



30 Stars \*\* \$300,000 Unit Club \*\* 100 Active Consultants

☆☆☆☆☆☆☆☆☆☆☆☆☆☆☆☆☆☆☆☆☆☆☆☆☆☆☆☆☆☆  
 ☆☆☆ 3rd Quarter Stars ☆☆☆ Top 10 ☆☆☆

- |                      |           |
|----------------------|-----------|
| ☆☆☆ CARRIE CARLILE   | PEARL!    |
| ☆☆☆ SCHANTELL TIMPE  | SAPPHIRE! |
| ☆☆☆ ARIANNA GIBSON   | SAPPHIRE! |
| ☆☆☆ JESSICA TRUJILLO | \$815.75  |
| ☆☆☆ CATHY ESCARENO   | \$801.50  |
| ☆☆☆ STEPHANIE SMART  | \$557.00  |
| ☆☆☆ JONNYE PARASCAND | \$447.50  |
| ☆☆☆ BONNIE BAXTER    | \$326.00  |
| ☆☆☆ JOY SANFORD      | \$309.00  |
| ☆☆☆ LYNETTE COLEMAN  |           |



COURT OF SALES

1	Carrie Carlile	\$22,871.50
2	Arianna Gibson	\$12,473.00
3	Jessica Trujillo	\$12,081.50
4	Stephanie Smart	\$11,021.50
5	Jonnye Parascand	\$6,921.50
6	Ruth Keith	\$4,557.00
7	Schantell Timpe	\$4,348.00
8	Bonnie Baxter	\$1,906.00
9	Cathy Escareno	\$1,885.50
10	RoxAnn Showaker	\$1,764.00

Unit Court of Sales = 12,000 + Retail

**Moving Up the Career Path**

	<b>Team Leader</b> Sommer Backus	<b>Senior Consultant</b> Arianna Gibson Caitlin Sanchez Kelly Jones
	<b>Star Team Builder</b> Bonnie Baxter	

COURT OF SHARING

1	Carrie Carlile	2	\$323.86
2	Arianna Gibson	1	\$24.16
3			
4			
5			
6			
7			
8			

Unit Court of Sharing = 6 + Qualified

Invite for March Madness Motivational!  
 Next Tuesday: Motivation 6-7pm, Red Jacket Debut  
 6:30 -7pm—bring game day food!!  
 Skincare & Marketing with Krista Johnson

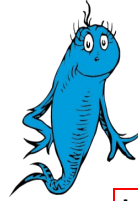
# Happy Anniversary

# Happy Birthday



Aubry Hock	Mar.22	4th Anniversary
Sommer Backus	Mar.12	3rd Anniversary
Hope Mortensen	Mar.15	2nd Anniversary
Heather Page	Mar.24	2nd Anniversary
Sahara Kauffman	Mar.14	1st Anniversary
Larisa Lee	Mar.19	1st Anniversary
Robin Frank	Mar.20	1st Anniversary

Ariane Randall	March 10th
Natalia Christensen	March 21st
Cheryl Willey	March 24th
Bonnie Baxter	March 25th



## Events to look for:

Things I know for SURE:

1. This business works when you do!
2. Nothing happens until somebody sells something.
3. Everything you want can be found at a party.
4. Mary Kay is not magical, its mathematical.
5. You can make money or you can make excuses, but you can't make BOTH!

**Leaders Edge—Director's only**—every Wednesday at Tammy Crayk's House from 10am till Noon.

**Star Quarter ends March 15th!!**

**Unit Skincare Party—March 1st & March 15th at 9:45 am, Sandy, Studio**

**March Madness Motivational—Tuesday the 11th, guests at 7:15pm**

**Career Conference!** - Registration open! March 28 & 29, in Boise, ID. ROAD TRIP!!

**CONFERENCE REGISTERED:**

**Jessica Trujillo, Arianna Gibson, Stephanie Smart, Mat Carlile, Carrie Carlile, Julie Rendfelt & Ruth Keith**

Sun	Mon	Tue	Wed	Thu	Fri	Sat
9 <b>MARCH</b>	10	11 <b>Motivational 6pm</b> D&D 7:15-8:30pm SCC 7:15pm Must RSVP	12 Leader's Edge 10 am-Noon Tammy Crayk's House	13	14	15 <b>Skin Care Class</b> 9:45-12:45 <b>End Of STAR QUARTER</b>
16	17	18 <b>Unit Meeting 6-7</b> D&D 7:15-8:30pm SCC 7:15pm Must RSVP	19 Leader's Edge 10 am-Noon Tammy Crayk's House	20	21	22 <b>Skin Care Class</b> 9:45-12:45
23	24	25 <b>Unit Meeting 6-7</b> D&D 7:15-8:30pm SCC 7:15pm Must RSVP	26 Leader's Edge 10 am-Noon	27	28 <b>CAREER CONFERENCE</b>	29 <b>Skin Care Class</b> 9:45-12:45
30 Last Day to place online orders w/out help	31 Last Day of the Month!	1 <b>Unit Meeting 6-7</b> D&D 7:15-8:30pm SCC 7:15pm Must RSVP	2 Leader's Edge 10 am-Noon Tammy Crayk's House <b>April</b>	3	4	5 <b>Skin Care Class</b> 9:45-12:45
6	7	8 <b>Unit Meeting 6-7</b> D&D 7:15-8:30pm SCC 7:15pm Must RSVP	9 Leader's Edge 10 am-Noon Tammy Crayk's House	10	11	12 <b>Skin Care Class</b> 9:45-12:45
13	14	15 <b>Unit Meeting 6-7</b> D&D 7:15-8:30pm SCC 7:15pm Must RSVP	16 Leader's Edge 10 am-Noon Tammy Crayk's House	17	18	19 <b>Skin Care Class</b> 9:45-12:45

