



30 Stars ** \$300,000 Unit Club ** 100 Active Consultants



☆	☆	☆	☆	☆	☆	☆	☆	☆	☆	☆	☆
☆	4th Quarter				Stars	Top 10				☆	
☆	CARRIE CARLILE									☆	
☆	REBECCA DENSON									☆	
☆	SCHANTELL TIMPE									☆	
☆	LORA SHARP									☆	
☆	KELLY JONES									☆	
☆										☆	
☆										☆	



1	Carrie Carlile	\$25,954.50
2	Stephanie Smart	\$13,068.50
3	Arianna Gibson	\$12,473.00
4	Jessica Trujillo	\$12,081.50
5	Jonnye Parascand	\$7,468.00
6	Schantell Timpe	\$5,079.00
7	Ruth Keith	\$4,557.00
8	RoxAnn Showaker	\$2,216.00
9	Bonnie Baxter	\$1,924.00
10	Kelly Jones	\$1,905.00

Unit Court of Sales = 12,000 + Retail

Moving Up the Career Path

Team Leader

Senior Consultant

Caitlin Sanchez

Kelly Jones

Star Team Builder

Bonnie Baxter

Sommer Backus



1	Carrie Carlile	2	\$323.86
2	Arianna Gibson	1	\$24.16
3			
4			
5			
6			
7			
8			

Unit Court of Sharing = 6 + Qualified

Starter Kit is \$75 plus tax & shipping this month!! WHO DO YOU KNOW THAT NEEDS TO KNOW THIS???

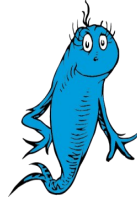
Happy Anniversary

Happy Birthday



Jeannie Smith	April 27	3rd Anniversary
Jessica Trujillo	April 19	2nd Anniversary
Angela Yarbrough	April 21	2nd Anniversary
Bobbi Pedersen	April 24	2nd Anniversary
Marjory Taylor	April 26	2nd Anniversary
Darian Bohaty	April 4	1st Anniversary
Jonnye Parascand	April 8	1st Anniversary
Elle Thurston	April 11	1st Anniversary
Allison Nicol	April 11	1st Anniversary
Denise Bauer	April 11	1st Anniversary
Ashlynn Johnson	April 18	1st Anniversary
Ariane Tucker	April 19	1st Anniversary
Brittany Preator	April 20	1st Anniversary
Opalgene Beck	April 29	1st Anniversary
BoscheBosche	April 30	1st Anniversary

Arianna Gibson	April 4th
Ruth Keith	April 6th
Janet Dodge	April 8th
Ariane Tucker	April 9th
Angela Yarbrough	April 10th
Jenica Laws	April 13th
Lori Pectol	April 13th
Stephanie Smart	April 15th
Stephanie Davis	April 22nd



Events to look for:

Leaders Edge—Director's only—every Wednesday at Tammy Crayk's House from 10am till Noon.

Star Quarter ends June 15th!!

Unit Skincare Party—April 5th, 9:45 am!!

Carrie will be out of town the 20th –May 3rd

Things I know for SURE:

1. This business works when you do!
2. Nothing happens until somebody sells something.
3. Everything you want can be found at a party.
4. Mary Kay is not magical, its mathematical.
5. You can make money or you can make excuses, but you can't make BOTH!

Sun	Mon	Tue	Wed	Thu	Fri	Sat
30	31	1 Unit Meeting 6-7 D&D 7:15-8:30pm SCC 7:15pm Must RSVP	2 Leader's Edge 10 am-Noon Tammy Crayk's House April	3	4	5 Unit Skin Care Class 9:45-12:45
6	7	8 Motivational 6pm/ Spring Fling 7:15pm Invite Guests	9 Leader's Edge 10 am-Noon Tammy Crayk's House	10	11	12 Skin Care Class 9:45-12:45
13	14	15 Unit Meeting 6-7 D&D 7:15-8:30pm SCC 7:15pm Must RSVP	16 Leader's Edge 10 am-Noon Tammy Crayk's House	17	18	19 Skin Care Class 9:45-12:45
20	21	22 Unit Meeting 6-7 D&D 7:15-8:30pm SPA SCC 7:15pm Must RSVP	23 Leader's Edge 10 am-Noon Tammy Crayk's House	24	25	26 Skin Care Class 9:45-12:45
27	28	29 Unit Meeting 6-7 D&D 7:15-8:30pm SCC 7:15pm Last Day to place online orders w/out help	30 Leader's Edge 10 am-Noon Tammy Crayk's House Last Day of Month	1 MAY	2	3 Skin Care Class 9:45-12:45
4	5	6 Unit Meeting 6-7 D&D 7:15-8:30pm SCC 7:15pm Must RSVP	7 Leader's Edge 10 am-Noon Tammy Crayk's House	8	9	10 Skin Care Class 9:45-12:45

April Goals:

120+ New Faces! 60+ Interviews! 10+ New Unit Members!
3+ Consultants Move Up the Career Path!

