



30 Stars ** \$300,000 Unit Club ** 100 Active Consultants

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 ☆☆☆ 1st Quarter Stars ☆☆☆ Top 10 ☆☆☆

☆☆	CARRIE CARLILE	\$1,623.75	☆☆
☆☆	ARIANNA GIBSON	\$807.00	☆☆
☆☆	JONNYE PARASCAND	\$641.00	☆☆
☆☆	KRISTEN HENRY	\$449.00	☆☆
☆☆	DARIAN BOHATY	\$446.75	☆☆
☆☆	JESSICA TRUJILLO	\$412.50	☆☆
☆☆	STEPHANIE SMART	\$400.25	☆☆
☆☆	REBEKAH ANDRUS	\$277.00	☆☆
☆☆	NADINE SCHERMERHORN	\$251.50	☆☆
☆☆	VICKIE GARCIA	\$236.00	☆☆
☆☆	JENICA LAWS	\$223.50	☆☆



COURT OF SALES

1	Carrie Carlile	\$2,097.50
2	Arianna Gibson	\$1,614.00
3	Jonnye Parascand	\$1,061.00
4	Darian Bohaty	\$853.50
5	Stephanie Smart	\$820.50
6	Jessica Trujillo	\$591.00
7	Rebekah Andrus	\$554.00
8	Vickie Garcia	\$472.00
9	Lyndsay Carlson	\$442.50
10	Joy Sanford	\$436.50

Unit Court of Sales = 12,000 + Retail

Moving Up the Career

Team Leader
Sommer Backus

Star Team Builder
Bonnie Baxter

Senior Consultant
Vickie Garcia
Brittany Preator
Caitlin Sanchez
Stephanie Smart

COURT OF SHARING

1	OPEN FOR BUSINESS		
2			
3			
4			
5			
6			
7			
8			

Unit Court of Sharing = 6 + Qualified



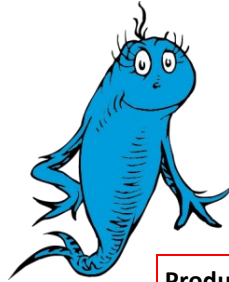
Happy Birthday

Rebekah Andrus	August 10th
Lori deWolf	August 12th
Hope Mortensen	August 12th
Brooke Sorensen	August 19th
Kira Church	August 21st
Gloria Hager	August 22nd
Nannette Bennett	August 23rd
Robyn Carlson	August 28th
Paula Erichsen	August 28th
Elizabeth Cazares	August 29th
Danielle Wyllie	August 30th

Happy Anniversary



Bonnie Baxter	3-Aug	3rd Anniversary
Madeline Adams	13-Aug	1st Anniversary
Arianna Gibson	16-Aug	1st Anniversary
Amanda Hendriksen	17-Aug	1st Anniversary
Lisa Kelly	23-Aug	6th Anniversary



Events to look for:

Product Preview - August 20th , 6:00 pm

Fall Advance— October 10-12th, 2013—HOTEL INFO EMAILED!

Xtreme Team— Saturday, Sept. 21st 4:30-7:30 pm @ Tammy Crayk's House....Bring appetizer or dessert to share!

Director Meeting— Friday, Sept. 20, 10 am to 1 pm.

Leaders Edge—**Director's only**—every Wednesday at Tammy Crayk's House from 10am till Noon.

Area Power Up Call— Monday Sept. 2nd 8-9pm 605.477.2100 code 725520#

Gloria Mayfield-Banks Event! - Oct 1st! Cons/Dtr training at 1pm, Guest Event at 7pm



Things I know for SURE:

1. This business works when you do!
2. Nothing happens until somebody sells something.
3. Everything you want can be found at a party.
4. Mary Kay is not magical, its mathematical.
5. You can make money or you can make excuses, but you can't make BOTH!

Sun	Mon	Tue	Wed	Thu	Fri	Sat
28 JULY	29	30	31	1	2	3
SEMINAR						
4	5	6 Unit Meeting 6 pm D&D 7:15-830 pm SCC 7:15-9pm must RSVP	7 Leader's Edge 10 am-Noon Tammy Crayk's House	8	9	10 Skin Care Party 9:45 am
11	12	13 Unit Meeting 6 pm D&D 7:15-830 pm SCC 7:15-9pm must RSVP	14 Leader's Edge 10 am-Noon Tammy Crayk's House	15	16	17 <i>Pink Champagne Bruch w/ Tammy Crayk & Julianna Nagle</i> 10 am-12 pm
18	19	20 <i>Motivational Night</i> Product Preview!! 6pm for Cons, 6:30pm for guests	21 Leader's Edge 10 am-Noon Kim Sabourin's House	22	23	24 Skin Care Party 9:45 am
25	26	27 Unit Meeting 6 pm D&D 7:15-830 pm SCC 7:15-9pm must RSVP	28 Leader's Edge 10 am-Noon Tammy Crayk's House	29	30	31 Skin Care Party 9:45 am
1	2 Area Power Up Call 8pm	3	4	5	6	7 Skin Care Party 9:45 am
SEPTEMBER						

August Goals:

8+ New Unit Members!

8+ New Active Consultants!

3+ Consultants Move Up the Career Path!

Hot News!

Congrats to ALL those who made it to the STAR PARTY: Arianna Gibson, Jessica Trujillo & Stephanie Smart!

Arianna Gibson is excited for Product Launch! She has 2.5 confirmed guests :) She registered for Fall Advance because she values training! Arianna liked that she got to Rena at Seminar. She likes the time change on Tuesdays & wants to go see Gloria!! ME TOO!

Stephanie Smart can't wait for Product Launch! She loved being a Star at the Party! And she rethought her excuses after hearing about our dear Rena :) SEIZE YOUR DAY, GIRL!!