# March Goals:

**120+ New Faces! 60+ Interviews! 10+ New Unit Members!**  
**3+ Consultants Move Up the Career Path!**

## Hot News!

**Stephanie Smart** is deciding to March Forth in March—that's **RIGHT!!**

**Jessica Trujillo** listened to Tammy's training call & had a \$900 party!! Because of it & her clients she is a STAR a week EARLY!! **MUST FEEL GOOD!**

**Julie Renfeldt** had multiple bookings for the Mary Kay Makeover Day!

**SWEET, JULS!**

## COUNT UPS!

New Names, 10:  
 Parties Booked, 2:  
 Faces done, 5:  
 Parties held, 1:  
 Career Shares, 3:  
 Bubble Sheets, 1:  
 Sales, \$200:  
 Sharing, 1:

Call the **HOTLINE** with your **HOT NEWS** so we can celebrate **YOU** too! (641)715-3900 ext 699552 #



\$10,000

\$9,000

\$8,000

\$7,000

\$6,000

\$5,000

\$4,000

\$3,000

\$2,000

\$1,000

**March Unit Production**

## Las Vegas, NV

1 week stay in Tammy's condo and \$100 cash!!  
 Dates: January 1, 2014– March 31, 2014

The first consultant that puts the product on **\*100 new faces** AND places **\*\*\$2000 in cumulative wholesale orders...** will get to stay in Tammy's condo for 1 week and will get \$100 in spending money!!



You will have to work out dates when Tammy will not be there, but it is yours free for a week. The condo sleeps six people and is absolutely beautiful!! You will enjoy the beautiful surroundings, swimming in the pool, shopping in the fun city, or just relaxing with the special people that you take with you! Travel to Las Vegas and food during your stay are your responsibility, but accommodations are Tammy's gift to you!

\* Must be 100 customers that you have not facilitated before. Customers must be 21 and older.  
 \*\* \$2000 wholesale order must be products sold and reordered. New inventories do not count.

Name \_\_\_\_\_ Date \_\_\_\_\_ Wholesale order \$ \_\_\_\_\_  
 Due April 1st. Choose your gift from below with coordinating wholesale order.

## Money \$ Making \$ March



**BONUS:**  
 \$1000 wholesale order and 100+ items sold = ALL 4 PRIZES!

\$300 WHOLESALE & 10 ITEMS SOLD	\$400 WHOLESALE & 10 ITEMS SOLD	\$500 WHOLESALE & 10 ITEMS SOLD	\$600 WHOLESALE & 100 ITEMS SOLD
1.	26.	51.	76.
2.	27.	52.	77.
3.	28.	53.	78.
4.	29.	54.	79.
5.	30.	55.	80.
6.	31.	56.	81.
7.	32.	57.	82.
8.	33.	58.	83.
9.	34.	59.	84.
10.	35.	60.	85.
11.	36.	61.	86.
12.	37.	62.	87.
13.	38.	63.	88.
14.	39.	64.	89.
15.	40.	65.	90.
16.	41.	66.	91.
17.	42.	67.	92.
18.	43.	68.	93.
19.	44.	69.	94.
20.	45.	70.	95.
21.	46.	71.	96.
22.	47.	72.	97.
23.	48.	73.	98.
24.	49.	74.	99.
25.	50.	75.	100.



## MEXICO VILLA MIRASOL

(Just outside of Cabo San Lucas and La Paz.)

The first 6 new offing Top Gen area directors that debut Sept 1, 2013- April 1, 2014 and!

-Complete 1 of the \*new director contests, you (and your \*\*Senior Director) will be invited to join us NSD Tammy Crayk will pay for your villa and your Senior Director will pay for your food!

-Complete 2 of the \*new director contests! NSD Tammy Crayk will pay for your villa and your Senior Director will pay for your food and 1/2 of your airfare!

Keep in mind, for every new director contest you complete, you will receive a \$1000 bonus from the company! (which will cover any Mexico trip expenses and then some!)



**Building WALL to WALL Leaders**

Join the Movement.  
 Build Wall to Wall Leaders.

WEEKLY ACCOMPLISHMENT SHEET--IN!

Jessica Trujillo



Million Dollar Me\$\$age

641-715-3900 #44336



# Tuesday Night Training

March-

SCC= Carrie

Marketing= Krista

Training= Nicole=BOOK/Coach/Image Week 1

SELL/Image Week3

TEAM BUILDING/Image Week4

April-

SCC=Susi

Marketing=Carrie

Training= Krista=BOOK/Coach/Image Week 1

SELL/Image Week 3

TEAM BUILDING/Image Week 4

Misc. Week 5

**\*\*Teachers are subject to change\*\***

## UNIT CARWARS Plan:

120 new faces a month  
(30 faces a week),  
*ask everyone to listen,*

half will—makes for 60 interviews a month  
= (16 interviews a week),

1 in 5 recruit = 12 new team members a mo.  
(3-4 a week)

## Consultant CARWARS Plan:

60 new faces a month  
(15 faces a week),  
*ask everyone to listen,*

half will—makes for 30 interviews a month  
= (8 interviews a week),

1 in 5 recruit = 6 new team members a mo.  
(1-2 a week)

## 3rd Quarter Star Consultants!!!

**Are invited to ride up to Career Conference in Carrie's car  
WITHOUT chipping in for gas!! Arianna Gibson, Jessica Trujillo**

**Other seats offered on a first registered,  
first come basis—share of gas required ;)**

**GET YOUR RIDE TO CAREER CONFERENCE FREE!!**

**ADDITIONALLY! All registrants receive a CUTE scarf to signify you  
are part of the Circle of Stars Unit!!**