production

Mary Kay-Opoly

When you complete all 3 months (October, November and December) of the 'Oh, the Places You'll Go' contest at the Silver, Gold, or Platinum levels (*any combination)...

You will get to attend the **DINNER AND GAME NIGHT** at TAMMY CRAYK'S HOUSE and play the new Mary Kay-Opoly!



TEAM BUILDING WINNER'S DINNER!

with **NDS Tammy Crayk and NSD Jan Thetford!!**

The top 5 sales directors with the most new personal qualified team members between July 1- December 31, 2013 will be invited to attend!!
(Minimum of 6 qualified)

Dinner will be held at Leadership Conference on Tuesday, January 14, 2014 at 7p.m.!!



Will you be one of the first 6 new Directors?

LEADERSHIP 2014

Diamond, Emerald and Pearl: **Jan. 12 - 15** · Ruby, Sapphire and Canada: **Jan. 15 - 18**
Registered for Leadership: *Mat Carlile Carrie Carlile Who's coming??*

New Orleans

WEEKLY ACCOMPLISHMENT SHEET--IN!

Arianna Gibson, Jessica Trujillo



Million Dollar Me\$\$age

641-715-3900 #44336



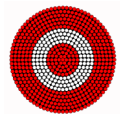
All Skin Seminar Double Credit:

Carrie Carlile	\$3,096.00	Melissa Sanchez	\$229.00
Stephanie Smart	\$1,810.00	Jeannie Smith	\$218.00
Jessica Trujillo	\$1,028.00	Heather Page	\$186.00
Arianna Gibson	\$1,014.00	Alissa Duke	\$176.00
Ruth Keith	\$512.00	Sommer Backus	\$150.00
Jonnye Parascand	\$458.00	Erika Marcinowski	\$132.00
JoRae Haynes	\$382.00	Carole Ryan	\$126.00
Brittani Jolley	\$287.00	Lyndsay Carlson	\$122.00
Linda Blackburn	\$282.00	Angela Yarbrough	\$65.00
Caitlin Sanchez	\$249.00	Bonnie Baxter	\$45.00

50th Anniversary Watch Consistency Club...Who's on Target ??



- Ruth Keith
- Arianna Gibson
- Stephanie Smart
- Jessica Trujillo
- Jonnye Parascand
- Linda Blackburn



X-treme Team!!


All DIQ's and On Target Car Drivers are invited to attend Tammy Crayk's monthly X-treme team meeting!!

Directors can qualify by having a DIQ/ On Target qualify!!


The DIQ with the highest DIQ production (minimum of \$2000) and the DIQ with the most new team/ personal recruits (minimum of 3) will receive a FABULOUS PRIZE from Tammy!!

Name _____ Date _____ Wholesale order \$ _____
Due Jan. 20! Choose price OR Power Points with coordinating wholesale order.


Dominate Your December




Pink Key Chain!



Pink Teardrop Earrings!



Pink Flower Charm Set!



Pink Stereo Headphones!

BONUS: \$1000 wholesale order and 100+ items sold = ALL 4 PRIZES!

1-20	21-40	41-60	61-80
WHOLESALE & 25 ITEMS SOLD	WHOLESALE & 50 ITEMS SOLD	WHOLESALE & 75 ITEMS SOLD	WHOLESALE & 100 ITEMS SOLD
1.	26	51	76
2.	27	52	77
3.	28	53	78
4.	29	54	79
5.	30	55	80
6.	31	56	81
7.	32	57	82
8.	33	58	83
9.	34	59	84
10.	35	60	85
11.	36	61	86
12.	37	62	87
13.	38	63	88
14.	39	64	89
15.	40	65	90
16.	41	66	91
17.	42	67	92
18.	43	68	93
19.	44	69	94
20.	45	70	95
21.	46	71	96
22.	47	72	97
23.	48	73	98
24.	49	74	99
25.	50	75	100