



### Unit Court of Sales YTD

Carrie Carlile	\$24,749.00
Stephanie Smart	\$14,266.50
Vickie Garcia	\$11,387.50
Arianna Gibson	\$9,691.50
Jonnye Parascand	\$8,434.00
Bonnie Baxter	\$5,336.50
Madeline Adams	\$4,747.50
Ashley Graham	\$3,760.50
RoxAnn Hauge-Showaker	\$2,818.50
Brandy Stephens	\$2,706.50

### Unit Court of Sharing YTD

- |                   |              |
|-------------------|--------------|
| 1. Carrie Carlile | 10 qualified |
| 2. Bonnie Baxter  | 2 qualified  |
| 3. Vickie Garcia  | 1 qualified  |

### COUNT UPS!

New Names, 10:  
Parties Booked, 2:  
Faces done, 5:  
Parties held, 1:  
Career Shares, 3:  
Bubble Sheets, 1:  
Sales, \$200:  
Sharing, 1:

#### Things I know for SURE:

1. This business works when you do!
2. Nothing happens until somebody sells something.
3. Everything you want can be found at a party.
4. Mary Kay is not magical, its mathematical.
5. You can make money or you can make excuses, but you can't make BOTH!!
6. 6 NEW Red Jackets!!

## happy birthday



Darian Bohaty	1st	Jeannie Smith	14th
Tami Lee Harper	9th	Rebecca Whetstone	16th
Nadine Schermerhorn	11th	Sara Christiansen	22nd
Jonnye Parascand	12th	Kelly Sorensen	22nd



## happy anniversary



Nadine Schermerhorn	1st	Lori Pectol	28th
Brandy Stephens	5th	Julie Buckley	30th
Cheryl Willey	26th		

*"When you SHOW up, you GO up!"* Mary Kay Ash

### This week's Training:

Level	Class	Who	Where
	Marketing Class	Jessica	DIQ

## Xtreme Team



1. Complete **ON TARGET** car production.

OR

2. Complete **DIQ** production

OR

3. Complete **30 faces** (18 and older) and do a **\$600 wholesale** reorder and do **5 qualified interviews**.\*

\*A Qualified interview is an interview with your director or your guest attending a Director or NSD Marketing Event!



## Motivational Night/Product preview

**July/August**

Sun	Mon	Tue	Wed	Thu	Fri	Sat
	1	2	3	4	5	6 Skin Care Party 9:45am & Balloon Blast 1:15pm
7	8	9 Unit Meeting 6pm	10	11	12	13 NEW YEAR KICK-OFF 9 am to 4 pm Top Gun Family Picnic 6 pm to 8:30 pm
14	15	16 Motivational Night	17	18	19	20 Skin Care Party 9:45am & Balloon Blast 1:15pm
22	22	23 Unit Meeting 6pm	24	25	26	27 Skin Care Party 9:45am & Balloon Blast 1:15pm
28	29	30	31	1	2	3 Skin Care Party 9:45am & Balloon Blast 1:15pm
4	5	6 Unit Meeting 6pm	7	8	9	10 Skin Care Party 9:45am & Balloon Blast 1:15pm

## SEMINAR

