COUNT UPS!

New Names, 10:

Parties Booked, 2:

Faces done, 5:

Parties held, 1:

Career Shares, 3:

Bubble Sheets, 1:

Sales, \$200:

Sharing, 1:



Things I know for SURE:

- This business works when you do!
- 2. Nothing happens until somebody sells something. Everything you want can be found at a party.
- 3. 4. Mary Kay is not magical, its mathematical.
- You can make money or you can make ex-
- cuses, but you can't make BOTH!!
- 6 NEW Red Jackets!!



Unit Court of Sales YTD

Carrie Carlile	\$24,749.00
Stephanie Smart	\$14,266.50
Vickie Garcia	\$11,387.50
Arianna Gibson	\$9,691.50
Jonnye Parascand	\$8,416.00
Bonnie Baxter	\$5,336.50
Madeline Adams	\$4,747.50
Ashley Graham	\$3,760.50
RoxAnn Hauge-Showaker	\$2,818.50
Brandy Stephens	\$2,706.50

happy birthda



Darian Bohaty Tami Lee Harper Nadine Schermerhorn Jonnye Parascand

ıst 9th 11th 12th Jeannie Smith Rebecca Whetstone Sara Christiansen Kelly Sorensen

14th 16th 22nd 22nd

Unit Court of Sharing YTD

1. Carrie Carlile 2. Bonnie Baxter

10 qualified 2 qualified

3. Vickie Garcia

1 qualified

happy anniversar

Nadine Schermerhorn **Brandy Stephens**

Cheryl Willey

5th 26th Lori Pectol **Julie Buckley** 28th 30th

up!" Mary Kay Ash This week's Training:

"When you SHOW up, you GO

Level	Class	Who	Where
NCT	Booking	Susi	Ruby
MKU	Ready to Party	Nicole	Diamond
GRAD	Money Management	Carrie	Seminar
NCO	New Consultant Orientation	Krista	Sapphire
D&D	Marketing	Jessica	Pearl
scc	Party Floaters	DIQ	Signature

Xtreme To



Complete ON TARGET car production.

OR

2. Complete DIQ production

3. Complete 30 faces (18 and older) and do a \$600 wholesale reorder and do 5 qualified interviews.*

*A Qualified interview is an interview with your director or your guest attending a Director or NSD Marketing Event!

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Sun	Mon	Tue	Wed	Thu	Fri	Sat
	1	2	3	4	5	6 Skin Care Party 9:45am & Balloon Blast 1:15pm
7	8	9 Unit Meeting 6pm	10	11	12	13 NEW YEAR KICK- OFF 9 am to 4 pm Top Gun Family Picnic 6 pm to 8:30 pm
14	15	16 Motivational Night	17	18	19	Skin Care Party 9:45am & Balloon Blast 1:15pm
22	22	Unit Meeting 6pm	24	25	26	Skin Care Party 9:45am & Balloon Blast 1:15pm
28	29 E M 1	30 VAR	31	1	2	Skin Care Party 9:45am & Balloon Blast 1:15pm
4	5	Unit Meeting 6pm	7	8	9	Skin Care Party 9:45am & Balloon Blast 1:15pm



te Rockin' Round the Clock to. July 2nd , 2013

100 Active Consultants **6 New Red Jackets 25 Stars**



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July Goals

Team Building: 5/0 Production \$16,000/8,046.75

Red Jacket Goal: 6 25 STARS/20!

Nadine Schermerhorn	\$251.50
Kelly Jones	\$215.75
Hope Mortensen	\$204.00
Brittani Jolley	\$200.75
Ashlev Graham	\$200.00

Registered for Seminar

- 1. Stephanie Smart
- 2. Carrie Carlile
- 3. Ruth Keith
- 4. Arianna Gibson
- 5. Vickie Garcia
- 6. Jessica Trujillo

Hot News!

Welcome New Starlets! ********

Area Hot News: ChrisAnn Walker's Unit became a Grand Achiever Unit!! **CONGRATS!**

We ended up with 56 active consultants. **HOWEVER** we will carry our 100 Active Consultants goal into the New Year!! GOTTA DO THIS!

Stephanie Smart is our only caller this week! **THANKS, STEPH!** She is ready for a new year & loved the message about sacrificing where you are for where you want to be :) **LOVE IŤ!**

GOING TO JULY KICKOFF:

Stephanie Smart Opalgene Beck

Wanna see YOUR Hot News on the Newsletter?? Call the hotline with it! (641.715.3900 ext 699552#)

Earn YOUR commemorative One Woman Can Necklace when you place a single 400+ Section 1 wholesale in the month of June 2013!! Who has earned theirs?: JoRae Haynes! Vickie Garcia! Bonnie Baxter! Arianna Gibson! Stephanie Smart!