COUNT UPS!

New Names, 10:

Parties Booked, 2:

Faces done, 5:

Parties held, 1:

Career Shares, 3:

Bubble Sheets, 1:

Sales, \$200:

Sharing, 1:



Things I know for SURE:

- This business works when you do!
- 2. Nothing happens until somebody sells something. Everything you want can be found at a party.
- 3.
- 4. Mary Kay is not magical, its mathematical.
- You can make money or you can make excuses, but you can't make BOTH!!
- 6 NEW Red Jackets!!



Unit Court of Sales YTD

Carrie Carlile	\$24,749.00
Stephanie Smart	\$14,266.50
Vickie Garcia	\$11,387.50
Arianna Gibson	\$9,691.50
Jonnye Parascand	\$8,416.00
Bonnie Baxter	\$5,336.50
Madeline Adams	\$4,747.50
Ashley Graham	\$3,760.50
RoxAnn Hauge-Showaker	\$2,818.50
Brandy Stephens	\$2,706.50

happy birthday

Kelly Lynn Jones Brittani Jolley **Evelyn Marshall**

ıst 9th 14th Tamera Rogers Danielle Deveraux Allison Nicol

ı8th 20th 27th

Unit Court of Sharing YTD

1. Carrie Carlile 2. Bonnie Baxter

10 qualified 2 qualified

3. Vickie Garcia 1 qualified

bby anniversau

Stephanie Davis Natalia Christensen Lauren Chidester

END OF

14th 25th Stacey Shelley Kira Church

26th

29th

Xtreme '



Complete ON TARGET car production.

OR

2. Complete DIQ production

OR

3. Complete 30 faces (18 and older) and do a \$600 wholesale reorder and do 5 qualified interviews.*

*A Qualified interview is an interview with your director or your guest attending a Director or NSD Marketing Event!

.....

"When you SHOW up, you GO up!" Mary Kay Ash

This week's Training:

S. S	Level	Class	Who	Where	Ś
All a	-				2
SI	NCT	Time Managemer	nt Jan	Ruby	ę
	MKU	Coaching	Susi	Diamond	ę
200	GRAD	Overcoming Objections	Pam	Seminar	ę
2	NCO	New Consultant Orientation	Krista	Sapphire	Q.
\$ N	D&D	Marketing	Tammy	Pearl	ę
8	SCC	Party Floaters	Mishele/DIQ	Signature	6

Sun	Mon	Tue	Wed	Thu	Fri	Sat
						1 Skin Care Party (Marilyn Monroe Makeover) 9:45a& Balloon Blast
2	3	Unit Meeting 6pm	5	6 AREA CALL 8–9 pm	7 Director Meeting 10 am-1pm	8 1:15pm PCN at 7 cam 4 6:30pm 7:30 P Skin Care Party 9:45am &
9	First Cutoff for New Year Kickoff	11 Motivational Night	Balloon Blast w/ Tammy Crayk 7:30-9:00 pm	13	14	15 Balloon Blast 1:15pm Skin Care Party 9:45am & Balloon Blast 1:15pm
16	17	Unit Meeting 6pm	19	20	21	Skin Care Party 9:45am & Balloon Blast 1:15pm
23	24	Unit Meeting 6pm	26	27	28	Skin Care Party 9:45am & Balloon Blast 1:15pm
30 F 100 FACES, RAINING RED RED DNTESTS	1	Unit Meeting 6pm	3	4	5	Skin Care Party 9:45am & Balloon Blast 1:15pm



te Rockin' Round the Clock to

June 25th , 2013

100 Active Consultants **6 New Red Jackets 25 Stars**

1st Quarter Top 10

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Lets start this year with a shine!!

Ruth Keith Bonnie Baxter \$65.50 \$7.00

* Carrie's IRCLE OF



May Goals

Team Building: 5/0 Production \$16,000/6,094.25

Red Jacket Goal: 6 25 STARS/20!

Days till Seminar:

5

Registered

- 1. Stephanie Smart
- 2. Carrie Carlile
- Ruth Keith
- 4. Arianna Gibson
- 5. Vickie Garcia
- 6. Jessica Truiillo
- 8

Earn your red jacket or your exclusive 50th Anniversary Kenneth Jay Lane necklace in time for Mary Kay's 50th anniversary celebration!

Carrie Carlile **Bonnie Baxter**

YOUR NAME HER NAME ANOTHER GAL

Four!! Two!! DONE with 7+!! DONE with 7+!! DONE with 7+!!



OUR UNIT HIT 20 STARS THIS YEAR!! SUPER PROUD OF EACH & EVERY CONSULTANT WHO **COTRIBUTED TO THIS WIN!!**

Stephanie Smart ended her 4th quarter as a Sapphire AND finish her year long goal of FOUR QTR STAR!!! A Maz Ing!! WAY TO BE, GIRL!!

Arianna Gibson is a shiny new Sapphire Star!! She went out Saturday to talk to peeps at boutiqueshow'd it go?? SWEET!

Opalgene Beck is still enjoying her fam in CA but called a few times anyway! Staying Focused!

Wanna see YOUR Hot News on the Newsletter?? Call the hotline with it!

(641.715.3900 ext 699552#)

Velcome New Starlets!

June:

Janet Dodge on Jessica Trujillo's

Team

GOING TO JULY KICKOFF:

Stephanie Smart Opalgene Beck

Earn YOUR commemorative One Woman Can Necklace when you place a single 400+ Section 1 wholesale in the month of June 2013!! Who has earned theirs?: JoRae Haynes! Vickie Garcia! Bonnie Baxter! Arianna Gibson! Stephanie Smart!