



Unit Court of Sales YTD

Carrie Carlile	\$25,979.00
Stephanie Smart	\$14,266.50
Vickie Garcia	\$11,387.50
Arianna Gibson	\$9,691.50
Jonnye Parascand	\$8,434.00
Bonnie Baxter	\$5,336.50
Madeline Adams	\$4,747.50
Ashley Graham	\$3,760.50
RoxAnn Hauge-Showaker	\$2,818.50
Brandy Stephens	\$2,706.50

Unit Court of Sharing YTD

1. Carrie Carlile 10 qualified
2. Bonnie Baxter 2 qualified
3. Vickie Garcia 1 qualified

COUNT UPS!

New Names, 10:
Parties Booked, 2:
Faces done, 5:
Parties held, 1:
Career Shares, 3:
Bubble Sheets, 1:
Sales, \$200:
Sharing, 1:

Things I know for SURE:

1. This business works when you do!
2. Nothing happens until somebody sells something.
3. Everything you want can be found at a party.
4. Mary Kay is not magical, its mathematical.
5. You can make money or you can make excuses, but you can't make BOTH!!
6. 6 NEW Red Jackets!!

happy birthday



Darian Bohaty	1st	Jeannie Smith	14th
Tami Lee Harper	9th	Rebecca Whetstone	16th
Nadine Schermerhorn	11th	Sara Christiansen	22nd
Jonnye Parascand	12th	Kelly Sorensen	22nd



"When you SHOW up, you GO up!" Mary Kay Ash

This week's Training:

Nadine Schermerhorn	1st	Lori Pectol	28th
Brandy Stephens	5th	Julie Buckley	30th
Cheryl Willey	26th		

Level	Class	Who	Where
NCT	Selling 101	Susi	Ruby
MKU	Power Closing	Nicole	Diamond
GRAD	2nd Appt/Glamour	Carrie	Seminar
NCO	New Consultant Orientation	Krista	Sapphire
D&D	Marketing	Jessica	Pearl
SCC	Party Floaters	DIQ	Signature

Xtreme Team



1. Complete **ON TARGET** car production.

OR

2. Complete **DIQ** production

OR

3. Complete **30 faces** (18 and older) and do a **\$600 wholesale** reorder and do **5 qualified interviews**.*

*A Qualified interview is an interview with your director or your guest attending a Director or NSD Marketing Event!



July/August

Sun	Mon	Tue	Wed	Thu	Fri	Sat
	1	2	3	4	5	6 Skin Care Party 9:45am & Balloon Blast 1:15pm
7	8	9 Unit Meeting 6pm	10	11	12	13 NEW YEAR KICK-OFF 9 am to 4 pm Top Gun Family Picnic 6 pm to 8:30 pm
14	15	16 Motivational Night	17	18	19 Fitness & Facials 6:30-8:30 PM Lasting Impressions	20 Skin Care Party 9:45am & Balloon Blast 1:15pm
22	22	23 Unit Meeting 6pm	24	25	26	27 Skin Care Party 9:45am & Balloon Blast 1:15pm
28	29	30	31	1	2	3 Skin Care Party 9:45am & Balloon Blast 1:15pm
4	5	6 Unit Meeting 6pm	7	8	9	10 Skin Care Party 9:45am & Balloon Blast 1:15pm

SEMINAR