Call the **HOTLINE** with your **HOT NEWS** so we can celebrate **YOU** too! (641)715-3900 ext

COUNT UPS!

New Names, 10:
Parties Booked, 2:
Faces done, 5:
Parties held, 1:
Career Shares, 3:
Bubble Sheets, 1:
Sales, \$200:
Sharing, 1:

**Registered For
FALL ADVANCE.:
Stephanie Smart
Jessica Trujillo
Arianna Gibson
Carrie Carlile
Mat Carlile**

DOUBLE CREDIT AUGUST

You can earn double credit toward the Seminar 2014 Queen's Court of Sharing! Check out details below:

- Independent Sales Directors and Independent Beauty Consultants can earn double credit for up to 6 qualified* new personal team members for a maximum credit of 12 in the month of August 2013 towards the Seminar 2014 Queen's Court of Sharing.
- Normally you can earn one credit for every qualified personal team member. During the dates listed below you can earn two credits for each qualified* new personal team member who signs her Independent Beauty Consultant agreement between Aug. 1-31, 2013 and places at least \$600 or more in wholesale Section 1 products from Aug. 1 - Sept. 30, 2013.

In regards to the monthly maximum for the Queen's Court of Sharing, for the purposes of this promotion, the double credit (for up to 6 qualified*) **will not count** toward the monthly maximum of 13 new team members in any calendar month.

A new team member who becomes qualified* will count toward the monthly maximum of 13 in the month her signed Independent Beauty Consultant Agreement is received and accepted by the Company, not the month she becomes qualified. If more than 13 new team members' Agreements are processed in a calendar month during the contest period, the 13 with the highest commissions earned by the recruiter will count toward the maximum.

* For contest purposes a qualified new team member is one whose initial order with the Company is \$600 or more in wholesale Section 1 products and it is received and accepted by the Company in the same or following calendar month that her Independent Beauty Consultant Agreement is received and accepted by the Company.

Xtreme Team

Oh, the Places You'll Go
with the Top Gun Area Consultant Contests
July 1- September 30, 2013

<p>PLATINUM POWER</p> <p>COMPLETE 5 OF THE 5 July- August- September</p> <ul style="list-style-type: none"> • 60 Faces/ minimum 15 Parties • \$2,000 in retail sales • \$1,200 personal W/S • 25 personal interviews • 2 qual. recruits or gold medal (5 recruits) 	<p>YOU WILL EARN</p> <ul style="list-style-type: none"> • Will qualify for XTREME TEAM with NSD Tammy Cray each month you meet qualifications. • Will get a 15 minute private call with NSD Tammy Cray each month you meet qualifications. • Royal Treatment at our Fall Advance when you meet qualifications all 3 months. • A private coaching session with Seminar NSD Circle Whispers! at Fall Advance when you meet qualifications all 3 months.
<p>GOLD POWER</p> <p>COMPLETE 5 OF THE 5 July- August- September</p> <ul style="list-style-type: none"> • 40 faces/ minimum 10 parties • \$1,400 in retail sales • \$800 personal wholesale • 15 interviews • 1 new personal qualified or 2 new recruits 	<p>YOU WILL EARN</p> <ul style="list-style-type: none"> • Will qualify for XTREME TEAM with NSD Tammy Cray each month you meet qualifications. • Will get a 15 minute private call with NSD Tammy Cray each month you meet qualifications. • Royal Treatment at our Fall Advance when you meet qualifications all 3 months.
<p>SILVER POWER</p> <p>COMPLETE 4 OF THE 5 July- August- September</p> <ul style="list-style-type: none"> • 30 faces/ minimum 5 parties • \$1,000 retail sales • \$600 personal wholesale • 10 interviews • 1 new personal qualified or 2 new recruits (* these items must be completed) 	<p>YOU WILL EARN</p> <ul style="list-style-type: none"> • Will qualify for XTREME TEAM with NSD Tammy Cray each month you meet qualifications. • Royal Treatment at our Fall Advance when you meet qualifications all 3 months.

NEW DIRECTOR CONTEST
(FOR DIRECTORS WHO DEBUT AUGUST 1- OCTOBER 1, 2013)

The new director with the highest TEAM/DIOLUNIT wholesale from July 1- September 30th will get reimbursed from Tammy Cray for Fall Advance registration and hotel expenses!!!

TOP Gun Area Inner Circle July Cash Giveaway
July 1- July 31, 2013

Wholesale and Team Building

\$1,000 Cash Giveaway!!!*
(*When our area completes Inner Circle production of \$250,000 in the month of July)

Drawing will be done on August 5, 2013
Must submit google link form before August 5th

Google link can be found on Tammy Cray's website:
www.tammycray.com/unitwise.com

One \$250 CASH drawing for facials completed from July 1- July 31, 2013

For every face (21 yrs and older) that you put the product on your name will go into the drawing.
(On-the-go appointments do not count)

One \$250 CASH drawing for wholesale orders from July 1- July 31, 2013

Consultant/ Director name goes into the drawing 1 time for every \$200 wholesale order placed.
(Ex: 2 times for \$400 w/s or, 3 times for \$600 w/s)

One drawing and two winners for team building! EACH WINS \$250!!

Every new team member that signs up July 1-31, 2013. Will go into a drawing for \$250. When their name is drawn, their recruiter also wins \$250.

\$10,000
\$9,000
\$8,000
\$7,000
\$6,000
\$5,000
\$4,000
\$3,000
\$2,000
\$1,000

August Unit Production

WEEKLY ACCOMPLISHMENT SHEET--
IN!

Arianna Gibson

Million Dollar Me\$\$age

641-715-3900 #44336