Hot News!

Arianna Gibson had some road blocks but decided Career Conference is where she needed to be! She soaked up everything she could & when she got back had 2 website orders, she's been booking & will follow up with a gal she contact in Boise :D

Way to BE!!

Cathy Escareno is determined to have Mary Kay pay her car payment! She loved seeing pics from Career Conference and has decided she WILL be a STAR in the 4th Quarter! **SWEET!**

Stephanie Smart is working on her 1st Car with Mary Kay!! She was excited for Career Conference and said her director gets the choose the color of her COACH PURSE in the 12 parties contest!! **Right On!**

Julie Renfeldt is excited for the Coach Purse contest too! She had a blast at Career Conference—girl time, inspiration & training! **LOVE!**

COUNT UPS!

New Names, 10:
 Parties Booked, 2:
 Faces done, 5:
 Parties held, 1:
 Career Shares, 3:
 Bubble Sheets, 1:
 Sales, \$200:
 Sharing, 1:

Call the **HOTLINE** with your **HOT NEWS** so we can celebrate **YOU** too! (641)715-3900 ext 699552 #



\$10,000

\$9,000

\$8,000

\$7,000

\$6,000

\$5,000

\$4,000

\$3,000

\$2,000

\$1,000

March Unit Production

Would you like to have a **FREE Coach Purse?**

March 16- June 15th

*Hold at least 12 parties with \$3600 in new business

*Place an order of \$1800 to provide product to your customers

YOU will earn a FREE COACH purse at a value from \$100+!



(That's an average of \$300 per party & only 4 parties a month!!!)

Name _____ Date _____ Wholesale order \$ _____
 Due May 6th. Choose prize OR Power Points with coordinating wholesale order.

Audacious April!



1000 WHOLESALE & 25 ITEMS SOLD	800 WHOLESALE & 50 ITEMS SOLD	600 WHOLESALE & 75 ITEMS SOLD	400 WHOLESALE & 100 ITEMS SOLD
1.	26	51	76
2.	27	52	77
3.	28	53	78
4.	29	54	79
5.	30	55	80
6.	31	56	81
7.	32	57	82
8.	33	58	83
9.	34	59	84
10.	35	60	85
11.	36	61	86
12.	37	62	87
13.	38	63	88
14.	39	64	89
15.	40	65	90
16.	41	66	91
17.	42	67	92
18.	43	68	93
19.	44	69	94
20.	45	70	95
21.	46	71	96
22.	47	72	97
23.	48	73	98
24.	49	74	99
25.	50	75	100

Building **WALL to WALL** Leaders

Join the Movement.
 Build Wall to Wall Leaders.

WEEKLY ACCOMPLISHMENT SHEET--IN!

Arianna Gibson, Jessica Trujillo



Million Dollar Me\$\$age

641-715-3900 #44336



Tuesday Night Training

April-

SCC= Susi

Marketing= Carrie (WK 1&2)/ASHLEY (WK 3&4)

Training= Krista=BOOK/COACH/IMAGE Week 1

SELL/IMAGE Week3

TEAM BUILDING/IMAGE Week4

MISC. Week 5

May-

SCC=LynSie

Marketing=Jessica

Training= Carrie=BOOK/COACH/IMAGE Week 1

SELL/IMAGE Week 3

TEAM BUILDING/IMAGE Week 4

****Teachers are subject to change****



UNIT CARWARS Plan:

120 new faces a month
(30 faces a week),
ask everyone to listen,

half will—makes for 60 interviews a month
= (16 interviews a week),

1 in 5 recruit = 12 new team members a mo.
(3-4 a week)

Consultant CARWARS Plan:

60 new faces a month
(15 faces a week),
ask everyone to listen,

half will—makes for 30 interviews a month
= (8 interviews a week),

1 in 5 recruit = 6 new team members a mo.
(1-2 a week)



Share the Love!

Team-Building Promotion: April 1 – 30, 2014

