



Unit Court of Sales YTD

Carrie Carlile	\$18,145.00
Stephanie Smart	\$10,445.50
Vickie Garcia	\$7,509.00
Arianna Gibson	\$5,904.00
Madeline Adams	\$4,747.50
Christeena Phillips	\$4,015.00
Morgan Campbell	\$2,545.00
RoxAnn Showaker	\$2,370.00
Lisa Kelly	\$2,258.00
Jeannie Smith	\$1,885.50

Unit Court of Sharing YTD

- 1. Carrie Carlile 5 qualified
- 2. Cathy Escareno 1 qualified

COUNT UPS!

- New Names, 10:
- Parties Booked, 2:
- Faces done, 5:
- Parties held, 1:
- Career Shares, 3:
- Bubble Sheets, 1:
- Sales, \$200:
- Sharing, 1:

Things I know for SURE:

1. This business works when you do!
2. Nothing happens until somebody sells something.
3. Everything you want can be found at a party.
4. Mary Kay is not magical, its mathematical.
5. You can make money or you can make excuses, but you can't make BOTH!!
6. 5 NEW Directors!!

happy anniversary

- Danielle Wyllie 2nd
- Michelle Johansen 7th
- Hope Mortensen 15th
- Julene Groberg 21st
- Aubry Hock 22nd
- Connie Robinson 23rd

- Cathy Escareno 23rd
- Heather Page 24th
- Krissy Clark 25th
- Toni Lopez 26th
- Morgan Campbell 26th

happy birthday

- Connie Robinson 5th
- Stacey Shelley 8th
- Ariane Randall 10th
- Natalia Christensen 21st
- Cheryl Willey 24th
- Bonnie Baxter 25th
- Terri Bird 26th
- Jasmine Smilie 31st

Xtreme Team



1. Complete **ON TARGET** car production.

OR

2. Complete **DIQ** production

OR

3. Complete **30 faces** (18 and older) and do a **\$600 wholesale** reorder and do **5 qualified interviews.***

*A Qualified interview is an interview with your director or your guest attending a Director or NSD Marketing Event!



"When you SHOW up, you GO up!"
Mary Kay Ash

This week's Training:

Level	Class	Who	Where
NCT	Selling 101	Jan	Ruby
MKU	Ready to Party?	Susi	Diamond
GRAD	2nd Appt/Glamour	Nicole	Seminar
NCO	New Consultant Orientation	Krista	Sapphire
D&D	Marketing	Carrie	Cadillac
SCC	Party Floaters	Pam	Signature/Pearl

March/April

Sun	Mon	Tue	Wed	Thu	Fri	Sat
					1	2
3	4	5 Unit Meeting 6 pm	6	7	8	9 X-TREME TEAM 4:30-7:30 @ Tammy Crayk,s Home
10	11	12 Tammy Ballard Director Debut !! 7-8:30 pm	13	14 Winner's Evening w/ Jan Harris & Tammy Crayk (for those who earned it!)	15 CAREER CONFERENCE IN SALT LAKE CITY !!	16
17	18	19 Unit Meeting 6pm	20	21	22	23 Skincare Party at 9:45am Balloon Blast at 1:15pm
24	25	26 Product Preview! 6 pm	27	28	29	30 Skincare Party at 9:45am Balloon Blast at 1:15pm
31	1	2	3	4	5	6 Skincare Party at 9:45am Balloon Blast at 1:15pm

