



### Unit Court of Sales YTD

Carrie Carlile	\$24,749.00
Stephanie Smart	\$14,266.50
Vickie Garcia	\$11,387.50
Arianna Gibson	\$9,691.50
Jonnye Parascand	\$8,434.00
Bonnie Baxter	\$5,336.50
Madeline Adams	\$4,747.50
Ashley Graham	\$3,760.50
RoxAnn Hauge-Showaker	\$2,818.50
Brandy Stephens	\$2,706.50

### Unit Court of Sharing YTD

- |                   |              |
|-------------------|--------------|
| 1. Carrie Carlile | 10 qualified |
| 2. Bonnie Baxter  | 2 qualified  |
| 3. Vickie Garcia  | 1 qualified  |

### COUNT UPS!

New Names, 10:  
Parties Booked, 2:  
Faces done, 5:  
Parties held, 1:  
Career Shares, 3:  
Bubble Sheets, 1:  
Sales, \$200:  
Sharing, 1:

#### Things I know for SURE:

1. This business works when you do!
2. Nothing happens until somebody sells something.
3. Everything you want can be found at a party.
4. Mary Kay is not magical, its mathematical.
5. You can make money or you can make excuses, but you can't make BOTH!!
6. 6 NEW Red Jackets!!

## happy birthday



Darian Bohaty	1st	Jeannie Smith	14th
Tami Lee Harper	9th	Rebecca Whetstone	16th
Nadine Schermerhorn	11th	Sara Christiansen	22nd
Jonnye Parascand	12th	Kelly Sorensen	22nd



## happy anniversary



Nadine Schermerhorn	1st	Lori Pectol	28th
Brandy Stephens	5th	Julie Buckley	30th
Cheryl Willey	26th		

*"When you SHOW up, you GO up!"* Mary Kay Ash

### This week's Training:

Level	Class	Who	Where
	Marketing Class	Jessica	DIQ

## Xtreme Team



1. Complete **ON TARGET** car production.

OR

2. Complete **DIQ** production

OR

3. Complete **30 faces** (18 and older) and do a **\$600 wholesale** reorder and do **5 qualified interviews**.\*

\*A Qualified interview is an interview with your director or your guest attending a Director or NSD Marketing Event!

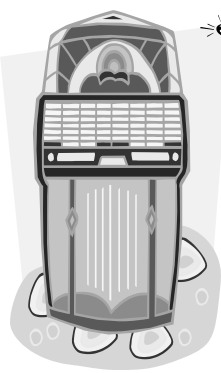


## Motivational Night/Product preview

**July/August**

Sun	Mon	Tue	Wed	Thu	Fri	Sat
	1	2	3	4	5	6 Skin Care Party 9:45am & Balloon Blast 1:15pm
7	8	9 Unit Meeting 6pm	10	11	12	13 NEW YEAR KICK-OFF 9 am to 4 pm Top Gun Family Picnic 6 pm to 8:30 pm
14	15	16 Motivational Night	17	18	19	20 Skin Care Party 9:45am & Balloon Blast 1:15pm
22	22	23 Unit Meeting 6pm	24	25	26	27 Skin Care Party 9:45am & Balloon Blast 1:15pm
28	29	30	31	1	2	3 Skin Care Party 9:45am & Balloon Blast 1:15pm
4	5	6 Unit Meeting 6pm	7	8	9	10 Skin Care Party 9:45am & Balloon Blast 1:15pm

## SEMINAR



# We're Rockin' Round the Clock to...

July 9th , 2013



☆☆

☆

**100 Active Consultants**

☆

**25 Stars \*\*\* 6 New Red Jackets**

☆☆

1st Quarter

Top 10

## ★ STARS ★



<p><b>July Goals</b> Team Building: 5/0 Production \$16,000/742.75</p>
<p><b>Red Jacket Goal: 6</b> <b>25 STARS/20!</b></p>

Lets start this year with a shine!!

