



30 Stars ** \$300,000 Unit Club ** 100 Active Consultants

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 ☆☆☆ 3rd Quarter Stars ☆☆☆ Top 10 ☆☆☆

- ☆☆☆ CARRIE CARLILE
 - ☆☆☆ SCHANTELL TIMPE
 - ☆☆☆ ARIANNA GIBSON
 - ☆☆☆ STEPHANIE SMART
 - ☆☆☆ JESSICA TRUJILLO
 - ☆☆☆ CATHY ESCARENO
 - ☆☆☆ JONNYE PARASCAND
 - ☆☆☆ JOY SANFORD
 - ☆☆☆ LYNETTE COLEMAN
 - ☆☆☆ AUBRY HOCK
- ☆☆☆ PEARL!
 - ☆☆☆ SAPPHIRE!
 - ☆☆☆ \$801.50
 - ☆☆☆ \$772.00
 - ☆☆☆ \$610.25
 - ☆☆☆ \$557.00
 - ☆☆☆ \$326.00
 - ☆☆☆ \$309.00
 - ☆☆☆ \$291.00

WELCOME!
New Starlets
Cami Judd on Carrie
Carlile's Team

Court of Sales

1	Carrie Carlile	\$22,871.50
2	Arianna Gibson	\$12,473.00
3	Stephanie Smart	\$11,021.50
4	Jessica Trujillo	\$9,970.50
5	Jonnye Parascand	\$6,921.50
6	Ruth Keith	\$4,557.00
7	Schantell Timpe	\$4,348.00
8	Bonnie Baxter	\$1,906.00
9	RoxAnn Showaker	\$1,764.00
10	Linda Blackburn	\$1,597.00

Unit Court of Sales = 12,000 + Retail

Moving Up the Career Path

<p>↑</p> <p>Team Leader Sommer Backus</p> <p>↑</p> <p>Star Team Builder Bonnie Baxter</p>	<p>Senior Consultant Arianna Gibson Caitlin Sanchez Kelly Jones</p>
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Court of SHARING

1	Carrie Carlile	2	\$0.00
2	Arianna Gibson	1	\$24.16
3			
4			
5			
6			
7			
8			

Unit Court of Sharing = 6 + Qualified

Invite for March Madness Motivational!
 Next Tuesday: Motivation 6-7pm, Red Jacket Debut
 6:30 -7pm—bring game day food!!
 Skincare & Marketing with Krista Johnson

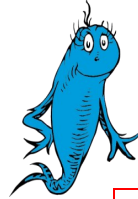
Happy Anniversary

Happy Birthday



Aubry Hock	Mar.22	4th Anniversary
Sommer Backus	Mar.12	3rd Anniversary
Hope Mortensen	Mar.15	2nd Anniversary
Heather Page	Mar.24	2nd Anniversary
Sahara Kauffman	Mar.14	1st Anniversary
Larisa Lee	Mar.19	1st Anniversary
Robin Frank	Mar.20	1st Anniversary

Ariane Randall	March 10th
Natalia Christensen	March 21st
Cheryl Willey	March 24th
Bonnie Baxter	March 25th



Events to look for:

Things I know for SURE:

1. This business works when you do!
2. Nothing happens until somebody sells something.
3. Everything you want can be found at a party.
4. Mary Kay is not magical, its mathematical.
5. You can make money or you can make excuses, but you can't make BOTH!

Leaders Edge—Director's only—every Wednesday at Tammy Crayk's House from 10am till Noon.

Tammy's Marketing March 6th @ Lasting Impressions 7pm

Star Quarter ends March 15th!!

Unit Skincare Party—March 1st & March 15th at 9:45 am, Sandy, Studio

March Madness Motivational—Tuesday the 11th, guests at 7:15pm

Career Conference! - Registration open! March 28 & 29, in Boise, ID. ROAD TRIP!!

