



Unit Court of Sales YTD

Carrie Carlile	\$24,749.00
Stephanie Smart	\$14,266.50
Vickie Garcia	\$11,387.50
Arianna Gibson	\$9,691.50
Jonnye Parascand	\$8,416.00
Bonnie Baxter	\$5,336.50
Madeline Adams	\$4,747.50
Ashley Graham	\$3,760.50
RoxAnn Hauge-Showaker	\$2,818.50
Brandy Stephens	\$2,706.50

Unit Court of Sharing YTD

1. Carrie Carlile 10 qualified
2. Bonnie Baxter 2 qualified
3. Vickie Garcia 1 qualified

COUNT UPS!

New Names, 10:
Parties Booked, 2:
Faces done, 5:
Parties held, 1:
Career Shares, 3:
Bubble Sheets, 1:
Sales, \$200:
Sharing, 1:

Things I know for SURE:

1. This business works when you do!
2. Nothing happens until somebody sells something.
3. Everything you want can be found at a party.
4. Mary Kay is not magical, its mathematical.
5. You can make money or you can make excuses, but you can't make BOTH!!
6. 6 NEW Red Jackets!!

happy birthday



Kelly Lynn Jones
Brittani Jolley
Evelyn Marshall

1st
9th
14th

Tamera Rogers
Danielle Deveraux
Allison Nicol

18th
20th
27th



happy anniversary



Stephanie Davis
Natalia Christensen
Lauren Chidester

1st
14th
25th

Stacey Shelley 26th
Kira Church 29th

"When you SHOW up, you GO up!" Mary Kay Ash

This week's Training:

Level	Class	Who	Where
NCT	Time Management	Jan	Ruby
MKU	Coaching	Susi	Diamond
GRAD	Overcoming Objections	Pam	Seminar
NCO	New Consultant Orientation	Krista	Sapphire
D&D	Marketing	Tammy	Pearl
SCC	Party Floaters	Mishele/DIQ	Signature

June/July

Xtreme Team



1. Complete **ON TARGET** car production.

OR

2. Complete **DIQ** production

OR

3. Complete **30 faces** (18 and older) and do a **\$600 wholesale** reorder and do **5 qualified interviews.***

*A Qualified interview is an interview with your director or your guest attending a Director or NSD Marketing Event!



Sun	Mon	Tue	Wed	Thu	Fri	Sat
						1 Skin Care Party (Marilyn Monroe Makeover) 9:45a & Balloon Blast 1:15pm
2	3	4 Unit Meeting 6pm	5	6 AREA CALL 8-9 pm	7 Director Meeting 10 am-1pm	8 PCN at 6:30pm Skin Care Party 9:45am & Balloon Blast 1:15pm <i>X-treme Team 4:30-7:30 pm</i>
9	10 First Cutoff for New Year Kickoff	11 <i>Motivational Night</i>	12 <i>Balloon Blast w/ Tammy Crayk 7:30-9:00 pm</i>	13	14	15 Skin Care Party 9:45am & Balloon Blast 1:15pm
16	17	18 Unit Meeting 6pm	19	20	21	22 Skin Care Party 9:45am & Balloon Blast 1:15pm
23	24	25 Unit Meeting 6pm	26	27	28	29 Skin Care Party 9:45am & Balloon Blast 1:15pm
30	1	2 Unit Meeting 6pm	3	4	5	6 Skin Care Party 9:45am & Balloon Blast 1:15pm

END OF 100 FACES, IPAD, RAINING RED CONTESTS

