COUNT UPS!

New Names, 10:

Parties Booked, 2:

Faces done, 5:

Parties held, 1:

Career Shares, 3:

Bubble Sheets, 1:

Sales, \$200:

Sharing, 1:



Things I know for SURE:

- 1. This business works when you do!
- 2. Nothing happens until somebody sells something.
- 3. Everything you want can be found at a party.
- 4. Mary Kay is not magical, its mathematical.
- 5. You can make money or you can make excuses, but you can't make BOTH!!
- 6. 5 NEW Directors!!



Unit Court of Sales YTD

Carrie Carlile	\$18,145.00
Stephanie Smart	\$10,445.50
Vickie Garcia	\$7,509.00
Arianna Gibson	\$5,904.00
Madeline Adams	\$4,747.50
Christeena Phillips	\$4,015.00
Morgan Campbell	\$2,545.00
RoxAnn Showaker	\$2,370.00
Lisa Kelly	\$2,258.00
Jeannie Smith	\$1,885.50

happy anniversary W

Danielle Wyllie 2nd
Michelle Johansen 7th
Hope Mortensen 15th
Julene Groberg 21st
Aubry Hock 22nd
Connie Robinson 23rd

Cathy Escareno 23rd
Heather Page 24th
Krissy Clark 25th
Toni Lopez 26th
Morgan Campbell 26th



Unit Court of Sharing YTD

Carrie Carlile
 Cathy Escareno
 qualified
 qualified

happy birthday



5th 8th 10th 21st Cheryl Willey Bonnie Baxter Terri Bird

Terri Bird Jasmine Smilie 24th 25th 26th 31st

"When you SHOW up, you GO up!" Mary Kay Ash

This week's Training:

Level	Class	Who	Where	•
NCT	Selling 101	Jan	Ruby	
MKU	Ready to Party?	Susi	Diamond	,
GRAD	2nd Appt/Glamour	Nicole	Seminar	
NCO	New Consultant Orientation	Krista	Sapphire	
D&D	Marketing	Carrie	Cadillac	,
SCC S	Party Floaters	Pam	Signature/ Pearl	,

Xtreme Team



1. Complete ON TARGET car production.

OR

2. Complete ${\bf DIQ}$ production

OR

3. Complete 30 faces (18 and older) and do a \$600 wholesale reorder and do 5 qualified interviews.*

*A Qualified interview is an interview with your director or your guest attending a Director or NSD Marketing Event!

•

March/April

Sun	Mon	Tue	Wed	Thu	Fri	Sat
					1	2
3	4	5 Unit Meeting 6 pm	6	7	8	9 X-TREME TEAM 4:30-7:30 @ Tammy Crayk,s Home
10	11	Tammy Ballard Director Debut !! 7-8:30 pm	13	14 Winner's Evening w/ Jan Harris & Tammy Crayk (for those who earned it!)		16 CONFERENCE IN LAKE CITY II
17	18	Unit Meeting 6pm	20	21	22	23 Skincare Party at 9:45am Balloon Blast at 1:15pm
24	25	Product Preview! 6 pm	27	28	29	Skincare Party at 9:45am Balloon Blast at 1:15pm
31	1	2	3	4	5	6 Skincare Party at 9:45am Balloon Blast at 1:15pm



re Rockin' Round the Clock to.

March 19th, 2013

\$650,000 Circle of Achievement 60 Stars **5 New Directors**



RCLE OF

Mar. Goals Red Jacket Goal: 5/

Team Building: 10/1 Production \$16,000/3,926.25

60 STARS/14!

— — —	, _
Carrie Carlile	Emerald!
Stephanie Smart	Sapphire!
Vickie Garcia	\$1010.00
Maria Salas	\$704.50
Ayla Farmer	\$704.00
Lisa Kelly	\$677.50

DC.110¢ \$482.50

\$456.75 \$419.50

Arianna Gibson \$409.75

Hot News!

Stephanie Smart was SO focused on STAR! AND she did it!! Congrats! She was so excited for Career Conference & loved Tammy's Debut. She went home from Career Conference on Friday night & couldn't sleep—she has plans for Final 4! And it's RED! ROCK!

Vickie Garcia called the hotline—Wahoo!

Julie Renfeldt was excited for go to Career Conference!! And loved seeing a Director Debut:) HOT!!

Welcome New Starlets!

March:

Lori deWolf

Lora Sharp

Julie Buckley

Sahara Seeger-Kauffman on Carrie Carlile's Team



Earn your red jacket or your exclusive 50th Anniversary Kenneth Jay Lane necklace in time for Mary Kay's 50th anniversary celebration! March 1 - June 30, 2013

DONE with 7!! YOUR NAME HER NAME DONE with 7!! ANOTHER GAL DONE with 7!! **CUTE UNIT MEMBER** DONE with 7!! SUPER-SHARP GIRL DONE with 7!! Weekly Accomplishment Sheet Doers: Bonnie Baxter

Psst! How many pages do you have in your 100 wins notebook??

Call hotline everyday & fill in one Bubble Sheet!! Call the Hotline when you've done it. (641.715.3900 ext 699552#)