Carrie Carlile	
\$1292.75	
Kristen Henry	\$449.00
Nadine Schermerhorn	\$251.50
Kelly Jones	\$215.75
Hope Mortensen	\$204.00
Jessica Johnson	\$206.00
Hope Mortensen	\$204.00
Brittani Jolley	\$200.75
Ashley Graham	\$200.00

**TOP Gun Area Inner Circle July Cash Giveaway**  
July 1-July 31, 2013

Wholesale and Team Building

**\$1,000 Cash Giveaway!!!\***  
(\*When our area completes Inner Circle production of \$250,000 in the month of July)

Drawing will be done on August 5, 2013  
Must submit google link-form before August 5th

Google link can be found on Tammy Crayk's website:  
[www.tammycrayk.uniwisdom.com](http://www.tammycrayk.uniwisdom.com)

**One \$250 CASH drawing for facials completed from July 1- July 31, 2013**

For every face (21 yrs and older) that you put the product on your name will go into the drawing. (On-the-go appointments do not count)

**One \$250 CASH drawing for wholesale orders from July 1- July 31, 2013**

Consultant/ Director name goes into the drawing 1 time for every \$200 wholesale order placed. (Ex: 2 times for \$400 w/s or 3 times for \$600 w/s)

**One drawing and two winners for team building! EACH WINS \$250!!**

Every new team member that signs up July 1-31, 2013. Will go into a drawing for \$250. When their name is drawn, their recruiter also wins \$250.

**Oh, the Places You'll Go**  
With the Top Gun Area Consultant Contests  
July 1- September 30, 2013

**PLATINUM POWER**  
COMPLETE 5 OF THE 5 July- August- September

- 60 Faces minimum 15 Parties
- \$2,000 in retail sales
- \$1,200 personal W/S
- 25 personal interviews
- 2 qual. recruits or gold medal (5 recruits)

**YOU WILL EARN**

- Will qualify for XTREME TEAM with NSO Tammy Crayk each month you meet qualifications.
- Will get a 15 minute private call with NSO Tammy Crayk each month you meet qualifications.
- Royal Treatment at our Fall Advance when you meet qualifications **all 3 months!**
- A private coaching session with Senior NSO Dianna Weigandt at Fall Advance when you meet qualifications **all 3 months!**

**GOLD POWER**  
COMPLETE 4 OF THE 5 July- August- September

- 40 Faces minimum 10 parties
- \$1,400 in retail sales
- \$800 personal wholesale
- 15 interviews
- 1 new personal qualified or 2 new recruits

**YOU WILL EARN**

- Will qualify for XTREME TEAM with NSO Tammy Crayk each month you meet qualifications.
- Will get a 15 minute private call with NSO Tammy Crayk each month you meet qualifications.
- Royal Treatment at our Fall Advance when you meet qualifications **all 3 months!**

**SILVER POWER**  
COMPLETE 4 OF THE 5 July- August- September

- 30 Faces minimum 5 parties
- \$1,000 in retail sales
- \$600 personal wholesale
- 10 interviews
- 1 new personal qualified or 2 new recruits (\* these items must be completed)

**YOU WILL EARN**

- Will qualify for XTREME TEAM with NSO Tammy Crayk each month you meet qualifications.
- Will get a 15 minute private call with NSO Tammy Crayk each month you meet qualifications.
- Royal Treatment at our Fall Advance when you meet qualifications **all 3 months!**

**\*\*\*NEW DIRECTOR CONTEST\*\*\***  
(FOR DIRECTORS WHO DEBUT: AUGUST 1-OCTOBER 1, 2013)

The new director with the highest TEAM DIQUINIT wholesale from July 1-September 30th will get reimbursed from Tammy Crayk for Fall Advance registration and hotel expenses!!!

# Hot News!

Stephanie Smart learns something new every time she hears the hotline message.. **AWesome!** She's making plans, doing work, and working on Expectations & is expecting **GREAT things! YEAH!!**

**Arianna Gibson** wants to make better things happen with her business, and wants to achieve her goals.... **YOU CAN DO IT!!** She loves coming to Motivational Night....As seminar gets closer the excitement builds. She is looking forward to Seminar for inspiration to get her business moving. **YOU GOT THIS!!**

☆☆

**JULY:**

**Coming Soon!!**

**GOING TO JULY KICKOFF:**

Stephanie Smart  
Opalgene Beck

**Wanna see YOUR Hot News on the News-letter?? Call the hotline with it!**  
(641.715.3900 ext 69952#)

Earn YOUR commemorative **One Woman Can** Necklace when you place a single 400+ Section 1 wholesale in the month of June 2013!! Who has earned theirs?: JoRae Haynes! Vickie Garcia! Bonnie Baxter! Arianna Gibson! Stephanie Smart!