CONFERENCE REGISTERED:

Jessica Trujillo, Arianna Gibson, Stephanie Smart, *Mat Carlile*, **Carrie Carlile, & Julie Rendfelt**

Sun	Mon	Tue	Wed	Thu	Fri	Sat
MARCH		4 Unit Meeting 6-7 D&D 7:15-8:30pm SCC 7:15pm Must RSVP	5 Leader's Edge 10 am-Noon Tammy Crayk's House	Tammy's Marketing		8 Skin Care Class 9:45-12:45 NATIONAL WOMEN'S DAY
		11 Motivational 6pm D&D 7:15-8:30pm SCC 7:15pm Must RSVP	12 Leader's Edge 10 am-Noon Tammy Crayk's House			15 Skin Care Class 9:45-12:45 End Of STAR QUARTER
		18 Unit Meeting 6-7 D&D 7:15-8:30pm SCC 7:15pm Must RSVP	19 Leader's Edge 10 am-Noon Tammy Crayk's House			22 Skin Care Class 9:45-12:45
		25 Unit Meeting 6-7 D&D 7:15-8:30pm SCC 7:15pm Must RSVP	26 Leader's Edge 10 am-Noon Tammy Crayk's House			29 Skin Care Class 9:45-12:45
30 Last Day to place online orders w/out help	31 Last Day of the Month!	1 Unit Meeting 6-7 D&D 7:15-8:30pm SCC 7:15pm Must RSVP	2 Leader's Edge 10 am-Noon Tammy Crayk's House	3	4	5 Skin Care Class 9:45-12:45
		8 Unit Meeting 6-7 D&D 7:15-8:30pm SCC 7:15pm Must RSVP	April			12 Skin Care Class 9:45-12:45
		8 Unit Meeting 6-7 D&D 7:15-8:30pm SCC 7:15pm Must RSVP	9 Leader's Edge 10 am-Noon Tammy Crayk's House	10	11	12 Skin Care Class 9:45-12:45

CAREER CONFERENCE

March Goals:

120+ New Faces! 60+ Interviews! 10+ New Unit Members!

3+ Consultants Move Up the Career Path!

Hot News!

Arianna Gibson is a SAPPHIRE STAR in time for Career Conference!! AWE-SOME. She's so excited to be one! Rightly So! She's been booking & intends to double her face count from February. Her goal for March 8th is 15! **GO GIRL!!**

Stephanie Smart is registered for Career Conference & has STAR on the brain! She had some good sales to support it—YES! Director Dreams in progress here...IT'S FOR YOU.

Jessica Trujillo has been doing what she does well—talking to girls to book! She held a double facial Friday night & sold \$150! Jess is running for her own glorious Star finish!! **Impressive!**

COUNT UPS!

New Names, 10:
Parties Booked, 2:
Faces done, 5:
Parties held, 1:
Career Shares, 3:
Bubble Sheets, 1:
Sales, \$200:
Sharing, 1:

Call the **HOTLINE** with your **HOT NEWS** so we can celebrate **YOU** too! (641)715-3900 ext



\$10,000

\$9,000

\$8,000

\$7,000

\$6,000

\$5,000

\$4,000

\$3,000

\$2,000

\$1,000

February Unit Production

Las Vegas, NV

1 week stay in Tammy's condo and \$100 cash!!
Dates: January 1, 2014– March 31, 2014

The first consultant that puts the product on ***100 new faces** AND places ****\$2000 in cumulative wholesale orders...** will get to stay in Tammy's condo for 1 week and will get \$100 in spending money!!



You will have to work out dates when Tammy will not be there, but it is yours free for a week. The condo sleeps six people and is absolutely beautiful!! You will enjoy the beautiful surroundings, swimming in the pool, shopping in the fun city, or just relaxing with the special people that you take with you! Travel to Las Vegas and food during your stay are your responsibility, but accommodations are Tammy's gift to you!

* Must be 100 customers that you have not facialed before. Customers must be 21 and older.
** \$2000 wholesale order must be products sold and reordered. New inventories do not count.

