

Happy Appiversary

Lyndsay Carlson	May 15	6th Anniversary
Kristen Henry	May 29	6th Anniversary
Caitlin Sanchez	May 4	2nd Anniversary
Carol Rockwell	May 25	2nd Anniversary
Jennifer Hanson	May 30	2nd Anniversary
Gloria Hager	May 17	1st Anniversary
Sara Christianse	May 17	1st Anniversary
Rebekah McGrath	May 24	1st Anniversary

Happy Birthday



Cathy Escareno	May 12
Rebekah McGrath	May 14
Sommer Backus	May 17
Schantell Timpe	May 19
Bobbi Jo Pedersen	May 21
Matise Orton	May 28
Brittany Preator	May 28

Lst 3th



Events to look for:

Leaders Edge—Director's only—every Wednesday at Tammy Crayk's House from 10am till Noon.

Star Quarter ends June 15th!!

TAMMY CRAYK MARKETING...Every 2nd Wednesday of the month @ 7:30 pm, Lasting Impressions

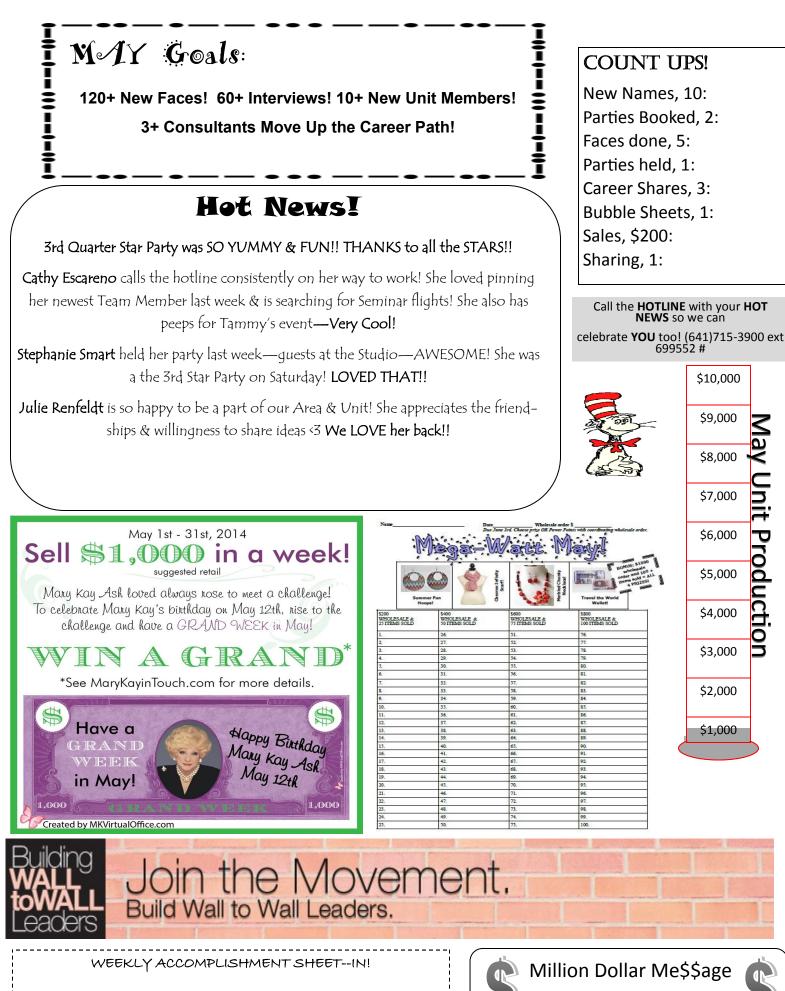
Unit Skincare Party May 24th @ 9:45 am

PRODUCT PREVIEW May 13th @ 7pm

Things	l know	for	SURE:

- 1. This business works when you do!
- 2. Nothing happens until somebody sells something.
- 3. Everything you want can be found at a party.
- 4. Mary Kay is not magical, its mathematical.
- 5. You can make money or you can make excuses, but you can't make BOTH!

Sun	Mon	Tue	Wed	Thu	Fri	Sat
11 MAY	12	13 Unit Meeting 6-7 Product Preview 7 pm D&D 7:15-8:30pm SCC 7:15pm Must RSVP	14 Leader's Edge 10 am-Noon Tammy Crayk's House	15	16	17 Skin Care Class 9:45-12:45
18	19	20 Unit Meeting 6-7 D&D 7:15-8:30pm SCC 7:15pm Must RSVP	21 Leader's Edge 10 am-Noon Tammy Crayk's House	22	23	24 Unit Skin Care Class 9:45-12:45
25	26	27 Unit Meeting 6-7 D&D 7:15-8:30pm SCC 7:15pm Must RSVP	28 Leader's Edge 10 am-Noon Tammy Crayk's House	29	30 Last Day to place online orders w/out help	31 Skin Care Class 9:45-12:45 Last Day of Month
1 JUNE	2	3 Unit Meeting 6pm D&D 7:15-8:30pm SPA SCC 7:15pm Must RSVP	4 Leader's Edge 10 am-Noon Tammy Crayk's House	5	6	7 Skin Care Class 9:45-12:45
8	9	10 Motivational 6 pm D&D 7:15-8:30pm SCC 7:15pm Must RSVP	11 Leader's Edge 10 am-Noon Tammy Crayk's House	12	13	14 Skin Care Class 9:45-12:45
15	16	17 Unit Meeting 6-7 D&D 7:15-8:30pm SCC 7:15pm Must RSVP	18 Leader's Edge 10 am-Noon Tammy Crayk's House	19	20	21 Skin Care Class 9:45-12:45





\$10,000

\$9,000

\$8.000

\$7,000

\$6,000

\$5,000

\$4,000

\$3,000

\$2,000

\$1,000

Produ

Tuesday Night Training

May-

SCC= Lynsie

MarKetiNg= Jessica

Lusining= Callie=Book/Coach/IMage Meek 1

Serr\IWade MeeK3

Team Building/Image Week4

JUNe-

SCC=Jessica

MarKetiNg=KriSta

Training= SUSi=BOOK/COACH/IMage Week 1

Serr\Wade Meek 3

Team Building/Image Week 4

Teachers are subject to change

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120 new faces a month (30 faces a week), ask everyone to listen,

half will—makes for 60 interviews a month = (16 interviews a week),

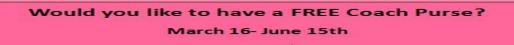
1 in 5 recruit = 12 new team members a mo. (3-4 a week)

Consultant CARWARS Plan:

60 new faces a month (15 faces a week), ask everyone to listen,

half will-makes for 30 interviews a month = (8 interviews a week),

1 in 5 recruit = 6 new team members a mo. (1-2 a week)



*Hold at least 12 parties with \$3600 in new business *Place an order of \$1800 to provide product to your customers YOU will earn a FREE COACH purse at a value from \$100+!

> (That's an average of \$300 per party & only 4 parties a month!!!)



Name	Arianna	Cathy	Jennifer	Jessica	Julie	Maria	Rebecca	Ruth	Schantell	Stephanie
Party total										
Wholesale In	771.50		337.00	594.50			919.25	233.75	131.00	310.00