Name _____ Date _____ Wholesale order \$ _____
Due April 1st. Choose your gift. Please arrive with coordinating wholesale order.

Money \$ Making \$ March



BONUS:
\$1000 wholesale order and 100+ items sold = ALL 4 PRIZES!

\$200 WHOLESALE & 10 ITEMS SOLD	\$400 WHOLESALE & 20 ITEMS SOLD	\$600 WHOLESALE & 30 ITEMS SOLD	\$800 WHOLESALE & 40 ITEMS SOLD
1.	26.	51.	76.
2.	27.	52.	77.
3.	28.	53.	78.
4.	29.	54.	79.
5.	30.	55.	80.
6.	31.	56.	81.
7.	32.	57.	82.
8.	33.	58.	83.
9.	34.	59.	84.
10.	35.	60.	85.
11.	36.	61.	86.
12.	37.	62.	87.
13.	38.	63.	88.
14.	39.	64.	89.
15.	40.	65.	90.
16.	41.	66.	91.
17.	42.	67.	92.
18.	43.	68.	93.
19.	44.	69.	94.
20.	45.	70.	95.
21.	46.	71.	96.
22.	47.	72.	97.
23.	48.	73.	98.
24.	49.	74.	99.
25.	50.	75.	100.



MEXICO

VILLA MIRASOL
(Just outside of Cabo San Lucas and La Paz.)

The first 6 new offspring Top Gen area directors that debut Sept 1, 2013- April 1, 2014 and!

-Complete 1 of the *new director contests, you (and your **Senior Director) will be invited to join us NSD Tammy Crayk will pay for your villa and your Senior Director will pay for your food!

-Complete 2 of the *new director contests! NSD Tammy Crayk will pay for your villa and your Senior Director will pay for your food and 1/2 of your airfare!

Keep in mind, for every new director contest you complete, you will receive a \$1000 bonus from the company!

(which will cover any Mexico trip expenses and then some!)



*New director contests include On the Move, Fabulous Fifties and Honors Society.
**The Senior Director is invited to join us. Tammy will cover the cost of the villa but you will be responsible for your own food and airfare.
Also: Senior directors of 6 new debuting directors. Tammy will also cover the cost of your food if you beat your 2013 Unit Club by \$50,000 in 2014.

Building WALL to WALL Leaders

Join the Movement.
Build Wall to Wall Leaders.

WEEKLY ACCOMPLISHMENT SHEET--IN!

Jessica Trujillo, Arianna Gibson



Million Dollar Me\$\$age

641-715-3900 #44336



Tuesday Night Training

March-

SCC= Carrie

Marketing= Krista

Training= Nicole=BOOK/Coach/Image Week 1

Sell/Image Week 3

Team Building/Image Week 4

April-

SCC=Susi

Marketing=Carrie

Training= Krista=BOOK/Coach/Image Week 1

Sell/Image Week 3

Team Building/Image Week 4

Misc. Week 5

****Teachers are subject to change****

UNIT CARWARS Plan:

120 new faces a month
(30 faces a week),
ask everyone to listen,

half will—makes for 60 interviews a month
= (16 interviews a week),

1 in 5 recruit = 12 new team members a mo.
(3-4 a week)

Consultant CARWARS Plan:

60 new faces a month
(15 faces a week),
ask everyone to listen,

half will—makes for 30 interviews a month
= (8 interviews a week),

1 in 5 recruit = 6 new team members a mo.
(1-2 a week)

3rd Quarter Star Consultants!!!

**Are invited to ride up to Career Conference in Carrie's car
WITHOUT chipping in for gas!! ARIANNA GIBSON**

**Other seats offered on a first registered,
first come basis—share of gas required ;)**

GET YOUR RIDE TO CAREER CONFERENCE FREE!!

**ADDITIONALLY! All registrants receive a CUTE scarf to signify you
are part of the Circle of Stars Unit!!**